

# WEALTH

**CONVERSATIONS** 

October 2025





FundsIndia's Wealth Conversations is a visual curation of interesting long-term investment insights on Equity, Debt, Gold, Real Estate, Asset Allocation and Diversification.

This can help you set right expectations, reduce behavioral blind spots and become a better investor.

We'd be glad if you enjoy reading it as much as we enjoyed creating it.

Happy Investing!

This is published every month on our blog where you can read it along with other interesting insights.

**Explore Blog** 

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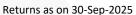
# **Asset Class Performance**

### Equities have done well over the long run



Index (as on 30-Sep-2025)	C	Compoun	ded Ann	ualized R	eturns (%)	N	lo of tim	es your	money ı	nultiplie	d
	<b>1</b> Y	3Y	5Y	10Y	15Y 20Y	1Y	3Y	5Y	10Y	15Y	20Y
India – Equity (Nifty 50 TRI)	-3.5	14.2	18.4	13.3	11.2 13.3	1.0x	1.5x	2.3x	3.5x	4.9x	12.1x
US — Equity (S&P 500 TR in INR)	24.7	28.6	20.9	18.9	20.0 14.9	1.2x	2.1x	2.6x	5.6x	15.5x	16.2x
Gold (in INR)	51.7	35.4	19.4	16.6	12.4 15.0	1.5x	2.5x	2.4x	4.6x	5.8x	16.3x
Real Estate*	5.2	6.4	5.5	5.1	5.9 7.7	1.1x	1.2x	1.3x	1.7x	2.4x	4.4x
Debt*	7.4	7.4	6.1	7.1	7.7 7.6	1.1x	1.2x	1.3x	2.0x	3.0x	4.3x

Indian Equities have given 20 years



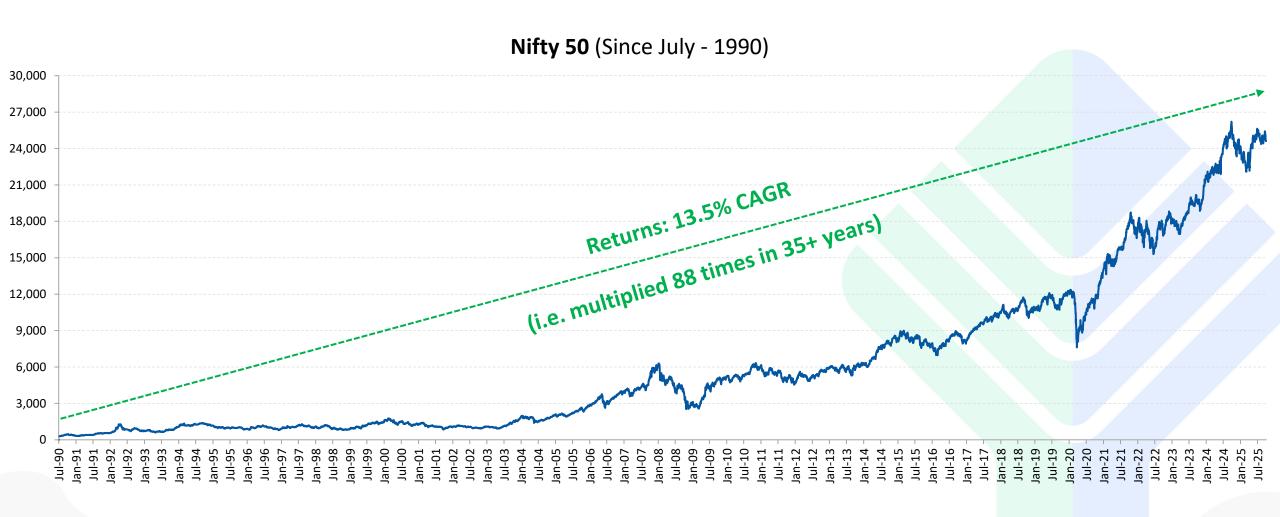




**Understanding Equity Returns & Volatility** 



# Indian Equities – The long term story... 13.5% i.e. 88 times in last 35+ years



# Mid & Small Caps have delivered 14-16% returns in the last 20 years...



Index		Compoun	ded Ann	ualized R	eturns (%	)	I	No of tim	nes your	money m	nultiplied	
(as on 30-Sep-2025)	1Y	3Y	5Y	10Y	15Y	20Y	1Y	3Y	5Y	10Y	15Y	20Y
						Large Ca	р					
Nifty 100 TRI	-4.8	14.4	18.7	13.5	11.5	13.5	1.0x	1.5x	2.4x	3.5x	5.1x	12.7x
						Mid Cap	)					
Nifty Midcap 150 TRI	-5.2	22.5	27.5	18.2	15.5	16.1	0.9x	1.8x	3.4x	5.3x	8.7x	19.8x
						Small Ca	р					
Nifty Smallcap 250 TRI	-8.8	22.7	28.2	15.6	13.0	14.2	0.9x	1.8x	3.5x	4.3x	6.2x	14.3x
						Flexi Cap						
Nifty 500 TRI	-5.3	16.4	20.7	14.3	12.0	13.5	0.9x	1.6x	2.6x	3.8x	5.4x	12.6x

# Many Well Managed Diversified Equity Mutual Funds have outperformed Index over long run



Scheme	(	Compound	ded Annu	alized Ret	turns (%)			No of Tin	nes Your	Money N	<b>/</b> lultiplie	d
(as on 30-Sep-2025)	1Y	3Y	5Y	10Y	15Y	20Y	<b>1</b> Y	3Y	5Y	10Y	15Y	20Y
				Large	е Сар							
Aditya Birla Sun Life Large Cap Fund	-4.5	15.5	19.4	12.6	12.1	15.1	1.0x	1.5x	2.4x	3.3x	5.6x	16.5x
HDFC Large Cap Fund	-6.3	17.0	21.6	13.3	11.3	14.9	0.9x	1.6x	2.7x	3.5x	5.0x	16.1x
				Mid	Сар							
Franklin India Mid Cap Fund	-5.8	20.9	23.9	15.1	15.7	15.2	0.9x	1.8x	2.9x	4.1x	8.9x	16.8x
Nippon India Growth Mid Cap Fund	-3.7	24.2	28.6	17.8	14.9	17.1	1.0x	1.9x	3.5x	5.1x	8.0x	23.5x
				Flexi	Сар							
Aditya Birla Sun Life Flexi Cap Fund	-3.6	17.3	20.0	14.0	12.8	14.5	1.0x	1.6x	2.5x	3.7x	6.1x	15.1x
Franklin India Flexi Cap Fund	-5.3	18.4	24.3	13.8	13.7	16.0	0.9x	1.7x	3.0x	3.7x	6.8x	19.3x
HDFC Flexi Cap Fund	2.7	23.4	29.1	16.2	13.6	16.6	1.0x	1.9x	3.6x	4.5x	6.8x	21.5x

~15% to 17% returns over 20 years

~15 to 24x returns over 20 years

## Nasdaq 100 has delivered ~20% returns in the last 20 years



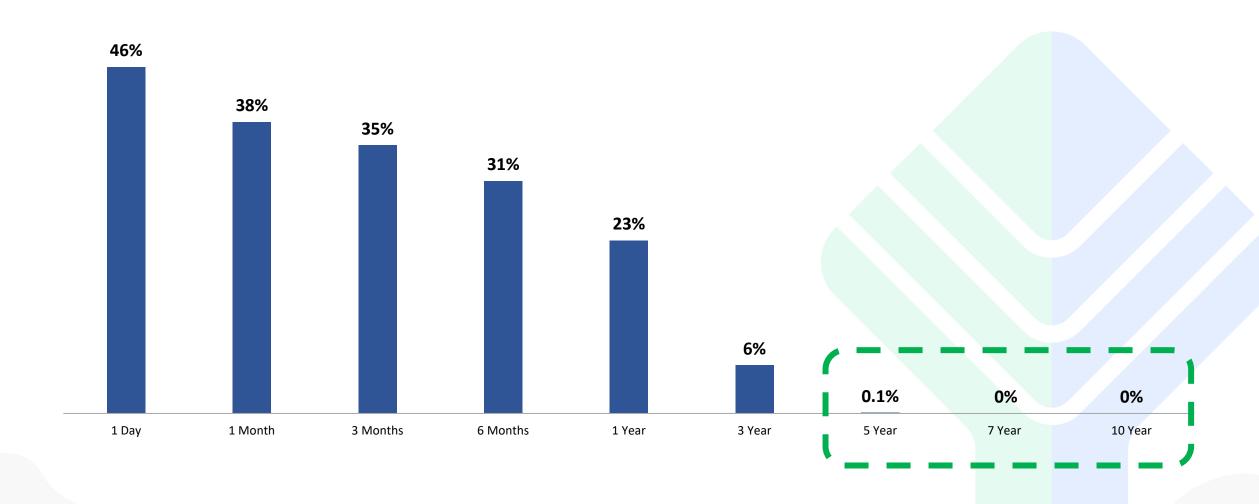
Index (in INR)		Compour	ıded Annı	ualized Re	eturns (%)			No of Tir	nes Your	Money M	lultiplied	
(as on 30-Sep-2025)	1Y	3Y	5Y	10Y	15Y	20Y	1Y	3Y	5Y	10Y	15Y	20Y
Nasdaq 100	31.5	36.0	22.0	24.3	25.1	19.9	1.3x	2.5x	2.7x	8.8x	28.8x	37.4x
S&P 500	24.7	28.6	20.9	18.9	20.0	14.9	1.2x	2.1x	2.6x	5.6x	15.5x	16.2x
MSCI World (represents Developed Markets)	22.7	25.4	17.0	14.0			1.2x	2.0x	2.2x	3.7x		
MSCI Emerging Markets	21.9	18.8	8.4	8.7			1.2x	1.7x	1.5x	2.3x		

Nasdaq 100 multiplied ~37 times in 20 years

### Longer the time frame, lower the odds of negative returns \* FundsIndia'



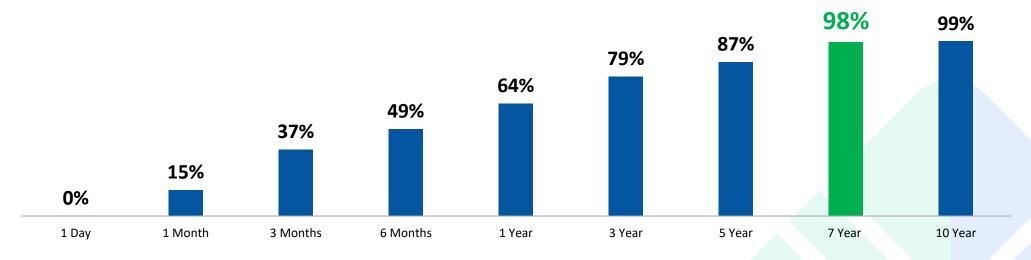
#### Nifty 50 TRI - % Instances of Negative Returns since Inception



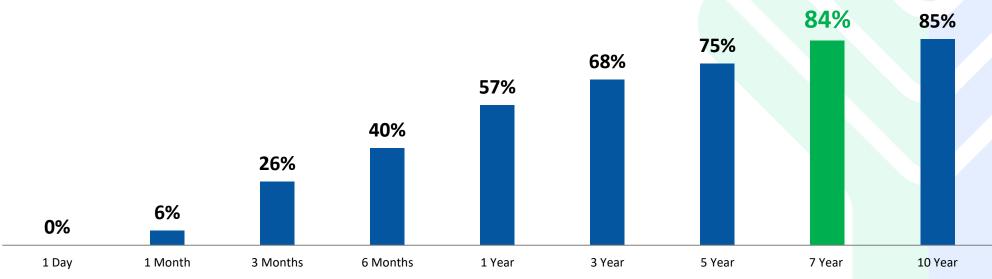
### Longer the time frame, higher the odds of better returns











# 84% of the times Indian Equities gave more than 10% returns over 7 years



#### No instance of negative returns over 7 years - Lowest return is 5%!

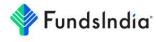
	Rolling R	eturns (Comp	ound Annual	ised) for Nifty	50 TRI Since	Inception i.e	Jun-99
	15 Y	12 Y	10 Y	7 Y	5 Y	3 Y	1 Y
				,			
Average	14%	14%	14%	15%	16%	15%	16%
Maximum	19%	22%	22%	30%	47%	62%	108%
Minimum	9%	6%	5%	5%	-1%	-15%	-55%
		-1	1	1			
% No. of Times							
Less than 0%	0%	0%	0%	0%	0.1%	6%	23%
Less than 7%	0%	1%	1%	2%	13%	21%	36%
Greater than 7%	100%	99%	99%	98%	87%	79%	64%
Greater than 10%	96%	90%	85%	84%	75%	68%	57%
Greater than 12%	79%	73%	71%	68%	67%	59%	52%
Greater than 15%	30%	30%	37%	36%	41%	42%	45%

# 80% of the times Indian Equities have tripled in 10-11 years



<b>5.6</b> 111 1						No. of Year	s				
Multiply	5 Year	6 Year	7 Year	8 Year	9 Year	10 Year	11 Year	12 Year	13 Year	14 Year	15 Yea
2 times	41%	67%	81%	94%	95%	98%	100%	100%	100%	100%	100%
3 times	13%	22%	24%	41%	61%	74%	87%	93%	94%	100%	100%
4 times	7%	9%	14%	16%	22%	39%	56%	70%	83%	92%	97%
5 times	4%	3%	7%	10%	14%	21%	26%	39%	55%	68%	88%
		,				,					

# Investing in Indian Equities with a time frame of 7+ Years has led



14%

15%

13%

24

13%

15%

14%

14%

13%

13%

14%

17%

12%

23

13%

15% 16%

# to a good experience Year wise Lumpsum Returns of Nifty 50 TRI (2000 to 2024)

Jan-19

Jan-20

Jan-21

Jan-22 Jan-23

Jan-24

21%

15%

13%

16%

25%

21%

10%

15%

17%

12%

17%

15%

16%

										. p • • · · ·			, .		,	10 20	<b>-</b> ·,					
Average	17%	15%	15%	16%	15%	15%	15%	15%	14%	14%	14%	14%	14%	14%	14%	14%	14%	15%	15%	15%	15%	15
Max	97%	59%	60%	48%	47%	37%	30%	28%	26%	22%	21%	22%	20%	20%	19%	19%	18%	18%	18%	18%	18%	18
Min	-53%	-19%	-13%	-6%	0%	2%	6%	4%	4%	6%	7%	6%	7%	8%	9%	9%	10%	12%	12%	10%	12%	12
Period	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	2
Jan-00	-14%	-14%	-8%	9%	9%	14%	<b>17</b> %	22%	10%	15%	16%	12%	13%	13%	14%	13%	12%	13%	13%	13%	13%	13
Jan-01	-15%	-5%	<b>17</b> %	16%	20%	23%	28%	14%	19%	19%	14%	16%	15%	16%	15%	14%	15%	14%	14%	14%	15%	14
Jan-02	6%	38%	28%	31%	33%	<b>37</b> %	18%	24%	24%	18%	19%	18%	<b>19</b> %	<b>17</b> %	16%	<b>17</b> %	16%	16%	16%	<b>17</b> %	16%	16
Jan-03	<b>79</b> %	41%	40%	41%	44%	20%	<b>27</b> %	26%	19%	20%	19%	20%	18%	<b>17</b> %	18%	<b>17</b> %	17%	17				
Jan-04	11%	24%	30%	36%	11%	20%	20%	13%	15%	14%	16%	14%	13%	14%	14%	14%	14%	14%	14%	14%	14%	
Jan-05	39%	40%	46%	11%	22%	21%	13%	15%	15%	16%	14%	13%	15%	14%	14%	14%	15%	14%	15%	14%		
Jan-06	42%	49%	4%	18%	18%	10%	13%	12%	14%	12%	11%	13%	12%	12%	13%	13%	13%	13%	13%			
Jan-07	<b>57</b> %	-11%	11%	13%	4%	8%	8%	11%	<b>9</b> %	9%	10%	10%	10%	11%	12%	11%	12%	12%				
Jan-08	-50%	<b>-7</b> %	1%	-6%	0%	2%	6%	4%	<b>4</b> %	<b>7</b> %	<b>7</b> %	<b>7</b> %	8%	9%	<b>9</b> %	10%	10%					
Jan-09	<b>73</b> %	44%	16%	20%	<b>17</b> %	20%	16%	15%	16%	15%	15%	15%	16%	15%	15%	15%						
Jan-10	<b>19</b> %	-5%	<b>6</b> %	<b>6</b> %	11%	9%	8%	10%	10%	10%	11%	12%	11%	12%	12%							
Jan-11	-24%	<b>0</b> %	<b>2</b> %	9%	<b>7</b> %	6%	9%	<b>9</b> %	<b>9</b> %	10%	11%	11%	12%	11%								
Jan-12	30%	18%	23%	16%	13%	16%	14%	14%	15%	16%	15%	15%	15%									
Jan-13	<b>7</b> %	19%	11%	10%	13%	12%	12%	13%	14%	13%	14%	14%										
Jan-14	33%	14%	10%	15%	<b>13</b> %	13%	13%	15%	14%	15%	14%											
Jan-15	-3%	1%	<b>9</b> %	9%	9%	11%	13%	12%	13%	12%												
Jan-16	4%	16%	13%	13%	13%	15%	14%	15%	14%													
Jan-17	29%	17%	16%	16%	18%	16%	16%	16%		-	_				_		•					
Jan-18	6%	10%	12%	15%	13%	14%	14%				.n mc	ost in	istan	ces c	1 / ye	zar t	ime-	tram	e			

In most instances a 7 year time-frame increases the odds of returns > 10%.

In rare instances where returns were < 10% extending the time frame by 1-2 years helps.

Returns >=10%
7 to <10%
0 to <7%
Less than 0%

# In rare instances where 7 year returns were < 10% extending the time frame by few years helped to recover performance



Year wise Lumpsum Returns of Nifty 50 TRI (2000 to 2024)

Average	15%	15%	14%	14%	14%	14%
Max	30%	28%	26%	22%	21%	22%
Min	6%	4%	4%	6%	7%	6%
Period	7	8	9	10	11	12
Apr-06	9%	10%	12%	10%	11%	11%
May-06	9%	10%	11%	10%	10%	11%
Sep-06	8%	13%	11%	11%	12%	12%
Oct-06	8%	12%	11%	10%	11%	11%
Nov-06	9%	12%	10%	10%	11%	10%
Dec-06	8%	11%	9%	9%	10%	10%
Jan-07	8%	11%	9%	9%	10%	10%
Feb-07	7%	11%	8%	9%	11%	10%
Mar-07	9%	12%	9%	10%	11%	10%
May-07	8%	10%	9%	10%	10%	10%
Jun-07	9%	10%	9%	10%	10%	10%
Oct-07	8%	7%	7%	8%	9%	8%
Nov-07	6%	5%	6%	7%	7%	7%
Dec-07	7%	5%	5%	7%	7%	8%
Jan-08	6%	4%	4%	7%	7%	7%
Feb-08	9%	6%	7%	9%	8%	8%
Mar-08	9%	5%	7%	8%	8%	8%
May-08	8%	7%	8%	9%	9%	7%
Jun-08	9%	8%	9%	9%	10%	7%
Oct-09	9%	10%	10%	10%	9%	12%
Dec-09	8%	10%	10%	10%	10%	12%
Jan-10	8%	10%	10%	10%	11%	12%
Apr-10	9%	10%	11%	6%	11%	12%
Oct-10	8%	9%	8%	8%	11%	10%
Nov-10	9%	8%	9%	8%	12%	11%
Dec-10	9%	9%	9%	10%	11%	11%
Jan-11	9%	9%	9%	10%	11%	11%
Apr-13	7%	14%	15%	13%		
May-13	9%	13%	14%			
Jun-13	9%	14%	13%			

Except for lumpsum investments done during 2008 bubble, in all other instances the performance recovered (>10%) in the next few years

Returns >=10% 7 to <10% 0 to <7%

Less than 0%

## On average your money multiplied more than 2 times over 7+ Years 🌳 FundsIndia:

(Nifty 50 TRI)

1.3x 1.3x 1.6x 1.7x

1.1x 1.3x 1.4x

1.2x 1.3x

1.1x

Jan-21

Jan-22 Jan-23

Jan-24



14.2x 10.1x 28.1x 28.5x

20.4x 22.6x

1x

25

#### Number of Times your Money Multiplied over the years - Nifty 50 TRI (2000 to 2024)

						Num	ber o	Time	s you	r IVION	ey Mi	ıltıplie	ed ove	er the	years	- Nifty	/ 50 11	RI (200	00 to 2	2024)					
Average	1.2x	1.4x	1.6x	1.9x	2.2x	2.5x	2.8x	3.1x	3.5x	3.9x	4.4x	5x	5.7x	6.5x	7.6x	8.6x	10x	12x	14.5x	17.4x	20.3x	22.9x	22.8x	14.2x	1
Max	2x	2.5x	4.1x	4.8x	6.9x	6.6x	6.3x	7.2x	8x	7.3x	8.1x	10.9x	10.7x	12.8x	13.6x	16.2x	16.7x	19.7x	23.2x	27.4x	32.3x	38.1x	38.8x	28.1x	2
Min	0.5x	0.7x	0.7x	0.8x	1x	1.1x	1.5x	1.4x	1.4x	1.8x	2.1x	2x	2.4x	2.9x	3.6x	4x	5.1x	7.7x	8.6x	6.7x	10.8x	12.1x	14x	1x	Γ
Period	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	
Jan-00	0.9x	0.7x	0.8x	1.4x	1.5x	2.2x	3x	4.9x	2.4x	4x	5.1x	3.9x	4.9x	5.5x	7.1x	7.1x	6.9x	9x	10.2x	11.5x	13x	14.7x	16.8x	20.4x	2
Jan-01	0.9x	0.9x	1.6x	1.8x	2.5x	3.5x	5.6x	2.9x	4.8x	5.7x	4.2x	5.9x	6.2x	8x	8.1x	8.1x	10.8x	10.6x	12.1x	13.7x	18.8x	17.9x	23.8x	26.3x	
Jan-02	1.1x	1.9x	2.1x	2.9x	4.2x	6.6x	3.2x	5.6x	6.9x	5.2x	6.8x	7.3x	9.6x	9x	9.3x	12.3x	12.5x	14.5x	16.8x	23.1x	22.6x	26.2x	30.8x		
Jan-03	1.8x	2x	2.7x	4x	6.2x	3x	5.3x	6.4x	4.8x	6.2x	6.8x	8.9x	8.6x	9x	12x	12.3x	14.4x	16.9x	19.7x	23.1x	<b>27</b> x	31.6x			
Jan-04	1.1x	1.5x	2.2x	3.4x	1.7x	3x	3.6x	2.7x	3.5x	3.7x	5.1x	4.8x	4.9x	6.3x	7.1x	8.1x	9.3x	10.6x	12.1x	13.7x	15.7x				
Jan-05	1.4x	2x	3.1x	1.5x	2.7x	3.1x	2.4x	3.1x	3.5x	4.4x	4.2x	4.3x	6.2x	6.3x	7.1x	8.1x	10.8x	10.6x	14.2x	13.7x					
Jan-06	1.4x	2.2x	1.1x	1.9x	2.3x	1.8x	2.4x	2.5x	3.3x	3.1x	3.2x	4.3x	4.4x	4.9x	6.3x	7.1x	8x	9x	10.2x						
Jan-07	1.6x	0.8x	1.4x	1.6x	1.2x	1.6x	1.7x	2.3x	2.2x	2.4x	2.9x	3.1x	3.5x	4.3x	5.5x	5.3x	6.9x	7.7x							
Jan-08	0.5x	0.9x	1x	0.8x	1x	1.1x	1.5x	1.4x	1.4x	2x	2.1x	2.3x	2.7x	3.3x	3.6x	4.6x	5.1x								
Jan-09	1.7x	2.1x	1.6x	2.1x	2.2x	3x	2.8x	3.1x	3.8x	4x	4.7x	5.4x	6.9x	7.1x	8.1x	9.4x									
Jan-10	1.2x	0.9x	1.2x	1.3x	1.7x	1.7x	1.7x	2.1x	2.4x	2.6x	3.2x	3.9x	3.9x	4.9x	5.5x										
Jan-11	0.8x	1x	1.1x	1.4x	1.4x	1.4x	1.8x	2x	2.2x	2.6x	3.2x	3.5x	4.4x	4.3x											
Jan-12	1.3x	1.4x	1.9x	1.8x	1.8x	2.4x	2.5x	2.9x	3.5x	4.4x	4.7x	5.4x	6.2x												
Jan-13	1.1x	1.4x	1.4x	1.5x	1.8x	2x	2.2x	2.7x	3.3x	3.4x	4.2x	4.8x													
Jan-14	1.3x	1.3x	1.3x	1.7x	1.8x	2.1x	2.4x	3.1x	3.3x	4x	4.2x														
Jan-15	1x	1x	1.3x	1.4x	1.5x	1.9x	2.4x	2.5x	3x	3.1x															
Jan-16	1x	1.3x	1.4x	1.6x	1.8x	2.3x	2.5x	3.1x	3.3x																
Jan-17	1.3x	1.4x	1.6x	1.8x	2.3x	2.4x	2.8x	3.3x															Retu	urns >=1	LC
Jan-18	1.1x	1.2x	1.4x	1.7x	1.8x	2.2x	2.5x																7 to	<10%	
Jan-19	1.1x	1.3x	1.6x	1.7x	2.1x	2.3x																	0 to	<7%	
Jan-20	1.2x	1.5x	1.5x	1.9x	2.1x																		Less	than 09	%

Returns >=10% to <10% to <7% Less than 0%

### **Year wise Lumpsum Returns of HDFC Flexi Cap Fund (1995 to 2024)**



Average	26%	23%	23%	22%	22%	22%	22%	22%	22%	22%	22%	22%	21%	21%	21%	21%	21%	21%	22%	22%	22%	22%	21%	21%	21%	22%	21%	21%	20%	19%
Max	155%	102%	78%	63%	60%	<b>52</b> %	43%	43%	44%	42%	40%	36%	34%	33%	29%	29%	29%	29%	26%	26%	26%	24%	24%	24%	23%	24%	23%	23%	21%	19%
Min	-5 <b>2</b> %	-25%	-12%	-2%	-1%	4%	7%	7%	5%	6%	9%	9%	8%	9%	12%	12%	13%	15%	16%	15%	17%	18%	17%	18%	17%	18%	18%	18%	19%	19%
Period	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28	29	30
Jan-95	-27%	-25%	-12%	-2%	19%	11%	9%	11%	20%	21%	24%	25%	27%	19%	23%	24%	20%	21%	20%	21%	20%	19%	20%	19%	18%	18%	18%	18%	19%	19%
Jan-96	-22%	-3%	8%	34%	21%	16%	18%	28%	28%	31%	31%	33%	24%	28%	28%	24%	24%	23%	<b>25</b> %	23%	22%	23%	21%	21%	20%	21%	21%	21%	21%	
Jan-97	20%	28%	61%	35%	26%	26%	37%	36%	39%	38%	40%	28%	33%	33%	28%	28%	26%	28%	26%	25%	25%	24%	23%	22%	23%	23%	23%	23%		
Jan-98	37%	86%	40%	28%	28%	41%	38%	41%	41%	42%	29%	34%	34%	28%	29%	27%	28%	26%	<b>25</b> %	26%	24%	23%	22%	23%	23%	23%	23%			
Jan-99	154%	42%	<b>25</b> %	25%	41%	39%	42%	41%	42%	29%	34%	34%	28%	28%	26%	28%	26%	24%	25%	24%	23%	22%	22%	22%	23%	23%				
Jan-00	-20%	-12%	-1%	22%	23%	29%	30%	33%	19%	26%	26%	20%	22%	20%	22%	20%	19%	20%	19%	18%	18%	18%	18%	19%	19%					
Jan-01	-3%	10%	41%	37%	42%	41%	43%	<b>2</b> 5%	32%	32%	<b>25</b> %	26%	24%	26%	24%	22%	23%	22%	21%	20%	21%	21%	21%	21%						
Jan-02	26%	69%	53%	56%	<b>52</b> %	5 <b>2</b> %	30%	37%	36%	28%	29%	26%	28%	26%	24%	<b>25</b> %	23%	22%	21%	22%	22%	22%	22%							
Jan-03	128%	69%	67%	59%	58%	31%	39%	38%	28%	29%	27%	29%	26%	24%	<b>25</b> %	23%	22%	21%	22%	22%	22%	22%								
Jan-04	26%	43%	41%	44%	17%	28%	28%	20%	21%	19%	22%	20%	19%	20%	18%	17%	17%	18%	18%	18%	19%									
Jan-05	63%	49%	51%	15%	29%	29%	19%	21%	19%	22%	19%	18%	19%	18%	17%	16%	17%	17%	18%	18%										
Jan-06	36%	45%	2%	21%	23%	13%	16%	14%	18%	15%	15%	16%	15%	14%	14%	15%	15%	16%	16%											
Jan-07	54%	-11%	17%	20%	9%	13%	11%	16%	13%	13%	15%	13%	13%	12%	14%	14%	15%	15%												
Jan-08	-49%	1%	10%	-1%	6%	5%	11%	9%	9%	11%	10%	10%	9%	11%	12%	13%	13%													
Jan-09	102%	61%	24%	27%	22%	27%	22%	20%	21%	19%	18%	17%	18%	18%	19%	19%														
Jan-10	29%	-3%	9%	7%	15%	12%	11%	14%	12%	11%	11%	13%	13%	14%	15%															
Jan-11	-27%	0%	1%	12%	8%	8%	12%	10%	9%	9%	11%	12%	13%	14%																
Jan-12	36%	18%	29%	20%	17%	20%	16%	15%	14%	16%	16%	17%	18%																	
Jan-13	3%	26%	15% 16%	13%	17%	13%	12%	12%	14%	15%	16% 18%	17%																		
Jan-14	54% -5%	21% 1%	11%	21% 8%	16% 8%	14% 7%	13% 11%	16% 1 <b>2</b> %	16% 14%	17% 15%	10%																			
Jan-15 Jan-16	6%	20%	12%	11%	10%	14%	14%	16%	17%	13/0																				
Jan-17	36%	15%	12%	11%	15%	16%	18%	19%	1770																					
Jan-17	-2%	2%	4%	11%	12%	15%	16%	1370																			Re	eturns	>=10%	
Jan-19	7%	7%	15%	16%	19%	20%	20,3																				7	to <109	%	
Jan 20	70/	20%	20%	22%	22%																								-	

0 to <7% Less than 0%

27%

## **Number of Times Money Multiplied - Lumpsum Investment in** HDFC Flexi Cap Fund (1995 to 2024)



186x

186x

Average	1.3x	1.6x	2x	2.4x	3x	3.7x	4.6x	6x	7.6x	9.2x	11x	13.1x	15.5x	18.5x	21.8x	25.5x	30.2x	36.7x	45.2x	54.9x	65.4x	75.9x	88.1x	102x	130.4x	172.4x	197.2x	210.4x	208.1x
Max	2.6x	4.1x	5.6x	7.1x	10.5x	12.3x	12.2x	17.5x	26.6x	33.3x	40.5x	40x	44.9x	54.2x	45.6x	58.8x	75.9x	97.9x	80.7x	101.7x	128.2x	113.6x	132.9x	162.8x	182.3x	254x	286.5x	355.4x	272.2x
Min	0.5x	0.6x	0.7x	0.9x	1x	1.3x	1.6x	1.7x	1.6x	1.8x	2.6x	2.8x	2.7x	3.3x	5.5x	6.1x	8x	12.4x	16.8x	16.4x	27x	38.1x	40.6x	57.8x	48.6x	72x	97.5x	115.3x	150.7x
Period	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28	29
Jan-95	0.7x	0.6x	0.7x	0.9x	2.4x	1.9x	1.8x	2.3x	5.2x	6.7x	10.7x	14.6x	22.4x	11.4x	22.3x	31.2x	22.2x	30.9x	31.9x	45.3x	46x	45.9x	65x	63.4x	67.5x	7 <b>2</b> x	97.5x	115.3x	150.7x
Jan-96	0.8x	0.9x	1.3x	3.2x	2.6x	2.4x	3.2x	7.2x	9.2x	14.9x	19.5x	30.6x	16.4x	31.7x	40.6x	31.2x	38.7x	41.5x	69.4x	62.8x	65.1x	95x	87x	92.6x	98.8x	133.7x	158.2x	206.7x	255.1x
Jan-97	1.2x	1.6x	4.2x	3.3x	3.2x	4x	9.1x	11.7x	19.4x	25x	40.5x	19.3x	40.7x	54.2x	40.6x	51.9x	50.9x	85.1x	80.7x	86.7x	108.4x	113.6x	119.1x	127x	171.9x	203.4x	265.8x	328x	
Jan-98	1.4x	3.5x	2.7x	2.7x	3.4x	7.9x	9.5x	15.6x	22x	33.3x	16.5x	33.5x	44.9x	31.7x	45.6x	45.8x	66.5x	64.1x	69.4x	101.7x	91.6x	95x	106.1x	143.6x	169.8x	221.9x	273.9x		
Jan-99	2.5x	2x	2x	2.4x	5.6x	7.2x	11.6x	15.6x	23.5x	12.8x	25x	33.5x	24.8x	31.7x	32x	51.9x	50.9x	48x	69.4x	73.9x	77.3x	79.4x	104.9x	124.1x	162.2x	200.2x			
Jan-00	0.8x	0.8x	1x	2.2x	2.8x	4.6x	6.3x	9.8x	4.8x	10.1x	12.7x	8.9x	13.3x	12.8x	19.7x	18.5x	19.2x	26.6x	27.3x	27.4x	32.3x	38.1x	48.9x	63.9x	78.8x				
Jan-01	1x	1.2x	2.8x	3.5x	5.8x	7.9x	12.2x	6x	12.2x	16.1x	11.6x	16x	16.4x	25.4x	25.2x	24.1x	33.8x	35.8x	37.4x	38.3x	54.8x	66.3x	80.2x	98.9x					
Jan-02	1.3x	2.9x	3.6x	5.9x	8.1x	12.3x	6.3x	12.4x	15.9x	11.8x	16.5x	16x	24.8x	25.4x	25.2x	35.5x	33.8x	35.8x	37.4x	53.4x	65.1x	79.4x	102.2x						
Jan-03	2.3x	2.9x	4.7x	6.4x	9.8x	5.1x	10x	13.2x	9.2x	12.8x	13.9x	21.2x	20.2x	20.3x	28.4x	27.4x	29.4x	30.9x	43.7x	53.4x	65.1x	79.4x							
Jan-04	1.3x	2x	2.8x	4.3x	2.2x	4.4x	5.6x	4.3x	5.6x	5.7x	8.9x	8.9x	9.6x	12.8x	12x	12.3x	14.4x	19.7x	23.2x	27.4x	38.6x								
Jan-05	1.6x	2.2x	3.4x	1.7x	3.6x	4.6x	3.4x	4.6x	4.8x	7.3x	6.8x	7.3x	9.6x	10.1x	10.5x	10.7x	14.4x	16.9x	23.2x	27.4x									
Jan-06	1.4x	2.1x	1.1x	2.1x	2.8x	2.1x	2.8x	2.9x	4.4x	4x	4.7x	5.9x	6.2x	6.3x	7.1x	9.4x	10.8x	14.5x	16.8x										
Jan-07	1.5x	0.8x	1.6x	2.1x	1.5x	2.1x	2.1x	3.3x	3x	3.4x	4.7x	4.3x	4.9x	4.9x	7.1x	8.1x	10.8x	12.4x	l										
Jan-08	0.5x	1x	1.3x	1x	1.3x	1.3x	2.1x	2x	2.2x	2.8x	2.9x	3.1x	3.1x	4.3x	5.5x	7.1x	8x												
Jan-09	2x	2.6x	1.9x	2.6x	2.7x	4.2x	4x	4.3x	5.6x	5.7x	6.2x	6.6x	8.6x	10.1x	13.6x	16.2x													
Jan-10	1.3x	0.9x	1.3x	1.3x	2x	2x	2.1x	2.9x	2.8x	2.8x	3.2x	4.3x	4.9x	6.3x	8.1x														
Jan-11	0.7x	1x	1x	1.6x	1.5x	1.6x	2.2x	2.1x	2.2x	2.4x	3.2x	3.9x	4.9x	6.3x															
Jan-12	1.4x	1.4x	2.1x	2.1x	2.2x 2.2x	3x 2.1x	2.8x 2.2x	3.1x	3.3x	4.4x	5.1x 5.1x	6.6x 6.6x	8.6x	l															
Jan-13 Jan-14	1x 1.5x	1.6x 1.5x	1.5x 1.6x	1.6x 2.1x	2.2x 2.1x	2.1x 2.2x	2.4x	2.5x 3.3x	3.3x 3.8x	4x 4.8x	6.2x	0.0X																	
Jan-14 Jan-15	1.5x	1.5x	1.4x	1.4x	1.5x	1.5x	2.4x 2.1x	2.5x	3.3x	4.0x 4x	0.28																		
Jan-16	1.1x	1.4x	1.4x	1.5x	1.6x	2.2x	2.5x	3.3x	4.1x	7^																			
Jan-17	1.4x	1.3x	1.4x	1.5x	2x	2.4x	3.2x	4x	7.17	1	Δ lu	mnei	ım in	vecti	ment	in H	DEC	Flev	i Cap	Fun	don	an							
Jan-18	1x	1x	1.1x	1.5x	1.8x	2.3x	2.8x																						
Jan-19	1.1x	1.1x	1.5x	1.8x	2.4x	3x	2.07	,		••••	aver	age	multi	plied	d mor	e th	an 2	time	S OVE	er a /	' yea	r					Reti	urns >=	<b>=10%</b>
Jan-20	1.1x	1.4x	1.7x	2.2x	2.7x						time	e fra	me	-							•							<10%	
Jan-21	1 Av	1 6v	2 1v	2 6v								- , . u															, 10	-10/0	

0 to <7%

Less than 0%

1.9x

1.5x

1.2x

1.3x

Jan-23

Jan-24

# Year wise Lumpsum Returns of Franklin India Flexi Cap Fund (1995 to 2024)



Average	24%	21%	21%	21%	21%	20%	20%	21%	21%	21%	21%	21%	20%	20%	20%	20%	20%	20%	21%	21%	21%	20%	20%	20%	20%	21%	20%	20%	19%	19%
Max	209%	119%	72%	58%	56%	50%	39%	41%	41%	40%	37%	33%	31%	30%	28%	27%	28%	26%	26%	26%	24%	23%	23%	23%	22%	23%	22%	22%	20%	19%
Min	-48%	-22%	-12%	-3%	-2%	4%	7%	8%	7%	7%	9%	8%	8%	9%	11%	12%	13%	15%	16%	14%	16%	16%	16%	17%	16%	17%	18%	18%	18%	18%
Period	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28	29	30
Jan-95	-23%	-18%	-9%	1%	26%	14%	11%	12%	20%	21%	23%	25%	27%	19%	22%	22%	19%	20%	19%	21%	20%	19%	20%	19%	18%	18%	19%	18%	18%	19%
Jan-96	-13%	-2%	10%	42%	23%	18%	18%	27%	27%	29%	30%	32%	23%	26%	26%	23%	23%	22%	24%	23%	22%	22%	21%	20%	20%	21%	20%	20%	20%	
Jan-97	11%	24%	68%	34%	25%	24%	34%	33%	34%	36%	37%	27%	30%	29%	25%	26%	24%	26%	25%	24%	24%	23%	22%	21%	22%	21%	22%	22%		
Jan-98	38%	107%	43%	29%	27%	38%	36%	37%	39%	40%	28%	31%	31%	26%	27%	25%	27%	26%	24%	25%	23%	22%	22%	23%	22%	22%	22%			
Jan-99	209%	45%	26%	24%	38%	36%	37%	39%	41%	28%	31%	30%	26%	26%	24%	26%	25%	24%	24%	22%	21%	21%	22%	21%	22%	22%				
Jan-00	-32%	-20%	-8%	13%	15%	20%	24%	27%	16%	20%	20%	17%	18%	17%	19%	18%	17%	18%	17%	16%	16%	17%	16%	17%	17%					
Jan-01	-5%	7%	33%	31%	34%	37%	39%	24%	28%	27%	22%	23%	22%	24%	22%	21%	22%	20%	19%	19%	20%	19%	20%	20%						
Jan-02	20%	58%	47%	47%	47%	49%	28%	33%	31%	26%	26%	24%	26%	25%	23%	24%	22%	21%	21%	21%	21%	21%	21%							
Jan-03	108%	62%	57%	55%	55%	30%	35%	33%	26%	27%	25%	27%	25%	23%	24%	22%	21%	21%	21%	21%	21%	21%								
Jan-04	25%	36%	40%	44%	18%	<b>25</b> %	24%	18%	20%	18%	21%	20%	19%	19%	18%	17%	17%	18%	17%	18%	18%									
Jan-05	48%	48%	51%	16%	25%	24%	17%	19%	18%	21%	19%	18%	19%	17%	16%	16%	17%	17%	17%	18%	l ,									
Jan-06	49%	52%	7%	20%	20%	13%	16%	14%	18%	17%	16%	17%	15%	14%	14%	16%	15%	16%	16%											
Jan-07	55%	-9%	12%	14%	7%	11%	10%	15%	14%	13%	14%	13%	12%	12%	14%	13%	14%	15%	ı											
Jan-08	-47%	-5%	3%	-2%	4%	4%	10%	9%	9%	11%	9%	9%	9%	11%	11%	12%	13%													
Jan-09	69%	42%	19%	22%	19%	24%	21%	19%	20%	18%	16%	16%	18%	17%	18%	18%														
Jan-10	19%	0%	10%	8%	17%	15%	13%	15%	13%	12%	12%	14%	14%	15%	15%															
Jan-11	-16%	5%	5%	16%	14%	12%	14%	12%	11%	12%	14%	13%	14%	15%																
Jan-12	32%	18%	30%	23%	19%	21%	17%	15%	15%	17%	16%	17%	18%																	
Jan-13	5%	28%	20%	16%	19%	15%	13%	13%	16%	15%	16%	17%																		
Jan-14	57%	28%	20%	22%	17%	14%	15%	17%	16%	17%	18%																			
Jan-15	5%	5% 16%	12% 9%	8% 8%	7% 9%	9% 14%	13%	12% 15%	14% 16%	14%																				
Jan-16	20%	16%		11%	16%	14%	13% 16%	17%	10%																		Reti	urns >=	:10%	
Jan-17 Jan-18	30% -4%	12% 0%	9% 5%	13%	11%	14%	15%	1//0																					10/0	
Jan-19	3%	10%	19%	15%	18%	19%	13/0	,																				<10%		
Jan-20	16%	27%	20%	22%	22%	1570																					0 to	<7%		
Jan-21	40%	21%	24%	24%																							Less	than (	0%	
Jan-22	5%	17%	19%																											

Source: Ace MF, FundsIndia Research. How to read the table: Column 1 indicates the starting date of investment. The Row named 'Year' indicates the time frame on investment – 1Y, 2Y, 3Y etc. For eg: If you had invested in Jan-03, then over a 3Y time frame your annualized returns would have been 57%, etc. Refer to page no. 155 for the main disclaimer.

Jan-23 Jan-24

## **Number of Times Money Multiplied - Lumpsum Investment in** Franklin India Flexi Cap Fund (1995 to 2024)



Average	1.2x	1.5x	1.9x	2.3x	2.8x	3.4x	4.1x	5.2x	6.6x	7.9x	9.5x	11.2x	13.2x	15.2x	18x	21.4x	25.3x	31.4x	38.3x	46.7x	54.8x	62.2x	71.8x	82.8x	104.6x	134.9x	153.2x	161.8x	165.6x	164.4x
Max	3.1x	4.8x	5.1x	6.2x	9.2x	11.4x	10x	15.6x	22x	28.9x	31.9x	30.6x	33.5x	39.4x	40.6x	45.8x	66.5x	64.1x	80.7x	101.7x	91.6x	95x	113.9x	152.2x	157.7x	208.5x	228.2x	265.7x	217.7x	169x
Min	0.5x	0.6x	0.7x	0.9x	0.9x	1.3x	1.6x	1.9x	1.8x	2x	2.6x	2.5x	2.7x	3.3x	4.8x	6.1x	8x	12.4x	16.8x	13.7x	22.6x	26.2x	28.3x	40.9x	42.9x	54.6x	94.7x	96.3x	114.8x	160.2x
Period	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28	29	30
Jan-95	0.8x	0.7x	0.8x	1x	3.2x	2.2x	2.1x	2.5x	5.2x	6.7x	9.7x	14.6x	22.4x	11.4x	19.7x	24.1x	19.2x	26.6x	27.3x	45.3x	46x	45.9x	61.5x	59.3x	61.3x	71.3x	99.5x	104.8x	137.3x	166.9x
Jan-96	0.9x	1x	1.3x	4.1x	2.8x	2.7x	3.2x	6.8x	8.6x	12.8x	17.9x	28x	14.7x	25.4x	32x	27.4x	33.8x	35.8x	59.6x	62.8x	65.1x	79.4x	76.6x	79.1x	92.1x	128.5x	135.4x	177.3x	215.5x	
Jan-97	1.1x	1.5x	4.7x	3.2x	3.1x	3.6x	7.8x	9.8x	13.9x	21.6x	31.9x	17.6x	30.3x	35.3x	28.4x	40.4x	38.7x	64.1x	69.4x	73.9x	91.6x	95x	90.8x	105.6x	147.4x	155.3x	203.4x	247.3x		
Jan-98	1.4x	4.3x	2.9x	2.8x	3.3x	6.9x	8.6x	12.4x	19.4x	28.9x	15.1x	25.5x	33.5x	25.4x	36.1x	35.5x	58.2x	64.1x	59.6x	86.7x	77.3x	79.4x	95.4x	133.1x	140.3x	183.7x	223.3x			
Jan-99	3.1x	2.1x	2x	2.4x	5x	6.3x	9.1x	13.9x	22x	11.8x	19.5x	23.3x	20.2x	25.4x	25.2x	40.4x	44.4x	48x	59.6x	53.4x	54.8x	66.3x	96.4x	101.6x	133x	161.7x				
Jan-00	0.7x	0.6x	0.8x	1.6x	2x	3x	4.5x	6.8x	3.8x	6.2x	7.4x	6.6x	8.6x	9x	13.6x	14.1x	14.4x	19.7x	19.7x	19.5x	22.6x	31.6x	32.9x	43.1x	52.4x					
Jan-01	1x	1.1x	2.4x	2.9x	4.3x	6.6x	10x	5.6x	9.2x	10.9x	8.9x	12x	13.3x	20.3x	19.7x	21.1x	29.4x	26.6x	27.3x	32.4x	46x	45.9x	63.2x	76.9x						
Jan-02	1.2x	2.5x	3.2x	4.7x	6.9x	10.9x	5.6x	9.8x	11.4x	10.1x	12.7x	13.2x	20.2x	22.7x	22.3x	31.2x	29.4x	30.9x	37.4x	45.3x	54.8x	66.3x	81.3x							
Jan-03	2.1x	2.6x	3.9x	5.8x	8.9x	4.8x	8.2x	9.8x	8x	10.9x	11.6x	17.6x	18.2x	18.1x	25.2x	24.1x	25.5x	30.9x	37.4x	45.3x	54.8x	66.3x								
Jan-04	1.3x	1.8x	2.7x	4.3x	2.3x	3.8x	4.5x	3.8x	5.2x	5.2x	8.1x	8.9x	9.6x	11.4x	12x	12.3x	14.4x	19.7x	19.7x	27.4x	32.3x									
Jan-05	1.5x	2.2x	3.4x	1.8x	3.1x	3.6x	3x	<b>4</b> x	4.4x	6.7x	6.8x	7. <b>3</b> x	9.6x	9x	9.3x	10.7x	14.4x	16.9x	19.7x	27.4x										
Jan-06	1.5x	2.3x	1.2x	2.1x	2.5x	2.1x	2.8x	2.9x	4.4x	4.8x	5.1x	6.6x	6.2x	6.3x	7.1x	10.7x	10.8x	14.5x	16.8x											
Jan-07	1.6x	0.8x	1.4x	1.7x	1.4x	1.9x	1.9x	3.1x	3.3x	3.4x	4.2x	4.3x	4.4x	4.9x	7.1x	7.1x	9.3x	12.4x												
Jan-08	0.5x	0.9x	1.1x	0.9x	1.2x	1.3x	1.9x	2x	2.2x	2.8x	2.6x	2.8x	3.1x	4.3x	4.8x	6.1x	8x													
Jan-09	1.7x	2x	1.7x	2.2x	2.4x	3.6x	3.8x	4x	5.2x	5.2x	5.1x	5.9x	8.6x	9x	12x	14.1x														
Jan-10	1.2x	1x	1.3x	1.4x	2.2x	2.3x	2.4x	3.1x	3x	3.1x	3.5x	4.8x	5.5 x	7.1x	8.1x															
Jan-11	0.8x	1.1x	1.2x	1.8x	1.9x	2x	2.5x	2.5x	2.6x	3.1x	4.2x	4.3x	5.5 x	7.1x																
Jan-12	1.3x	1.4x	2.2x	2.3x	2.4x	3.1x	3x	3.1x	3.5x	4.8x	5.1x	6.6x	8.6x																	
Jan-13	1.1x	1.6x	1.7x	1.8x	2.4x	2.3x	2.4x	2.7x	3.8x	4x	5.1x	6.6x																		
Jan-14	1.6x	1.6x	1.7x	2.2x	2.2x	2.2x	2.7x	3.5x	3.8x	4.8x	6.2x																			
Jan-15	1.1x	1.1x	1.4x	1.4x	1.4x	1.7x	2.4x	2.5x	3.3x	3.7x																				
Jan-16	1x	1.3x	1.3x	1.4x	1.5x	2.2x	2.4x	3.1x	3.8x																					
Jan-17	1.3x	1.3x	1.3x	1.5x	2.1x	2.2x	2.8x	3.5x			A	lumps	sum i	nves	tmen	t in F	Frank	elin T	ndia	Flexi	Can						Datuus	->-100	2/	
Jan-18	1x	1x	1.2x	1.6x	1.7x	2.2x	2.7x			•••••											•							s >=109	<b>7</b> 0	
Jan-19	1x	1.2x	1.7x	1.7x	2.3x	2.8x					ru	nd or	1 an c	ivero	ige m	ultip	lied r	nore	thar	12 11	mes (	over					7 to <1	0%		

2.2x

2.4x

1.5x

1.4x

1.6x

1.3x

1.9x

1.7x

2.7x

a 7 year time frame

s >=10% 0 to <7% Less than 0%

# If you are hesitant to invest large lumpsum money in Equity, stagger entry over 6 months



#### Year wise 6M STP Returns of Nifty 50 TRI (2000 to 2024)

						Y	ear w	vise 6	IVI 5 I	P Ke	turns	OT IN	itty 5	UIKI	(200	υτο	2024	)							
Average	13%	14%	14%	15%	15%	15%	15%	14%	14%	14%	14%	14%	14%	14%	14%	14%	14%	14%	15%	15%	15%	15%	14%	14%	14%
Max	93%	50%	49%	45%	46%	36%	28%	27%	24%	21%	20%	21%	20%	18%	19%	18%	17%	17%	18%	17%	17%	17%	17%	15%	14%
Min	-49%	-20%	-12%	-2%	1%	1%	6%	6%	6%	6%	7%	6%	7%	8%	9%	9%	10%	12%	12%	11%	12%	13%	13%	13%	13%
Period	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25
Jan-00	-15%	-15%	-8%	8%	9%	13%	17%	21%	10%	15%	15%	11%	13%	12%	14%	13%	12%	13%	13%	13%	13%	13%	13%	13%	13%
Jan-01	-13%	-4%	18%	16%	21%	24%	28%	14%	19%	19%	15%	16%	15%	16%	15%	14%	15%	15%	14%	15%	15%	15%	15%	15%	
Jan-02	3%	35%	27%	30%	32%	36%	18%	24%	23%	17%	18%	17%	19%	17%	16%	17%	16%	16%	16%	16%	16%	16%	16%		
Jan-03	93%	46%	44%	43%	46%	22%	28%	27%	20%	21%	20%	21%	19%	18%	18%	18%	17%	17%	18%	17%	17%	17%			
Jan-04	20%	29%	33%	39%	13%	21%	21%	14%	16%	15%	17%	15%	14%	15%	14%	14%	14%	15%	14%	15%	15%				
Jan-05	41%	41%	46%	12%	22%	22%	14%	16%	15%	16%	15%	14%	15%	14%	14%	14%	15%	14%	15%	14%					
Jan-06	29%	42%	0%	15%	16%	8%	11%	10%	13%	11%	10%	12%	11%	12%	12%	13%	12%	13%	13%						
Jan-07	55%	-12%	10%	12%	4%	8%	8%	11%	9%	9%	10%	10%	10%	11%	12%	11%	12%	12%							
Jan-08	-41%	1%	7%	-2%	4%	4%	8%	7%	6%	8%	8%	9%	9%	10%	10%	11%	11%								
Jan-09	64%	40%	14%	18%	16%	18%	15%	14%	15%	14%	14%	14%	15%	15%	15%	15%									
Jan-10	22%	-4%	7%	7%	12%	9%	8%	11%	10%	10%	11%	12%	12%	12%	12%										
Jan-11	-18%	3%	5%	11%	8%	7%	10%	10%	10%	11%	12%	11%	12%	12%											
Jan-12	18%	13%	19%	13%	11%	14%	13%	13%	13%	14%	14%	14%	14%												
Jan-13	8%	20%	12%	10%	13%	12%	12%	13%	14%	13%	14%	14%													
Jan-14	28%	12%	9%	14%	12%	12%	13%	14%	13%	14%	14%														
Jan-15	-6%	-1%	8%	8%	9%	10%	12%	11%	12%	12%															
Jan-16	7%	18%	14%	13%	14%	16%	14%	15%	15%																
Jan-17	18%	12%	12%	13%	16%	14%	15%	14%															Retur	ns >=1	0%
Jan-18	4%	9%	11%	15%	13%	14%	14%																7 to <	10%	
Jan-19	9%	13%	17%	14%	15%	14%																	0 to <	7%	
Jan-20	37%	31%	22%	22%	19%																		Less t	nan 0%	5
Jan-21	19%	12%	15%	14%																					
Jan-22	7%	14%	13%																						

Jan-23

Jan-24

23%

17%

# Year wise 6M STP Returns of HDFC Flexi Cap Fund (1995 to



20%

21%

19%

29

19%

21%

21%

23%

19%

28

19%

21%

23%

22%

23%

23%

22%

21%

23%

27

19%

21%

23%

23%

	20	024	<b>4)</b>																						
Average	20%	21%	21%	21%	21%	21%	21%	21%	22%	22%	21%	21%	21%	21%	21%	21%	21%	21%	21%	21%	22%	22%	21%	21%	21%
Max	123%	91%	67%	60%	57%	49%	43%	42%	41%	41%	39%	34%	34%	33%	29%	28%	28%	28%	26%	25%	25%	24%	23%	23%	23%
Min	-48%	-22%	-11%	-1%	-1%	2%	8%	7%	5%	6%	9%	9%	8%	10%	12%	13%	14%	15%	16%	16%	17%	18%	18%	18%	17%
Period	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25
Jan-95	-21%	-22%	-10%	0%	21%	13%	10%	12%	21%	22%	25%	26%	28%	20%	24%	24%	20%	21%	20%	22%	20%	20%	20%	19%	19%
Jan-96	-20%	-2%	9%	35%	21%	17%	18%	28%	28%	31%	32%	33%	24%	28%	28%	24%	25%	23%	25%	23%	22%	23%	22%	21%	20%
Jan-97	16%	26%	59%	34%	26%	26%	37%	35%	38%	38%	39%	28%	33%	32%	27%	28%	26%	28%	26%	25%	<b>25</b> %	24%	23%	22%	23%
Jan-98	27%	80%	37%	26%	26%	39%	37%	40%	39%	41%	28%	33%	33%	27%	28%	26%	28%	26%	<b>25</b> %	<b>25</b> %	24%	23%	22%	23%	22%
Jan-99	112%	30%	18%	20%	36%	34%	38%	38%	40%	26%	32%	32%	26%	26%	<b>25</b> %	26%	24%	23%	24%	22%	22%	21%	21%	21%	22%
Jan-00	-21%	-12%	-1%	22%	23%	29%	30%	32%	19%	26%	26%	20%	21%	20%	22%	20%	19%	20%	19%	18%	18%	18%	18%	19%	19%
Jan-01	0%	12%	42%	38%	43%	41%	43%	26%	33%	32%	25%	26%	24%	26%	24%	23%	23%	22%	21%	20%	21%	21%	21%	21%	
Jan-02	10%	58%	47%	50%	47%	49%	28%	35%	34%	26%	27%	25%	27%	24%	23%	24%	22%	21%	20%	21%	21%	21%	22%		
Jan-03	123%	67%	66%	58%	57%	30%	39%	37%	28%	29%	26%	28%	<b>25</b> %	24%	25%	23%	22%	21%	22%	22%	22%	22%			
Jan-04	28%	44%	41%	44%	17%	28%	29%	20%	21%	19%	22%	20%	19%	20%	18%	17%	17%	18%	18%	18%	19%				
Jan-05	60%	47%	50%	14%	28%	28%	18%	20%	18%	21%	19%	18%	19%	17%	17%	16%	17%	17%	18%	18%					
Jan-06	24%	38%	-1%	18%	20%	11%	14%	13%	17%	14%	14%	15%	14%	13%	13%	14%	14%	15%	16%						
Jan-07	50%	-1 <b>2</b> %	16%	19%	8%	12%	11%	15%	13%	12%	14%	13%	1 <b>2</b> %	12%	13%	14%	15%	15%							
Jan-08	-38%	12%	17%	4%	10%	9%	14%	1 <b>2</b> %	11%	13%	12%	11%	11%	13%	13%	14%	15%								
Jan-09	98%	60%	23%	26%	21%	26%	21%	19%	21%	18%	17%	16%	18%	18%	19%	19%									
Jan-10	28%	-3%	8%	7%	15%	12%	11%	14%	12%	11%	11%	13%	13%	14%	15%										
Jan-11	-22%	3%	3%	14%	10%	9%	13%	11%	10%	10%	12%	12%	14%	14%											
Jan-12	20%	11%	24%	16%	14%	17%	14%	13%	13%	15%	15%	16%	17%												
Jan-13	7%	29%	16%	14%	18%	14%	13%	12%	15%	15%	16%	17%													
Jan-14	45%	18%	14%	19%	14%	13%	12%	15%	15%	17%	17%														
Jan-15	-5%	0%	11%	8%	7%	7%	11%	12%	14%	15%															
Jan-16	14%	<b>25</b> %	15%	13%	12%	15%	16%	17%	18%																
Jan-17	22%	9%	8%	8%	13%	14%	16%	17%																	
Jan-18	1%	4%	5%	12%	13%	16%	17%																		
Jan-19	3%	5%	14%	15%	18%	19%																			
Jan-20	29%	32%	28%	28%	27%																				
Jan-21	23%	21%	24%	24%																					
Jan-22	15%	23%	23%																						

23% 28% Returns >=10%
7 to <10%
0 to <7%
Less than 0%

# Year wise 6M STP Returns of Franklin India Flexi Cap Fund (1995 to 2024)



19% 20% 18% 29 19% 20%

	1-				20																							
Average	18%	19%	20%	20%	20%	20%	20%	20%	20%	21%	21%	20%	20%	20%	20%	20%	20%	20%	20%	21%	21%	20%	20%	20%	20%	21%	20%	20%
Max	150%	99%	68%	56%	55%	46%	39%	38%	38%	39%	37%	32%	31%	29%	26%	26%	27%	26%	25%	24%	24%	23%	22%	23%	22%	22%	22%	22%
Min	-44%	-21%	-11%	-3%	-2%	3%	7%	8%	7%	7%	10%	8%	8%	10%	11%	12%	13%	15%	16%	15%	15%	17%	17%	17%	16%	17%	18%	18%
Period	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28
Jan-95	-19%	-16%	-8%	2%	27%	15%	11%	13%	21%	21%	23%	25%	27%	20%	22%	22%	20%	20%	19%	21%	20%	19%	20%	19%	18%	18%	19%	18%
Jan-96	-17%	-4%	8%	41%	22%	17%	17%	26%	26%	28%	30%	32%	23%	26%	<b>25</b> %	22%	23%	22%	23%	22%	21%	22%	21%	20%	20%	20%	20%	20%
Jan-97	7%	21%	66%	33%	24%	23%	33%	32%	34%	35%	37%	27%	29%	29%	<b>25</b> %	<b>25</b> %	24%	26%	25%	23%	24%	22%	21%	21%	22%	21%	22%	22%
Jan-98	26%	98%	38%	26%	25%	36%	34%	36%	37%	39%	27%	31%	30%	26%	26%	<b>25</b> %	26%	<b>25</b> %	24%	24%	23%	22%	21%	22%	21%	22%	22%	
Jan-99	150%	30%	17%	18%	32%	31%	33%	35%	37%	<b>25</b> %	28%	28%	24%	24%	23%	<b>25</b> %	23%	22%	23%	21%	20%	20%	21%	20%	21%	21%		
Jan-00	-26%	-16%	-6%	15%	17%	22%	25%	29%	17%	21%	21%	17%	18%	17%	20%	19%	18%	18%	17%	16%	16%	17%	17%	17%	18%			
Jan-01	-5%	7%	34%	31%	35%	37%	39%	24%	28%	27%	22%	23%	22%	24%	22%	21%	22%	20%	19%	19%	20%	19%	20%	20%				
Jan-02	7%	49%	41%	42%	44%	46%	26%	31%	30%	24%	<b>25</b> %	23%	25%	24%	22%	23%	21%	20%	20%	21%	20%	20%	20%					
Jan-03	109%	62%	57%	55%	55%	30%	35%	33%	26%	27%	25%	27%	25%	24%	24%	22%	21%	21%	22%	21%	21%	21%						
Jan-04	26%	37%	41%	44%	18%	<b>25</b> %	<b>25</b> %	19%	20%	18%	21%	20%	19%	19%	18%	17%	17%	18%	17%	18%	18%							
Jan-05	45%	47%	50%	16%	25%	24%	17%	19%	17%	21%	19%	18%	19%	17%	16%	16%	17%	17%	17%	18%								
Jan-06	33%	43%	3%	17%	17%	11%	14%	13%	17%	15%	14%	16%	14%	13%	13%	15%	14%	15%	16%									
Jan-07	5 <b>2</b> %	-10%	11%	13%	7%	10%	10%	15%	14%	13%	14%	12%	12%	12%	14%	13%	14%	15%										
Jan-08	-36%	4%	9%	2%	7%	7%	13%	12%	11%	13%	11%	11%	11%	13%	12%	13%	14%											
Jan-09	66%	41%	18%	21%	18%	24%	21%	19%	20%	17%	16%	16%	18%	17%	18%	18%												
Jan-10	19%	0%	9%	8%	17%	15%	13%	15%	13%	1 <b>2</b> %	12%	14%	14%	15%	15%													
Jan-11	-12%	7%	7%	17%	15%	13%	15%	13%	12%	12%	14%	14%	15%	15%														
Jan-12	21%	13%	26%	20%	17%	19%	15%	14%	14%	16%	15%	17%	17%															
Jan-13	8%	30%	21%	17%	19%	15%	13%	14%	16%	15%	17%	17%																
Jan-14	50%	25%	18%	21%	15%	13%	14%	17%	15%	17%	17%																	
Jan-15	0%	2%	11%	7%	6%	8%	12%	11%	13%	14%																		
Jan-16	6%	18%	10%	8%	10%	14%	13%	15%	16%																		R	eturn
Jan-17	18%	6%	5%	8%	14%	12%	15%	16%																				to <1
Jan-18	-2%	1%	6%	13%	12%	15%	16%	J																				
Jan-19	1%	9%	18%	15%	18%	19%																						to <7
Jan-20	36%	38%	26%	27%	26%																						L	ess th
Jan-21	27%	16%	20%	21%																								

18%

28%

34%

Jan-22 Jan-23

Jan-24

20%

Returns >=10%
7 to <10%
0 to <7%
Less than 0%

# **Equity SIPs over 7+ Years have historically given a good** return experience

Jan-22 Jan-23

Jan-24

14%



							Yea	ir wis	e SIP	Reti	urns (	of Ni	fty 50	) TRI	(200	0 to 2	2024)								
Average	18%	16%	17%	17%	17%	16%	16%	15%	14%	14%	14%	14%	14%	14%	14%	13%	14%	14%	14%	14%	14%	15%	15%	15%	15%
Max	141%	67%	54%	49%	48%	44%	40%	35%	25%	24%	22%	18%	18%	18%	18%	16%	16%	16%	15%	16%	16%	15%	16%	16%	15%
Min	-65%	-40%	-22%	-8%	-4%	-2%	0%	<b>2</b> %	3%	4%	5%	6%	6%	6%	7%	8%	9%	10%	11%	11%	13%	14%	14%	14%	15%
Period	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25
Jan-00	-18%	-14%	-2%	28%	23%	27%	30%	35%	14%	22%	21%	15%	16%	15%	17%	15%	14%	15%	14%	14%	14%	15%	15%	15%	15%
Jan-01	-9%	4%	42%	30%	33%	35%	40%	15%	23%	23%	15%	17%	16%	17%	15%	14%	15%	15%	15%	15%	15%	15%	15%	15%	
Jan-02	13%	67%	39%	39%	40%	44%	15%	24%	23%	15%	17%	16%	17%	15%	14%	15%	14%	14%	14%	15%	15%	15%	15%		
Jan-03	141%	47%	44%	43%	47%	12%	23%	23%	13%	15%	14%	17%	14%	13%	14%	14%	14%	14%	15%	14%	14%	14%			
Jan-04	41%	43%	42%	48%	5%	21%	20%	10%	13%	12%	15%	13%	11%	13%	13%	13%	13%	14%	13%	14%	14%				
Jan-05	58%	46%	53%	-2%	19%	19%	7%	12%	11%	14%	11%	10%	13%	12%	12%	12%	13%	13%	13%	13%					
Jan-06	42%	57%	-15%	16%	17%	4%	10%	9%	13%	10%	9%	12%	11%	11%	12%	13%	12%	13%	13%						
Jan-07	81%	-29%	17%	18%	2%	9%	9%	13%	10%	9%	12%	11%	11%	12%	13%	13%	13%	13%							
Jan-08	-47%	28%	24%	1%	10%	10%	15%	11%	10%	13%	12%	12%	12%	14%	13%	14%	13%								
Jan-09	74%	35%	-1%	11%	10%	16%	11%	10%	13%	12%	12%	13%	14%	13%	14%	14%									
Jan-10	28%	-13%	8%	8%	16%	10%	9%	13%	11%	12%	12%	14%	13%	14%	14%										
Jan-11	-25%	12%	10%	19%	11%	9%	13%	12%	12%	13%	15%	13%	14%	14%											
Jan-12	26%	14%	23%	12%	9%	14%	12%	12%	13%	15%	14%	15%	14%												
Jan-13	15%	27%	10%	7%	14%	12%	12%	13%	15%	14%	15%	14%													
Jan-14	31%	4%	4%	13%	11%	11%	13%	15%	14%	15%	14%														
Jan-15	-7%	1%	14%	11%	12%	14%	16%	14%	15%	14%															
Jan-16	3%	20%	12%	13%	15%	18%	15%	16%	15%																
Jan-17	21%	9%	11%	15%	18%	15%	17%	15%														Pot	urns >:	-10%	
Jan-18	4%	11%	18%	20%	16%	17%	15%																×10%		
Jan-19	14%	25%	25%	17%	19%	16%																	<7%		
Jan-20	59%	33%	19%	20%	17%																			00/	
Jan-21	22%	11%	17%	14%																		Less	than	U%	

### **Year wise SIP Returns of HDFC Flexi Cap Fund (1995 to 2024)**



22%

22%

				•••				•		• •			• •				•	•		1 -						•		
Average	27%	25%	24%	24%	23%	22%	22%	22%	22%	22%	22%	21%	21%	20%	20%	20%	20%	20%	20%	20%	20%	20%	20%	20%	20%	21%	21%	21%
Max	177%	127%	92%	69%	60%	54%	51%	46%	43%	43%	42%	40%	37%	34%	33%	30%	27%	27%	27%	26%	24%	24%	23%	22%	22%	22%	22%	22%
Min	-63%	-40%	-23%	-13%	-8%	-5%	-1%	1%	2%	3%	4%	6%	6%	7%	8%	10%	11%	13%	15%	15%	16%	17%	18%	18%	18%	20%	20%	20%
Period	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28
Jan-95	-27%	-24%	-2%	13%	46%	25%	18%	20%	33%	<b>32</b> %	36%	36%	<b>37</b> %	25%	31%	30%	25%	<b>26</b> %	24%	<b>26</b> %	24%	23%	23%	22%	21%	20%	21%	21%
Jan-96	-25%	5%	22%	61%	31%	21%	22%	37%	35%	39%	38%	40%	26%	<b>32</b> %	32%	26%	27%	25%	26%	24%	23%	24%	22%	21%	21%	21%	21%	21%
Jan-97	14%	32%	82%	34%	22%	23%	40%	38%	41%	40%	42%	27%	33%	33%	26%	27%	25%	27%	24%	23%	24%	22%	21%	20%	21%	21%	21%	21%
Jan-98	46%	115%	33%	18%	20%	42%	38%	42%	41%	43%	26%	33%	33%	25%	26%	24%	26%	24%	22%	23%	22%	21%	20%	21%	20%	21%	21%	
Jan-99	163%	13%	6%	13%	42%	38%	43%	41%	43%	24%	32%	32%	24%	25%	23%	25%	23%	21%	22%	21%	20%	19%	20%	20%	20%	20%		
Jan-00	-22%	-4%	10%	48%	41%	46%	44%	46%	24%	33%	32%	24%	25%	22%	25%	22%	21%	22%	20%	19%	18%	19%	19%	20%	20%			
Jan-01	11%	20%	68%	52%	55%	50%	51%	25%	35%	34%	24%	25%	23%	26%	22%	21%	22%	20%	19%	18%	19%	19%	20%	20%				
Jan-02	18%	95%	59%	61%	53%	54%	22%	34%	33%	22%	24%	21%	25%	21%	20%	21%	19%	18%	17%	18%	18%	19%	19%					
Jan-03	177%	66%	66%	54%	54%	17%	32%	32%	19%	22%	19%	23%	19%	18%	20%	18%	17%	16%	17%	17%	18%	18%						
Jan-04	51%	63%	49%	52%	8%	28%	28%	15%	18%	16%	20%	17%	16%	18%	16%	15%	14%	16%	16%	17%	17%							
Jan-05	84%	49%	53%	-1%	26%	27%	12%	16%	14%	19%	16%	14%	17%	15%	14%	13%	15%	15%	16%	<b>17</b> %								
Jan-06	35%	52%	-14%	24%	26%	8%	14%	12%	18%	14%	13%	16%	14%	13%	12%	14%	15%	16%	16%									
Jan-07	75%	-28%	28%	29%	7%	14%	12%	19%	14%	13%	16%	14%	13%	12%	14%	15%	16%	16%										
Jan-08	-43%	48%	38%	7% 16%	16%	12%	21%		14%	17%	14%	13%	12%	15%	15%	16%	17%											
Jan-09	119%	52%	3%	16%	12%	22%	15%		17%	14%	13%	12%	15%		16%	17%												
Jan-10 Jan-11	33% -32%	-16% 12%	9% 9%	7% 25%	21% 15%	13% 12%	12% 17%	16% 13%	13% 12%	12% 11%	11% 14%	14% 15%	14% 17%	16% 17%	17%													
Jan-11 Jan-12	30%	14%	33%	16%	13%	19%	14%		11%	15%	15%		18%	17/0														
Jan-12 Jan-13	21%	43%	16%	12%	19%	13%	11%	11%	15%	15%		18%	10/0															
Jan-14	50%	8%	7%	18%	11%	10%	10%	14%	15%	17%	18%	20,0																
Jan-15	-6%	4%	19%	10%	9%	9%	15%	16%	18%	19%																		
Jan-16	11%	27%	11%	9%	10%	16%	17%	19%	20%																			
Jan-17	29%	7%	6%	9%	17%	17%	20%	21%																			R	Returr
Jan-18	3%	5%	11%	20%	19%	22%	23%																					' to <1
Jan-19	6%	17%	25%	23%	25%	25%		•																				to <7
Jan-20	53%	38%	28%	29%	27%																							ess th
Jan-21	25%	21%	27%	25%																								-55 U
Jan-22	21%	31%	26%																									

Returns >=10%
7 to <10%
0 to <7%
Less than 0%

Jan-23

Jan-24

27%

# Year wise SIP Returns of Franklin India Flexi Cap Fund (1995 to 2024)



A.,	350/	220/	220/	220/	220/	210/	21%	21%	21%	210/	210/	20%	20%	19%	19%	19%	19%	100/	19%	100/	19%	19%	199
Average	25%	23%	23%	23%	22%	21%	49%	43%		21%	21% 40%	38%	35%					19%		19%			22
Max	-57%	144% -34%	101% -22%	75% -14%	57% -10%	52% -6%	-2%		41% 3%	41%	5%	6%	6%	30% 7%	29% 8%	28% 9%	25% 11%	25%	25% 14%	25% 14%	23% 15%	23% 16%	17
Min Period	1	-34%	3	4	5	-6%	7	1% 8	9	4% 10	11	12	13	14	15	16	17	13%	19	20	21	22	2
Jan-95	-26%	-18%	-4%	12%	53%	26%	18%	18%	30%	29%	32%	33%	35%	24%	28%	27%	23%	24%	22%	24%	23%	22%	22
Jan-96	-19%	0%	19%	70%	30%	20%	20%	33%	32%	34%	36%	38%	25%	29%	28%	24%	24%	23%	25%	23%	22%	23%	21
Jan-97	1%	26%	97%	34%	20%	20%	36%	34%	36%	38%	40%	25%	29%	28%	24%	24%	23%	25%	23%	22%	23%	21%	20
Jan-98	36%	143%	32%	16%	17%	36%	34%	37%	38%	41%	25%	29%	28%	23%	24%	22%	24%	23%	22%	22%	20%	19%	19
Jan-99	245%	12%	3%	10%	35%	33%	36%	38%	41%	23%	28%	27%	22%	23%	21%	24%	22%	21%	21%	19%	18%	18%	19
Jan-00	-27%	-9%	5%	40%	36%	39%	41%	43%	23%	28%	27%	21%	22%	20%	23%	22%	20%	21%	19%	18%	18%	19%	18
Jan-01	3%	14%	58%	45%	46%	47%	49%	24%	30%	29%	22%	23%	21%	24%	22%	20%	21%	19%	18%	18%	19%	18%	199
lan-02	14%	83%	54%	52%	51%	52%	22%	30%	28%	21%	22%	20%	23%	21%	20%	21%	18%	17%	17%	18%	18%	18%	19
Jan-03	161%	62%	56%	53%	54%	18%	28%	26%	18%	20%	18%	22%	20%	18%	19%	17%	16%	16%	18%	17%	18%	18%	
Jan-04	46%	50%	50%	52%	10%	24%	23%	14%	17%	15%	20%	18%	16%	18%	15%	14%	14%	16%	15%	16%	17%		
Jan-05	63%	54%	55%	2%	21%	21%	11%	15%	13%	19%	17%	15%	17%	14%	13%	14%	16%	15%	16%	16%			
Jan-06	51%	58%	-10%	18%	18%	7%	13%	11%	18%	16%	14%	16%	14%	13%	13%	15%	14%	16%	16%				
Jan-07	76%	-25%	18%	19%	6%	12%	11%	19%	16%	14%	16%	14%	12%	13%	15%	14%	16%	16%					
Jan-08	-40%	31%	25%	6%	14%	12%	21%	17%	15%	17%	14%	13%	13%	16%	15%	16%	16%						
Jan-09	79%	35%	4%	15%	12%	23%	18%	15%	18%	14%	13%	13%	16%	15%	16%	17%							
lan-10	22%	-9%	11%	9%	23%	18%	15%	17%	13%	12%	13%	16%	14%	16%	17%								
Jan-11	-20%	15%	11%	28%	20%	15%	18%	14%	12%	13%	16%	15%	17%	17%									
lan-12	30%	14%	35%	22%	16%	19%	14%	11%	13%	16%	15%	17%	17%										
Jan-13	18%	46%	22%	15%	19%	13%	10%	12%	16%	15%	17%	17%											
Jan-14	62%	17%	10%	17%	10%	8%	11%	16%	14%	17%	17%												
Jan-15	-1%	2%	16%	7%	6%	10%	16%	14%	17%	17%													
Jan-16	2%	20%	7%	5%	10%	18%	15%	18%	18%														
Jan-17	23%	3%	3%	11%	19%	15%	19%	19%															
Jan-18	-3%	2%	14%	23%	17%	21%	21%																
Jan-19	5%	23%	30%	20%	24%	23%																	
Jan-20	59%	43%	23%	27%	25%																		
Jan-21	31%	13%	24%	22%																			
Jan-22	11%	29%	24%																				
Jan-23	47%	27%																					

Jan-24

13%

Returns >=10%
7 to <10%
0 to <7%
Less than 0%

20% 20% 20%

21% 21% 21%

19%

18% 19%

20%

21%

20%

21%

20%

### **Equities have beaten Inflation over the long run**

Jan-20

Jan-21

Jan-22

Jan-23

Jan-24

11%

21%

16%

10%

12%

16%

8%

11%

12%

10%

11%



#### Year wise Outperformance of Nifty 50 TRI vs Inflation (2000 to 2024)

						1	rear w	ise Ou	tperio	rmanc	e or iv	iity 50	IKIVS	innat	ion (20	υυ το	2024)								
Average	11%	9%	9%	10%	9%	9%	8%	8%	7%	7%	7%	7%	7%	7%	7%	7%	7%	8%	8%	9%	9%	9%	9%	8%	7%
Max	75%	41%	39%	38%	39%	32%	23%	21%	19%	14%	12%	13%	12%	10%	12%	11%	11%	11%	11%	11%	11%	11%	10%	9%	7%
Min	-58%	-21%	-14%	-14%	-10%	-8%	-3%	-5%	-4%	0%	0%	0%	1%	2%	3%	4%	4%	5%	7%	7%	7%	7%	7%	7%	7%
Year	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25
Jan-00	-24%	-21%	-14%	4%	5%	10%	13%	17%	4%	10%	10%	6%	6%	6%	<b>7</b> %	6%	6%	<b>7</b> %	<b>7</b> %	7% \	<b>7</b> %	<b>7</b> %	7%	7%	<b>7</b> %
Jan-01	-20%	-9%	13%	13%	17%	20%	23%	9%	15%	14%	8%	9%	8%	9%	8%	8%	9%	8%	8%	8%	9%	8%	9%	9%	
Jan-02	2%	34%	26%	28%	30%	32%	13%	20%	19%	12%	12%	11%	12%	10%	10%	11%	10%	10%	10%	11%	10%	10%	10%		
Jan-03	75%	39%	38%	38%	39%	15%	23%	21%	13%	13%	12%	13%	11%	10%	12%	11%	11%	11%	11%	11%	11%	11%			
Jan-04	11%	22%	<b>27</b> %	31%	5%	15%	14%	<b>7</b> %	<b>7</b> %	6%	8%	<b>7</b> %	6%	<b>7</b> %	8%	8%	8%	8%	8%	8%	8%				
Jan-05	35%	36%	39%	4%	16%	14%	6%	6%	6%	8%	6%	6%	8%	<b>7</b> %	<b>7</b> %	<b>7</b> %	8%	8%	9%	8%					
Jan-06	38%	41%	-4%	12%	11%	2%	4%	3%	5%	4%	3%	5%	5%	5%	6%	6%	6%	6%	<b>7</b> %						
Jan-07	45%	-21%	4%	5%	-5%	-2%	-2%	1%	0%	1%	2%	3%	3%	4%	5%	4%	5%	5%		1					
Jan-08	-58%	-11%	-6%	-14%	-10%	-8%	-3%	-5%	-4%	0%	0%	0%	1%	2%	3%	4%	4%			\ I					
Jan-09	73%	38%	8%	10%	<b>7</b> %	11%	<b>7</b> %	<b>7</b> %	9%	8%	8%	8%	10%	9%	9%	9%				1					
Jan-10	6%	-17%	-8%	-7%	0%	-1%	-1%	2%	2%	3%	4%	5%	4%	5%	5%					/					
Jan-11	-34%	-15%	-11%	-2%	-3%	-2%	1%	2%	2%	3%	5%	5%	6%	5%	_										
Jan-12	10%	4%	12%	7%	6%	9%	<b>7</b> %	8%	9%	10%	9%	9%	9%	l	His	torica	ally, Ed	quitie	s have	2					
Jan-13	-2%	12%	5%	5%	8%	<b>7</b> %	7%	8%	9%	8%	9%	9%	l		out	perfo	rmed	Infla <sup>a</sup>	tion b	v 7-99	%.				
Jan-14	27%	9%	<b>7</b> %	11%	9%	9%	9%	11%	10%	11%	10%					<b>P</b> 3. 7 3									
Jan-15	-7%	-1%	6%	6%	6%	<b>7</b> %	9%	8%	9%	8%	l														
Jan-16	4%	13%	10%	10%	9%	11%	10%	11%	10%	l															
Jan-17	23%	12%	12%	11%	13%	11%	11%	11%																	
Jan-18	3%	6%	8%	11%	9%	9%	9%																		
Jan-19	9%	10%	13%	10%	11%	10%																			

Outperformance Underperformance

### **Equities have outperformed Debt over the long run**

Jan-19

Jan-20

Jan-21

Jan-22

Jan-23

Jan-24

14%

2%

6%

14%

11%

**7**%

9%

11%

12%

11%

9%

10%

8%



#### Year wise Outperformance of Nifty 50 TRI vs Debt (2001 to 2024)

							Year \	wise Oi	utperro	orman	ce ot in	ifty 50	I KI VS	pept (	2001 t	0 2024	)							
Average	11%	9%	9%	9%	8%	8%	<b>7</b> %	6%	6%	6%	6%	6%	6%	6%	6%	6%	6%	<b>7</b> %	<b>7</b> %	8%	8%	8%	8%	8%
Max	73%	41%	39%	36%	38%	30%	20%	20%	17%	13%	12%	13%	12%	10%	11%	10%	10%	9%	10%	10%	10%	10%	9%	8%
Min	-64%	-23%	-7%	-13%	-8%	-6%	-2%	-4%	-4%	-1%	-1%	-1%	0%	1%	1%	3%	3%	4%	5%	6%	7%	6%	8%	8%
Year	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24
Jan-01	-26%	-16%	8%	8%	13%	16%	20%	6%	12%	12%	<b>7</b> %	8%	<b>7</b> %	8%	7%	6%	<b>7</b> %	6%	6%	6%	<b>7</b> %	6%	8%	8%
Jan-02	-4%	30%	22%	25%	27%	30%	10%	17%	<b>17</b> %	11%	12%	11%	12%	9%	8%	9%	8%	8%	8%	10%	9%	9%	9%	
Jan-03	73%	36%	35%	36%	38%	13%	20%	20%	12%	13%	12%	13%	11%	10%	11%	10%	10%	9%	10%	10%	10%	10%		
Jan-04	8%	20%	25%	30%	3%	13%	14%	6%	8%	<b>7</b> %	9%	<b>7</b> %	5%	<b>7</b> %	<b>7</b> %	<b>7</b> %	6%	<b>7</b> %	<b>7</b> %	<b>7</b> %	<b>7</b> %			
Jan-05	34%	34%	39%	2%	15%	14%	6%	8%	<b>7</b> %	8%	6%	5%	<b>7</b> %	6%	6%	6%	<b>7</b> %	<b>7</b> %	8%	<b>7</b> %				
Jan-06	35%	41%	-6%	10%	11%	2%	5%	4%	6%	4%	3%	5%	4%	4%	5%	5%	5%	5%	5%					
Jan-07	47%	-23%	3%	6%	-4%	0%	0%	3%	1%	1%	2%	2%	2%	3%	4%	3%	4%	4%						
Jan-08	-64%	-14%	-5%	-13%	-8%	-6%	-2%	-4%	-4%	-1%	-1%	-1%	0%	1%	1%	3%	3%							
Jan-09	72%	41%	11%	14%	11%	13%	9%	8%	9%	8%	8%	7%	9%	8%	8%	8%								
Jan-10	14%	-12%	-2%	-2%	3%	1%	0%	2%	2%	2%	3%	4%	3%	4%	4%	L	441			/				
Jan-11	-33%	-9%	-7%	0%	-2%	-3%	0%	1%	1%	1%	3%	3%	4%	3%	_									
Jan-12	20%	9%	14%	<b>7</b> %	4%	7%	6%	6%	6%	8%	<b>7</b> %	7%	<b>7</b> %			Equitie	es have	e outp	erfor	med				
Jan-13	-1%	10%	2%	1%	5%	4%	4%	5%	6%	6%	<b>7</b> %	<b>7</b> %				Debt b		•						
Jan-14	23%	5%	1%	<b>7</b> %	5%	5%	5%	7%	7%	8%	<b>7</b> %				•		,, 0 0	70.						
Jan-15	-11%	-8%	1%	1%	1%	3%	5%	5%	6%	5%														
Jan-16	-5%	8%	<b>6</b> %	5%	5%	8%	7%	8%	<b>7</b> %															
Jan-17	22%	10%	9%	8%	11%	9%	9%	9%																
Jan-18	-1%	2%	4%	8%	6%	7%	7%																	

Outperformance Underperformance

Source: Ace MF, FundsIndia Research. \*Debt: Index calibrated based on the Debt Schemes - Aditya Birla SL Low Duration Fund, Aditya Birla SL Corporate Bond Fund. How to read the table: Column 1 indicates the starting date of SIP. The Row named 'Year' indicates the time frame on investment – 1Y, 2Y, 3Y etc. Nifty 50 TRI is used for the comparison of equities versus debt. For eg: If you had invested in Jan-03, then over a 3Y time frame equities would have outperformed debt by 35%, etc. Refer to page no. 155 for the main disclaimer.

### **Equities have outperformed Gold over the long run**

11%

-1%

Jan-21 Jan-22

Jan-23 Jan-24 2%



#### Year wise Outperformance of Nifty 50 TRI vs Gold (2000 to 2024)

							ı Cai	WISE C	utper	IOIIIIa	iice oi	iviity .	JO IIKI	vs Goil	J (200	0 10 20	24)								
Average	4%	3%	3%	3%	3%	3%	3%	2%	2%	2%	2%	2%	2%	2%	2%	2%	2%	3%	3%	3%	3%	3%	3%	2%	1%
Maximum	65%	35%	28%	27%	29%	21%	14%	10%	10%	11%	9%	8%	7%	6%	7%	6%	5%	5%	5%	5%	5%	4%	3%	2%	1%
Minimum	-79%	-34%	-23%	-31%	-23%	-14%	-10%	-7%	-6%	-3%	-4%	-5%	-4%	-2%	-2%_	-1%	-2%	0%	0%	1%	1%	2%	2%	1%	1%
Years	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25
Jan-00	-16%	-17%	-18%	-2%	1%	3%	5%	9%	-4%	0%	0%	-5%	-3%	-1%	1%	2%	1%	2%	2%	2%	1%	2%	2%	1%	1%
Jan-01	-19%	-19%	3%	6%	8%	9%	14%	- <b>2</b> %	3%	2%	-4%	- <b>2</b> %	1%	<b>2</b> %	3%	2%	3%	3%	2%	1%	3%	2%	3%	2%	
Jan-02	-19%	19%	16%	16%	17%	21%	0%	6%	5%	- <b>2</b> %	0%	3%	5%	4%	4%	5%	4%	4%	3%	5%	4%	4%	3%		
Jan-03	65%	35%	28%	27%	29%	3%	10%	8%	0%	1%	4%	7%	6%	5%	7%	6%	5%	5%	5%	5%	5%	4%			
Jan-04	12%	14%	16%	21%	-6%	2%	1%	-7%	-4%	-1%	3%	2%	2%	3%	3%	3%	2%	3%	3%	2%	2%				
Jan-05	16%	18%	26%	-11%	0%	-1%	-10%	-7%	-1%	1%	1%	0%	3%	2%	2%	1%	3%	2%	3%	1%					
Jan-06	21%	30%	-18%	-4%	-4%	-13%	-9%	-4%	0%	0%	-1%	2%	1%	0%	0%	1%	1%	1%	0%	- 1					
Jan-07	39%	-34%	-11%	-10%	-20%	-14%	-7%	- <b>2</b> %	- <b>2</b> %	-2%	0%	0%	-1%	-1%	1%	0%	1%	0%		- 1					
Jan-08	-79%	-31%	-23%	-31%	-23%	-13%	-7%	-6%	-6%	-3%	-2%	-3%	-4%	- <b>2</b> %	-2%	-1%	-2%			1					
Jan-09	54%	22%	-8%	-1%	5%	10%	8%	7%	8%	7%	6%	5%	7%	6%	5%	4%				1					
Jan-10	-6%	-32%	-16%	-4%	2%	3%	2%	4%	3%	2%	1%	4%	2%	3%	2%										
Jan-11	-53%	-20%	-4%	4%	5%	2%	5%	5%	3%	2%	4%	3%	4%	2%	`~_										
Jan-12	18%	22%	25%	20%	14%	16%	13%	10%	9%	11%	9%	8%	7%												
Jan-13	25%	28%	19%	14%	15%	12%	10%	8%	10%	8%	8%	6%			0	ver 15	-20 v	ear ne	eriods	Faui	ties k	nave			
Jan-14	31%	17%	8%	12%	9%	7%	4%	7%	6%	6%	3%						•								
Jan-15	5%	0%	6%	5%	2%	1%	5%	3%	3%	1%					OL	utperf	orme	u 6010	by 2	-5 /0.					
Jan-16	-7%	8%	5%	2%	-1%	4%	3%	3%	0%																
Jan-17	23%	10%	4%	1%	7%	4%	4%	2%																	
Jan-18	-2%	-5%	-7%	2%	0%	1%	-1%	I																	
Jan-19	-8%	-10%	3%	1%	2%	-2%																			
Jan-20	-1 <b>2</b> %	10%	3%	5%	0%																				

Outperformance Underperformance

### **Equities have outperformed Real Estate over the long run**

12%

9%

11%

Jan-20

Ja n-21

Jan-22

Jan-23 Jan-24 18%

6%

9%

-3%

17%

2%

10%



#### Year wise Outperformance of Nifty 50 TRI vs Real Estate (2002 to 2024)

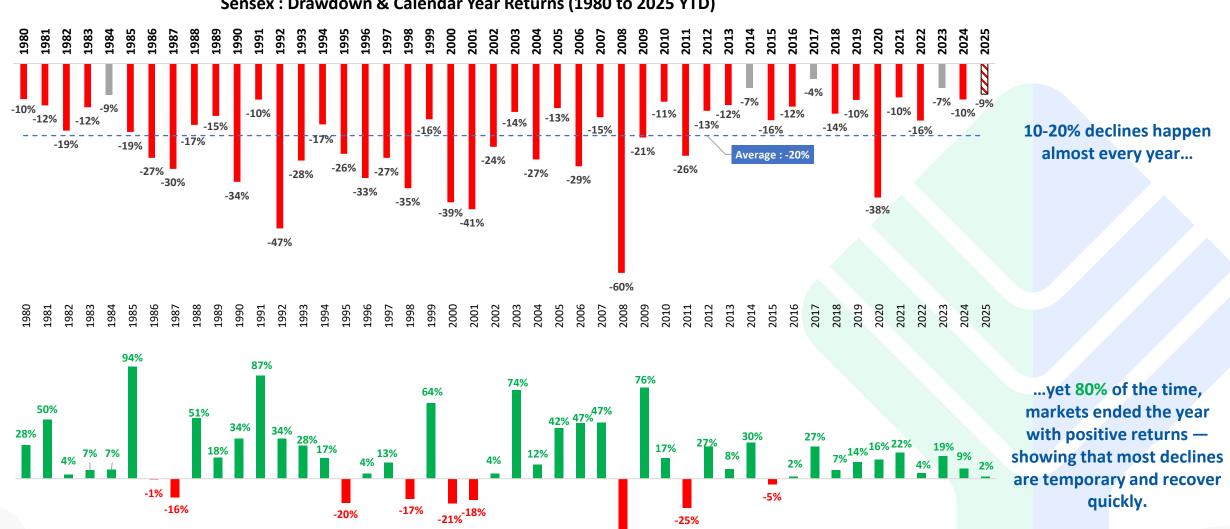
Average	10%	8%	6%	6%	6%	5%	5%	5%	5%	4%	5%	5%	5%	4%	5%	5%	5%	5%	6%	6%	6%	7%	6%
Max	70%	31%	26%	23%	25%	18%	12%	11%	10%	11%	9%	10%	9%	8%	9%	8%	6%	7%	7%	7%	7%	7%	6%
Min	-60%	-28%	-12%	-18%	-11%	-9%	-4%	-4%	-4%	-1%	-1%	0%	1%	2%	2%	3%	3%	4%	5%	5%	5%	6%	6%
Year	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23
Ja n-02	-13%	19%	10%	12%	15%	18%	1%	8%	7%	2%	3%	3%	5%	4%	4%	5%	5%	5%	6%	6%	6%	6%	6%
Ja n-03	59%	24%	21%	23%	<b>25</b> %	3%	11%	9%	3%	5%	5%	7%	6%	5%	7%	6%	6%	7%	7%	7%	7%	7%	
Ja n-04	-5%	5%	13%	18%	-6%	5%	4%	- <b>2</b> %	0%	1%	3%	2%	2%	4%	3%	4%	4%	5%	5%	5%	5%		
Ja n-05	17%	22%	26%	-6%	7%	5%	- <b>2</b> %	1%	1%	4%	3%	2%	4%	4%	4%	5%	6%	5%	6%	6%			
Ja n-06	28%	31%	-12%	5%	3%	-4%	-1%	-1%	2%	2%	1%	3%	3%	3%	4%	5%	5%	5%	5%				
Ja n-07	34%	-28%	- <b>2</b> %	-3%	-10%	-5%	-4%	0%	-1%	-1%	2%	1%	2%	3%	4%	3%	4%	4%					
Ja n-08	-60%	-15%	-12%	-18%	-11%	-9%	-4%	-4%	-4%	-1%	-1%	0%	1%	2%	2%	3%	3%						
Ja n-09	70%	30%	4%	8%	7%	10%	8%	6%	9%	8%	8%	8%	9%	8%	9%	8%							
Ja n-10	-5%	-21%	-9%	-6%	1%	0%	-1%	3%	2%	3%	4%	5%	5%	5%	5%								
Ja n-11	-33%	-10%	-6%	2%	0%	0%	4%	3%	4%	5%	6%	5%	6%	6%									
Ja n-12	19%	11%	16%	10%	8%	11%	9%	9%	9%	11%	9%	10%	9%		`								
Ja n-13	3%	15%	8%	5%	10%	8%	8%	8%	10%	8%	9%	9%			` <b>`</b> ~ _					/			
Ja n-14	28%	10%	5%	11%	9%	8%	9%	11%	9%	10%	9%				_				_	10 1			
Ja n-15	-5%	-4%	6%	4%	5%	6%	8%	7%	8%	7%					Eqi	uities	have o	utper	formed	Real			
Ja n-16	-3%	13%	8%	8%	9%	11%	9%	10%	9%						Es-	tate b	y 5-6%	0.					
Ja n-17	30%	14%	<b>12</b> %	12%	14%	11%	12%	11%															
Ja n-18	-1%	3%	6%	10%	7%	9%	8%																
Ja n-19	7%	10%	14%	10%	11%	10%																	

Outperformance Underperformance

### Equity Markets witness 10-20% temporary declines almost every year - yet 3 out of 4 years ended with positive returns







# 36 out of 45 years ended with positive returns – but even these positive years had 10-20% intra-year declines



Years	CY Returns	Drawdown
1980	28%	-10%
1981	50%	-12%
1982	4%	-19%
1983	7%	-12%
1984	7%	-9%
1985	94%	-19%
1986	-1%	-27%
1987	-16%	-30%
1988	51%	-17%
1989	18%	-15%
1990	34%	-34%
1991	87%	-10%
1992	34%	-47%
1993	28%	-28%
1994	17%	-17%
1995	-20%	-26%
1996	4%	-10%

Years	CY Returns	Drawdown
1997	13%	-27%
1998	-17%	-35%
1999	64%	-16%
2000	-21%	-39%
2001	-18%	-41%
2002	4%	-24%
2003	74%	-14%
2004	12%	-27%
2005	42%	-13%
2006	47%	-29%
2007	47%	-15%
2008	-51%	-60%
2009	76%	-21%
2010	17%	-11%
2011	-25%	-26%
2012	27%	-13%
2013	8%	-12%

Years	CY Returns	Drawdown
2014	30%	-7%
2015	-5%	-16%
2016	2%	-12%
2017	27%	-4%
2018	7%	-14%
2019	14%	-10%
2020	16%	-38%
2021	22%	-10%
2022	4%	-16%
2023	19%	-7%
2024	9%	-10%
2025 YTD	2%	-9%

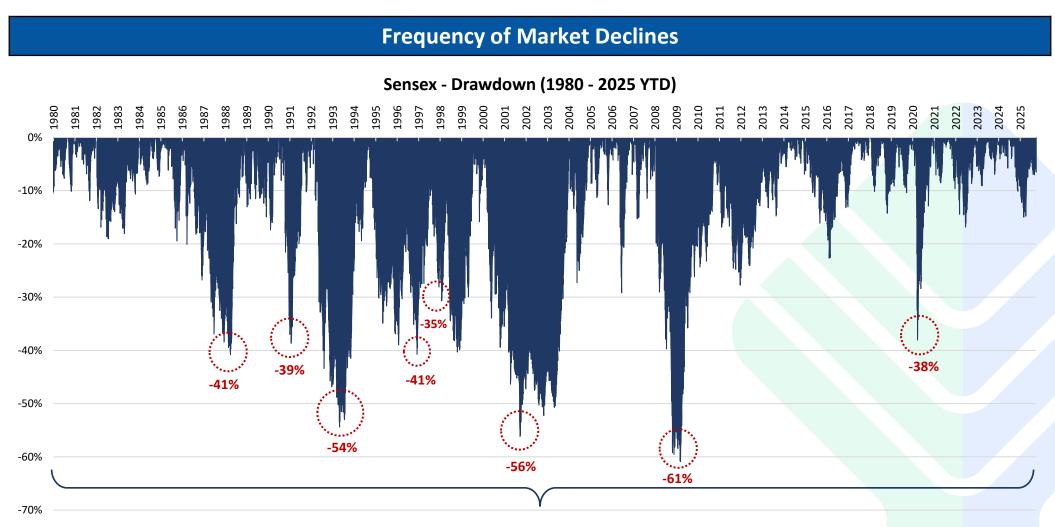
Intra Year Declines	No of Calendar Years with Positive Returns		
0 to < -10%	4 out of 36		
-10% to < -20%	23 out of 36		
> -20%	9 out of 36		

# Temporary market declines of 30-60%, historically has occurred ♦ FundsIndia once every 7-10 years

S. No.	Peak Date	Peak Value	Trough Date	Trough Value	Fall from Peak	Recovery Date	Sensex Value	Time Taken for Fall (in yrs)	Time Taken to Recover (in yrs)	Fall & Recovery (in yrs)
1	04-Jun-86	659	28-Mar-88	390	-41%	30-Sep-88	663	1Y 10M	6M	2Y 4N
2	09-Oct-90	1,559	25-Jan-91	956	-39%	26-Jul-91	1,600	4M	6M	10M
3	22-Apr-92	4,467	26-Apr-93	2,037	-54%	12-Aug-94	4,508	12M	1Y 4M	2Y 4N
4	12-Sep-94	4,631	04-Dec-96	2,745	-41%	14-Jul-99	4,710	2Y 3M	2Y 7M	4Y 10N
5	21-Apr-98	4,281	20-Oct-98	2,764	-35%	05-Jul-99	4,306	6M	8M	1Y 2N
6	11-Feb-00	5,934	21-Sep-01	2,600	-56%	02-Jan-04	6,027	1Y 7M	2Y 3M	3Y 10M
7	08-Jan-08	20,873	09-Mar-09	8,160	-61%	04-Nov-10	20,894	1Y 2M	1Y 8M	2Y 10N
8	14-Jan-20	41,952	23-Mar-20	25,981	-38%	09-Nov-20	42,597	2M	8M	10N
							Average	1Y 1M	1Y 3M	2Y 4
							Max	2Y 3M	2Y 7M	4Y 10I
							Min	2M	6M	81

### **Every decade saw 1 or 2 sharp temporary falls >30%**



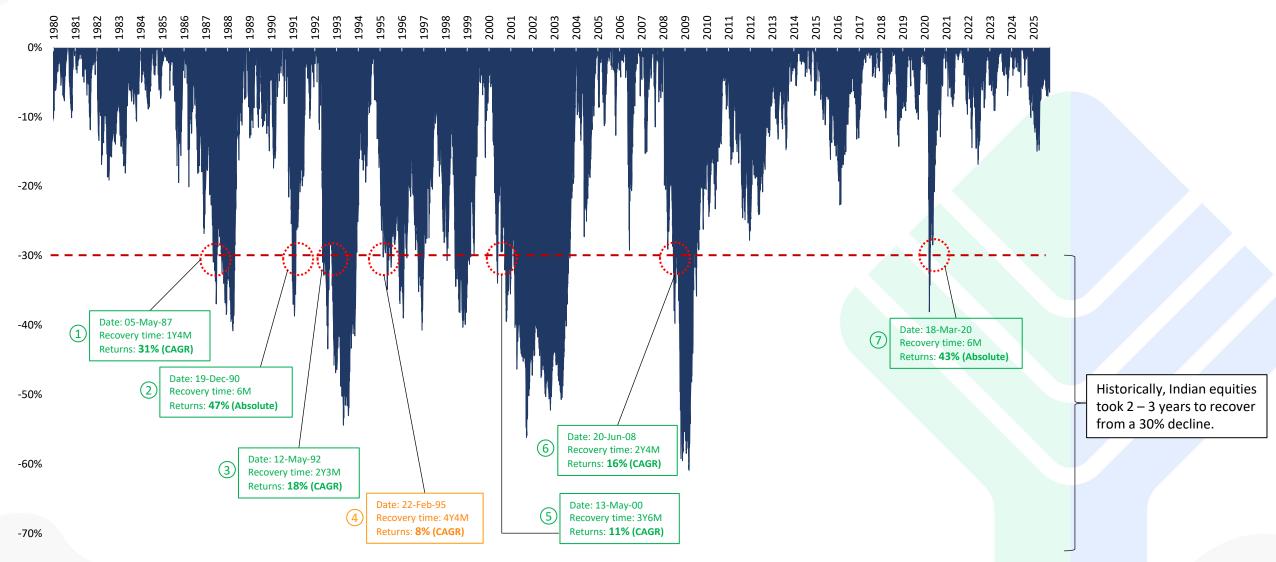


**15.2%** CAGR i.e.**650 times** in **45+ years** 

### 30% declines - Painful in Real Time, Rewarding in Hindsight



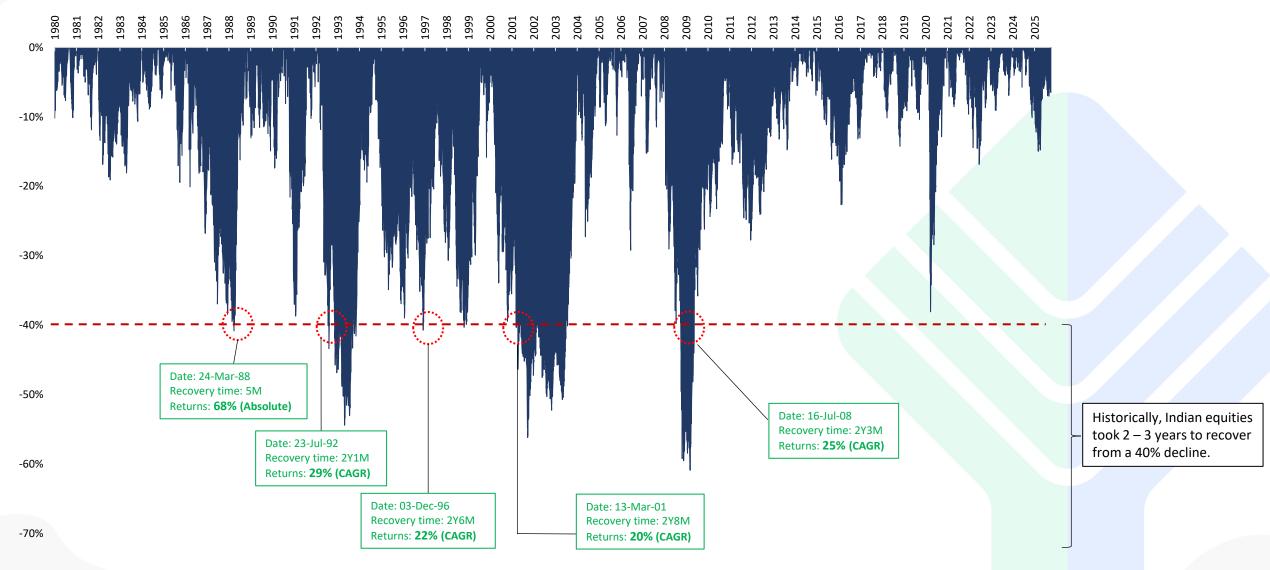




#### 40% declines – Painful in Real Time, Rewarding in Hindsight



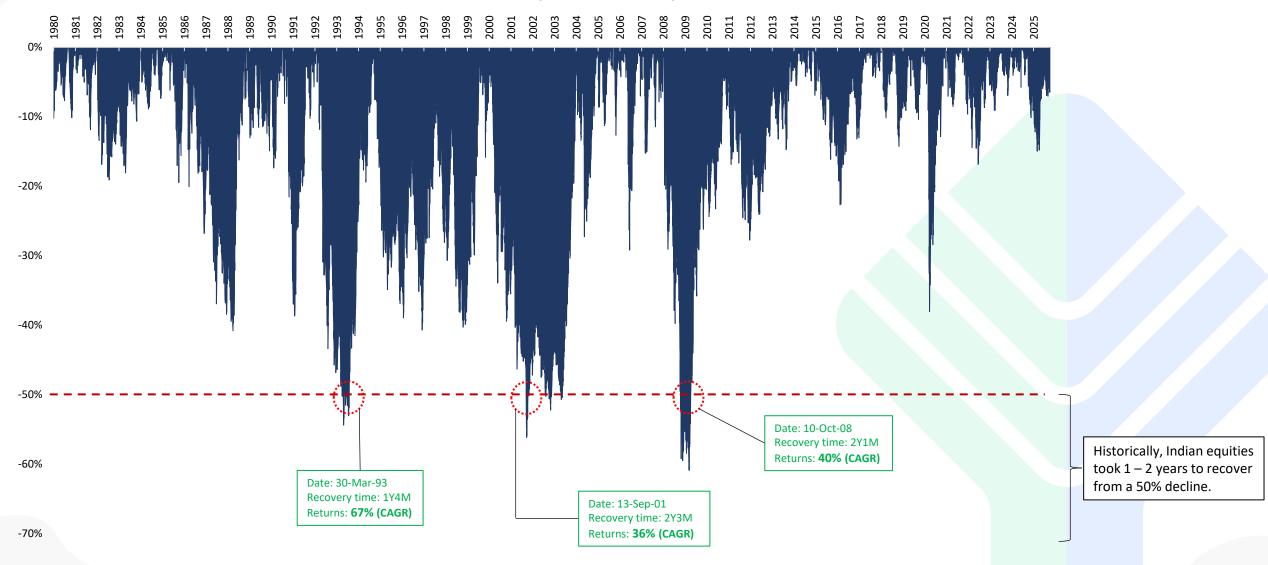




#### 50% declines – Painful in Real Time, Rewarding in Hindsight



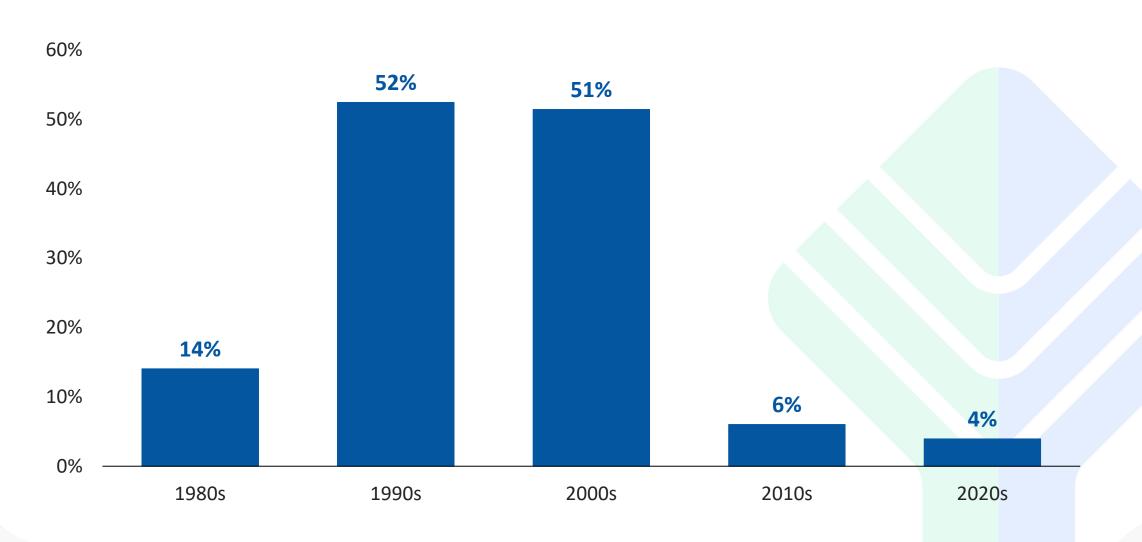




### Time spent in bear market by Indian Equities (Decade-wise)



SENSEX (%) TIME SPENT IN A BEAR MARKET (i.e., when markets are down >20%)







Indian Mid & Small Cap Returns & Volatility

### Temporary declines are more frequent in Mid & Small caps



Drawdown from Peak (Since Jan-2004)	% of days Sensex traded below the drawdown threshold	% of days Nifty Midcap 100 traded below the drawdown threshold	% of days Nifty Smallcap 100 traded below the drawdown threshold
< 0%	91%	90%	92%
< -5%	55%	65%	73%
< -10%	33%	49%	64%
< -20%	12%	29%	47%
< -30%	4%	10%	38%
< -40%	3%	6%	25%
< -50%	2%	3%	8%

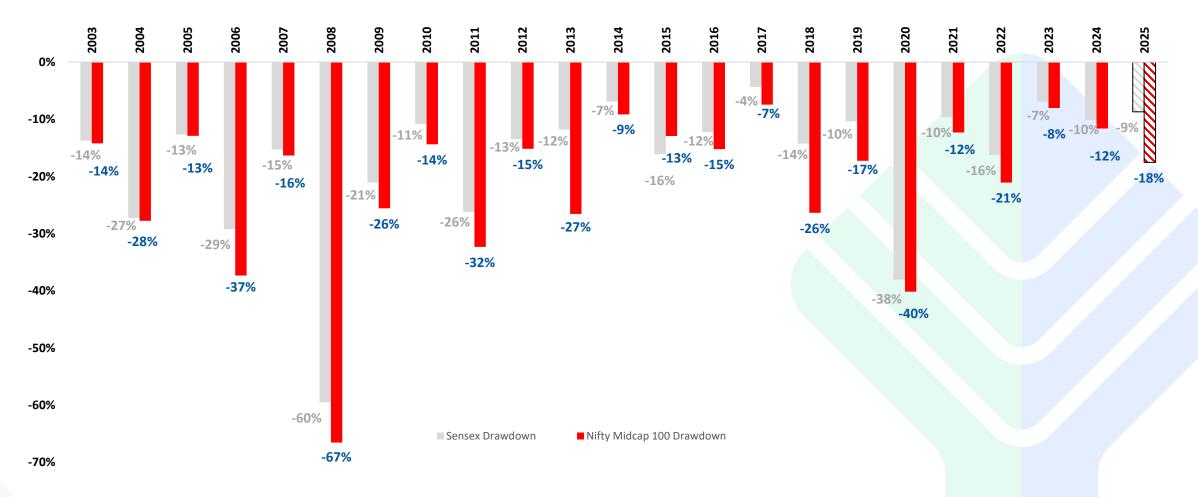
Falls are more frequent in Mid & Smallcaps - 49% and 64% of the days it is down more than 10% from their peak.

Large Falls are more frequent in Smallcaps - 38% of the days it is down more than 30% from their peak.

### Midcaps are more volatile than Largecaps - witness 15-25% temporary declines almost every year



Sensex VS Nifty Midcap 100: Year-wise Drawdown (2003 to 2025 YTD)

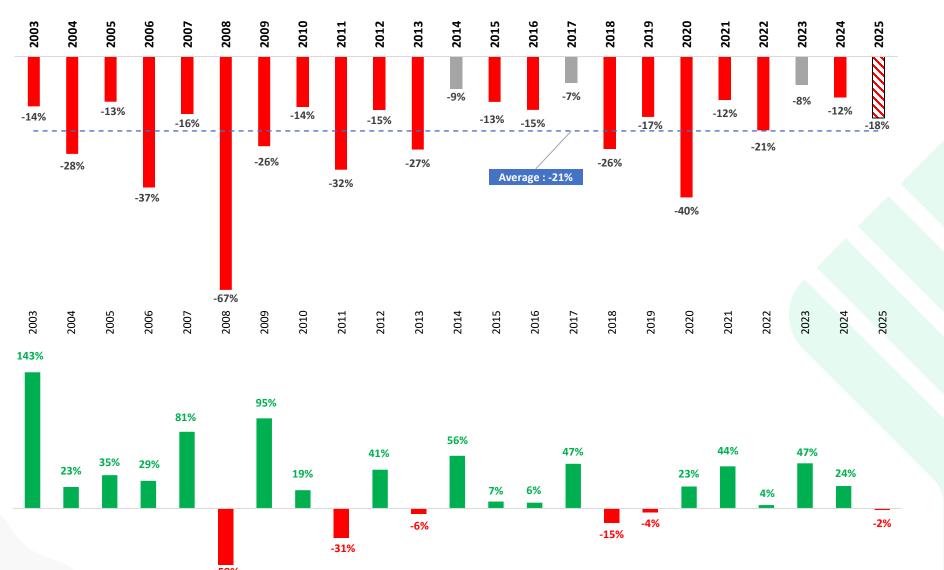


Only in 3 out of the last 22 calendar years, Midcaps had intra-year declines less than 10%

#### Despite an intra-year decline of more than 15% almost every year in Midcaps, spendslndig 3 out of 4 years ended with positive returns!







15-25% declines happen almost every year...

...yet 77% of the time, markets ended the year with positive returns showing that most declines are temporary and recover swiftly by year-end.

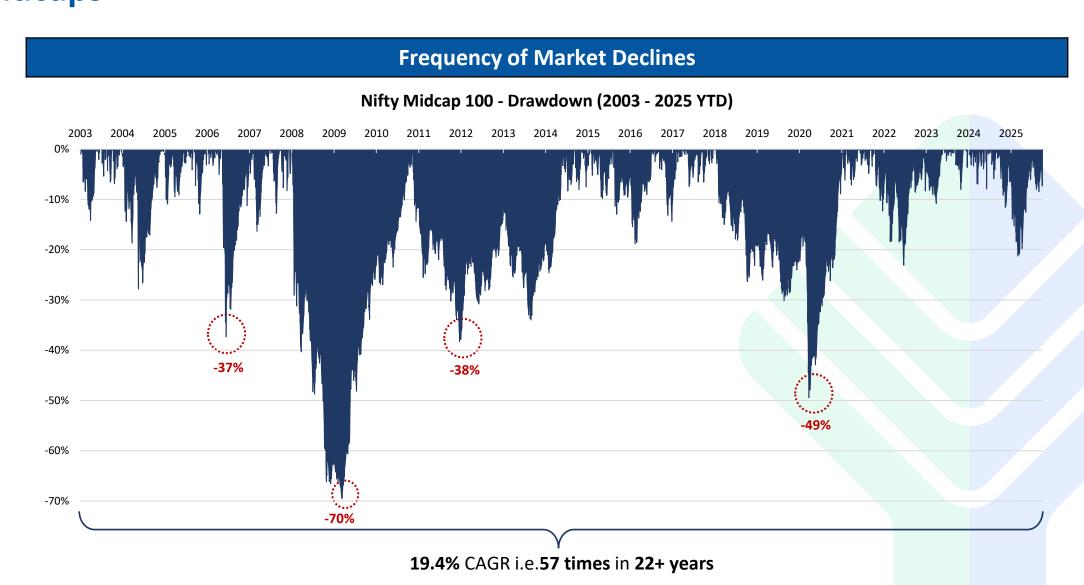
# Temporary market declines of more than 30%, historically has occurred once every 7-10 years



		Historically, larg	ge market falls (o	of more than 30%	6) and subse	quent recoveries	have taken aro	und 2-3 years		
SI. No.	Peak Date	Peak Value	Trough Date	Trough Value	Fall from Peak	Recovery Date	Nifty Midcap 100 Value	Time Taken for Fall (in yrs)	Time Taken to Recover (in yrs)	Fall & Recovery (in yrs)
1	10-May-06	5,323	14-Jun-06	3,335	-37%	29-Jan-07	5,326	1N	I 7M	8M
2	07-Jan-08	9,655	09-Mar-09	2,938	-70%	04-Nov-10	9,673	1Y 2N	1Y 8M	2Y 10M
3	10-Nov-10	9,783	29-Dec-11	6,078	-38%	19-May-14	9,908	1Y 2N	2Y 5M	3Y 7M
4	23-Jan-18	21,732	23-Mar-20	10,991	-49%	07-Jan-21	21,965	2Y 2N	10M	3Y 0M
							Average	1Y 2M	1Y 4M	2Y 6M
							Max	2Y 2N	2Y 5M	3Y 7M
							Min	1N	1 7M	8M
									7111	

## Last two decades saw frequent sharp temporary falls >30% in Midcaps



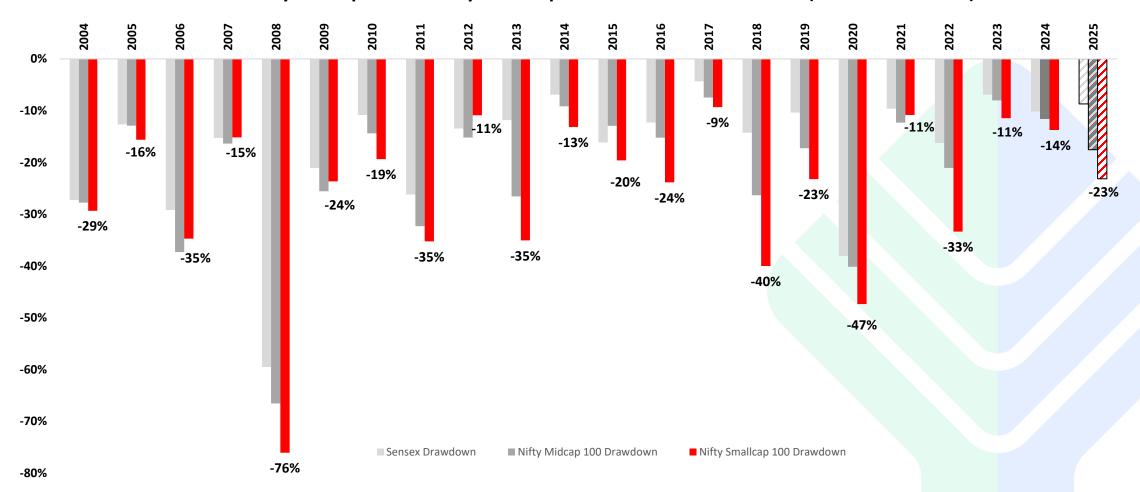


Source: Ace MF, FundsIndia Research. Note: Data for 2025 updated till 30-Sep-2025. Refer to page no. 155 for the main disclaimer.

## Smallcaps are more volatile than Large & Midcaps - witness 15-30% temporary declines almost every year



Sensex VS Nifty Midcap 100 VS Nifty Smallcap 100 : Year-wise Drawdown (2004 to 2025 YTD)

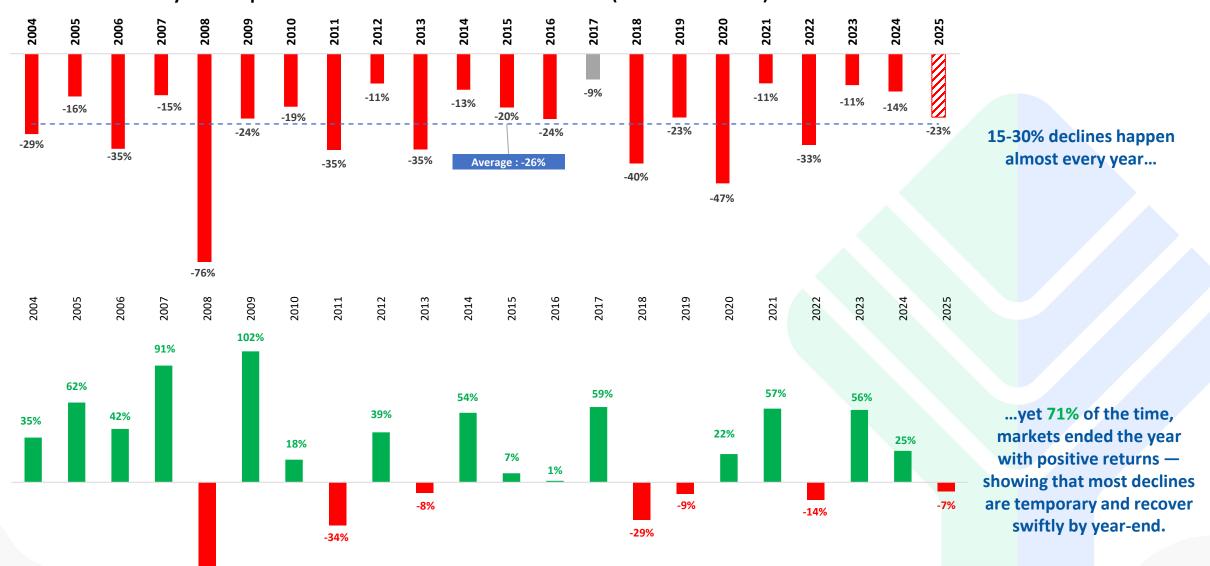


Only in 1 out of the last 21 calendar years, Smallcaps had intra-year declines less than 10%

### Despite an intra-year decline of more than 15% almost every year in Smallcaps, 3 out of 4 years ended with positive returns!







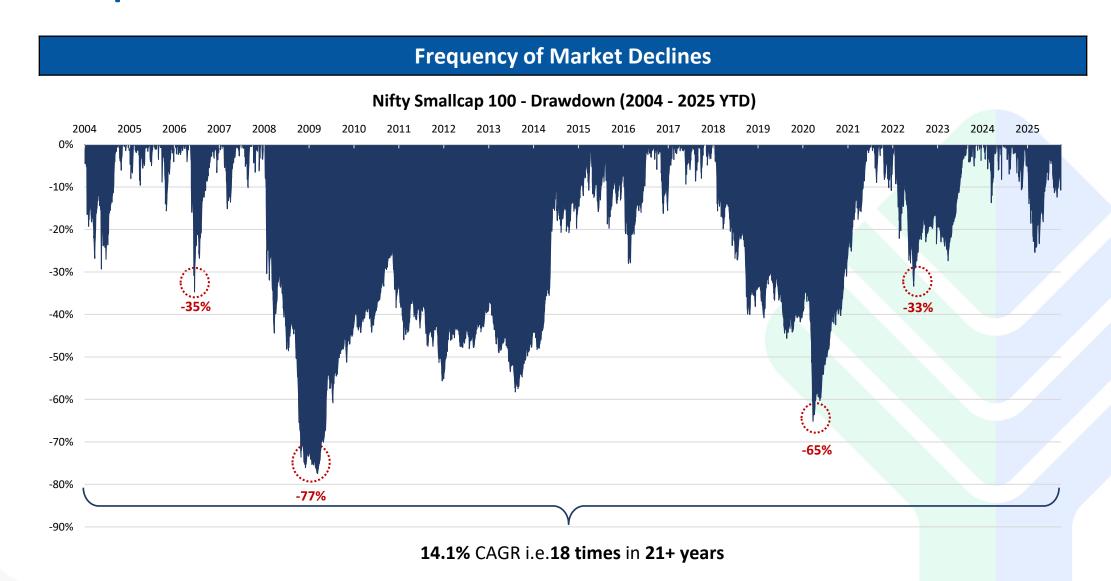
## Temporary market declines of more than 30%, historically has occurred once every 7-10 years



Historically, large market falls (of more than 30%) and subsequent recoveries have taken around 2-3 years - from 2004 till date										
S.No	Peak Date	Peak Value	Trough Date	Trough Value	Fall from Peak	Recovery Date	Nifty Smallcap 100 Value	Time Taken for Fall (in yrs)	Time Taken to Recover (in yrs)	Fall & Recovery (in yrs)
1	10-May-06	3,050	14-Jun-06	1,991	-35%	10-Nov-06	3,052	1M	5M	6M
2	07-Jan-08	6,048	09-Mar-09	1,362	-77%	28-Jul-16	6,094	1Y 2M	7Y 5M	8Y 7M
2.1	10-Nov-10	4,620	20-Dec-11	2,682	-42%	20-May-14	4,658	1Y 1M	2Y 5M	3Y 6M
2.2	07-Jan-13	3,889	06-Aug-13	2,525	-35%	09-Apr-14	3,932	7M	8M	1Y 3M
2.3	13-Apr-15	6,039	12-Feb-16	4,354	-28%	27-Jul-16	6,044	10M	6M	1Y 4M
3	15-Jan-18	9,580	24-Mar-20	3,340	-65%	07-Jun-21	9,623	2Y 2M	1Y 3M	3Y 5M
4	17-Jan-22	11,981	20-Jun-22	7,983	-33%	29-Aug-23	12,022	5M	1Y 2M	1Y 7M
							Average	9M	1Y 10M	2Y 9M
							Max	2Y 2M	7Y 5M	8Y 7M
							Min	1M	5M	6M

## Last two decades saw frequent sharp temporary falls >30% in Smallcaps





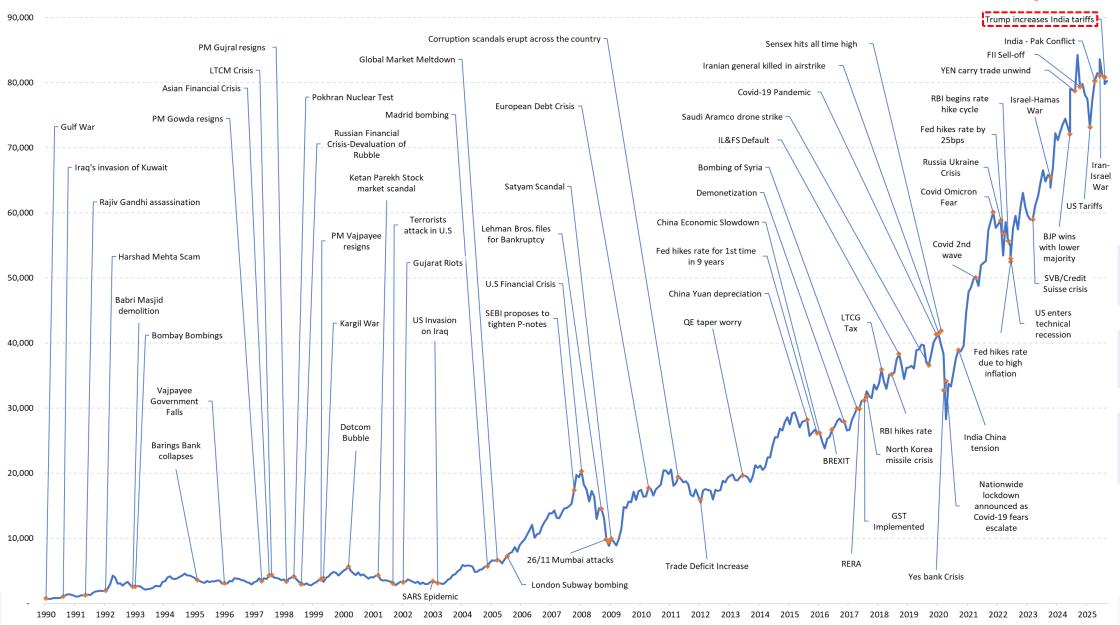




#### There is always a reason to get scared out of Equities



#### **Latest Reason to get Scared**



# Despite several intermittent crises, Indian Equities have gone up over the long run mirroring earnings growth





## Every crisis in the past has been followed by a recovery and further upside



#### Sensex - Market Decline and Recovery (1980 to 2025 YTD)

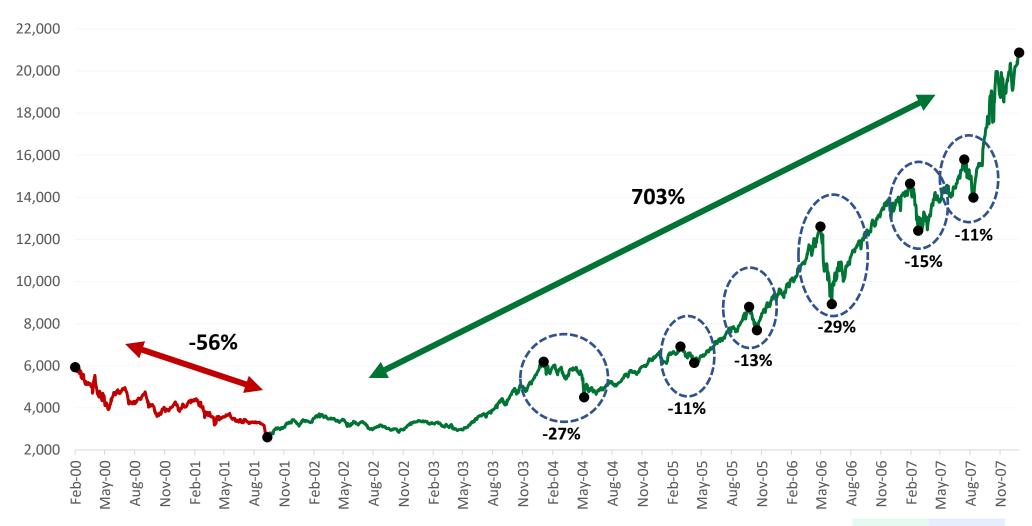
#### **Upsides are much higher than the Declines!**



#### **Even Bull Markets have several intermittent declines**



#### Sensex (Feb 2000 to Dec 2007) – 6 Temporary Declines



#### **Even Bull Markets have several intermittent declines**

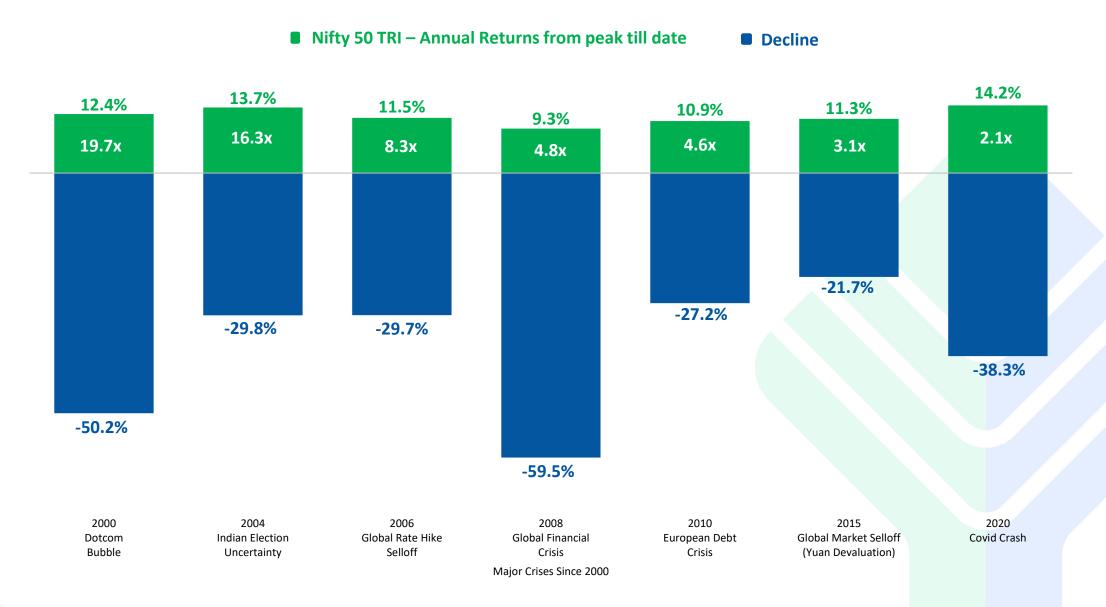


#### Sensex (Jan 2008 to Jan 2020) – 5 Temporary Declines



### What if you invested just before a crash?





Source: FundsIndia Research, Ace MF; FI Debt Index comprising of ABSL Low Duration Fund, HDFC Low Duration Fund & ABSL Corporate Bond Fund is considered as the debt option; Inflation % is based on the Cost Inflation Index; (Dotcom Bubble: 11-Feb-00; Indian Election Uncertainty: 14-Jan-04; Global Rate Hike Selloff: 10-May-06; Global Financial Crisis: 08-Jan-08; European Debt Crisis: 05-Nov-10; Global Market Selloff (Yuan Devaluation): 03-Mar-15; Covid Crash: 14-Jan-20), Returns as on 30-Sep-2025. Refer to page no. 155 for the main disclaimer.

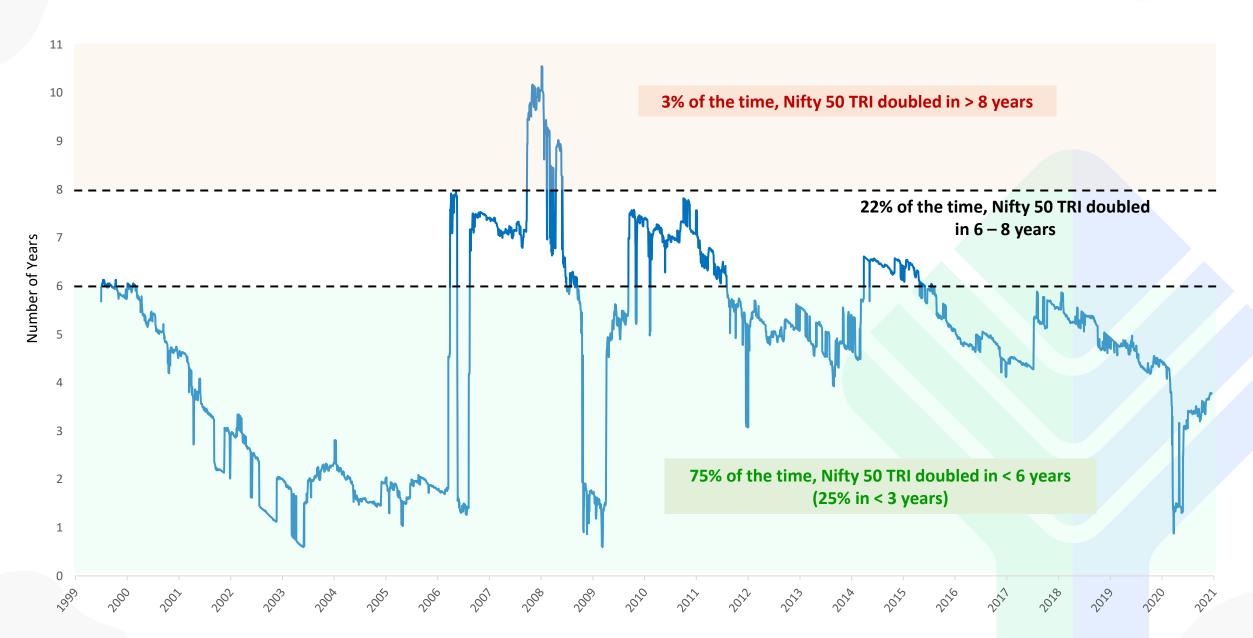
### Even if you invested right before a market crash, over long time frames the returns have still turned out to be decent



S.No.	Major Falls > 20% since 2000	Decline	Nifty 50 TRI	Debt	Inflation	
	major ramo: 20/0 simos 2000		Annualized Returns – from Peak till Sep-25			
1	2000 Dotcom Bubble	-50.2%	12% (19.9 times)	8%	5%	
2	2004 Indian Election Uncertainty	-29.8%	14% (16.4 times)	7%	6%	
3	2006 Global Rate Hike Selloff	-29.7%	12% (8.3 times)	8%	6%	
4	2008 Global Financial Crisis	-59.5%	9% (4.8 times)	7%	6%	
5	2010 European Debt Crisis	-27.2%	11% (4.7 times)	8%	6%	
6	2015 Global Market Selloff (Yuan Devaluation)	-21.7%	11% (3.1 times)	7%	4%	
7	2020 Covid Crash	-38.3%	14% (2.1 times)	7%	4%	

#### How long does it take for Nifty 50 TRI to double?

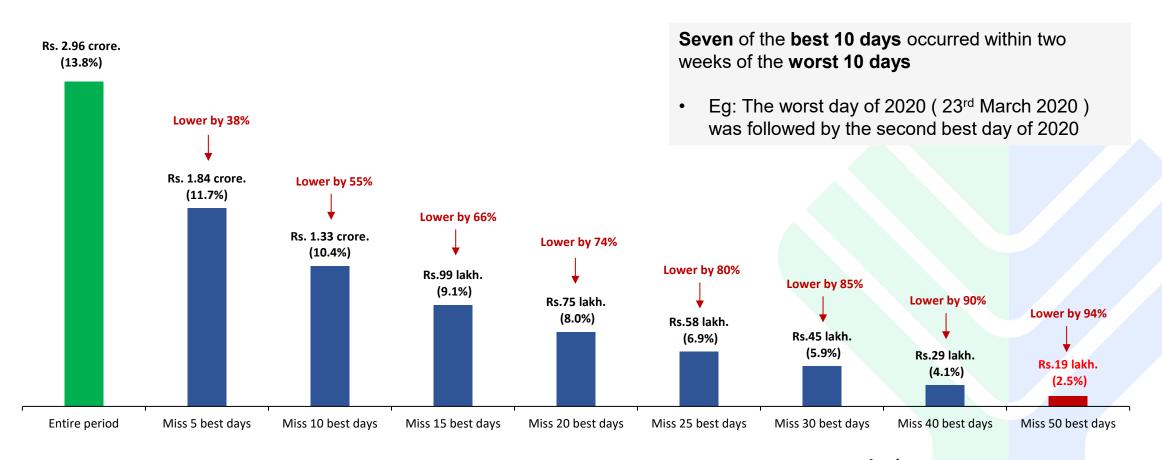




## **Equity Returns are non-linear - Missing few best days in the market significantly reduces returns**



Rs.10 Lakh invested in Nifty 50 TRI (1999 to 2025 YTD)



If you missed the 15 best days in the last 25+ years, your portfolio lost 2/3<sup>rd</sup> of its value

### Many of the best days occur in the middle of a market



2006: FII & DII - Heavy sell off

crash

Market Fall: -30%

3 of Top 30 Best Days

<b>Best Day No</b>	Date	Returns
8	15-Jun-06	6.3%
19	09-Jun-06	5.2%
30	30-Jun-06	4.4%

2008: Global Financial Crisis

Market Fall: -60%

22 of Top 30 Best Days

Best Day No	Date	Returns
1	18-May-09	17.7%
3	31-Oct-08	7.0%
4	25-Jan-08	7.0%
6	13-Oct-08	6.4%
7	28-Oct-08	6.4%
9	23-Jan-08	6.2%
10	10-Nov-08	5.9%
12	25-Mar-08	5.8%
13	23-Oct-07	5.6%
14	23-Jul-08	5.6%
15	14-Feb-08	5.5%
16	21-Nov-08	5.5%
17	03-Nov-08	5.5%
20	04-May-09	5.2%
21	10-Dec-08	5.2%
22	19-Sep-08	5.1%
23	02-Jul-08	5.0%
24	04-Dec-08	5.0%
25	02-Apr-09	4.9%
26	09-Oct-07	4.8%
28	23-Mar-09	4.7%
29	15-Oct-07	4.5%

2020: Covid-19 Pandemic

Market Fall: -40%

4 of Top 30 Best Days

<b>Best Day No</b>	Date	Returns
2	07-Apr-20	8.8%
5	25-Mar-20	6.6%
11	20-Mar-20	5.8%
27	01-Feb-21	4.7%
	-	

Others

1 of Top 30 Best Days

<b>Best Day No</b>	Date	Returns
18	20-Sep-19	5.3%

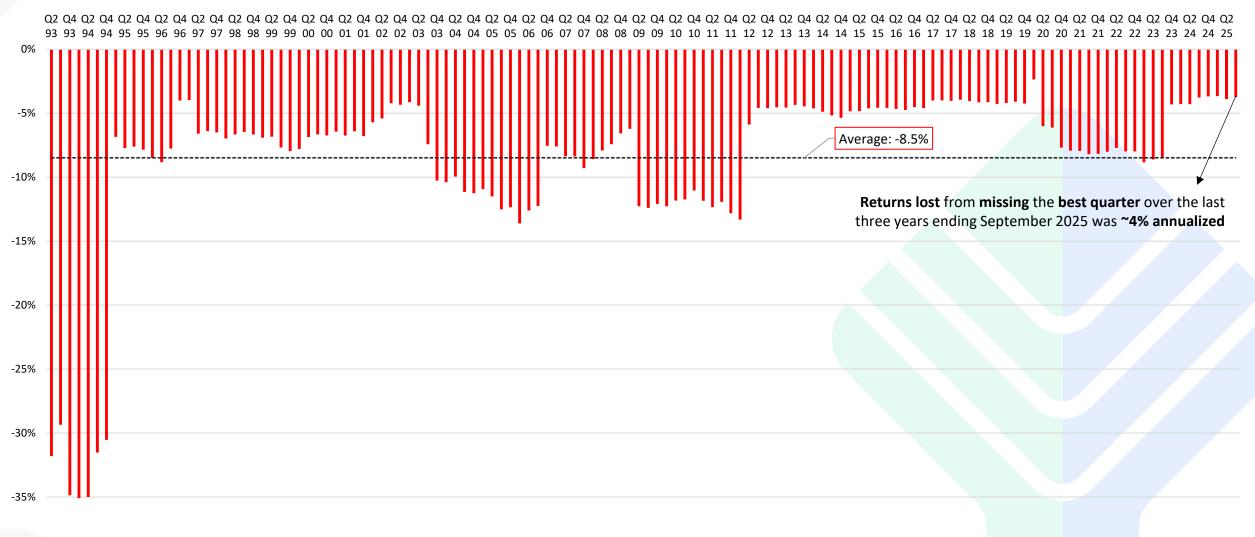
4 of the top 30 best days (from Jan 2005 to Sep 2025) occurred during the 2020 market crash.

Best Days	Returns
Top 5 Best Days	56.2%
Top 10 Best Days	111.5%
Top 15 Best Days	178.6%
Top 20 Best Days	261.4%

#### Cash Calls can be Risky



#### Returns (CAGR) lost from missing the best quarter during a three-year period (Nifty 50)



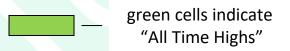
# All Time Highs are a natural part of any growing asset class and not something to be feared



Calendar Year	Sensex Max Level during the year
1979	132
1980	149
1981	228
1982	253
1983	253
1984	280
1985	540
1986	665
1987	579
1988	719
1989	798
1990	1,559
1991	1,924
1992	4,467
1993	3,455
1994	4,631
1995	3,932
1996	4,069
1997	4,548
1998	4,281
1999	5,075

	Sensex Max Level
Calendar Year	during the year
2000	5,934
2001	4,438
2002	3,713
2003	5,839
2004	6,603
2005	9,398
2006	13,972
2007	20,376
2008	20,873
2009	17,465
2010	21,005
2011	20,561
2012	19,487
2013	21,326
2014	28,694
2015	29,682
2016	29,045
2017	34,057
2018	38,897
2019	41,682
2020	47,751

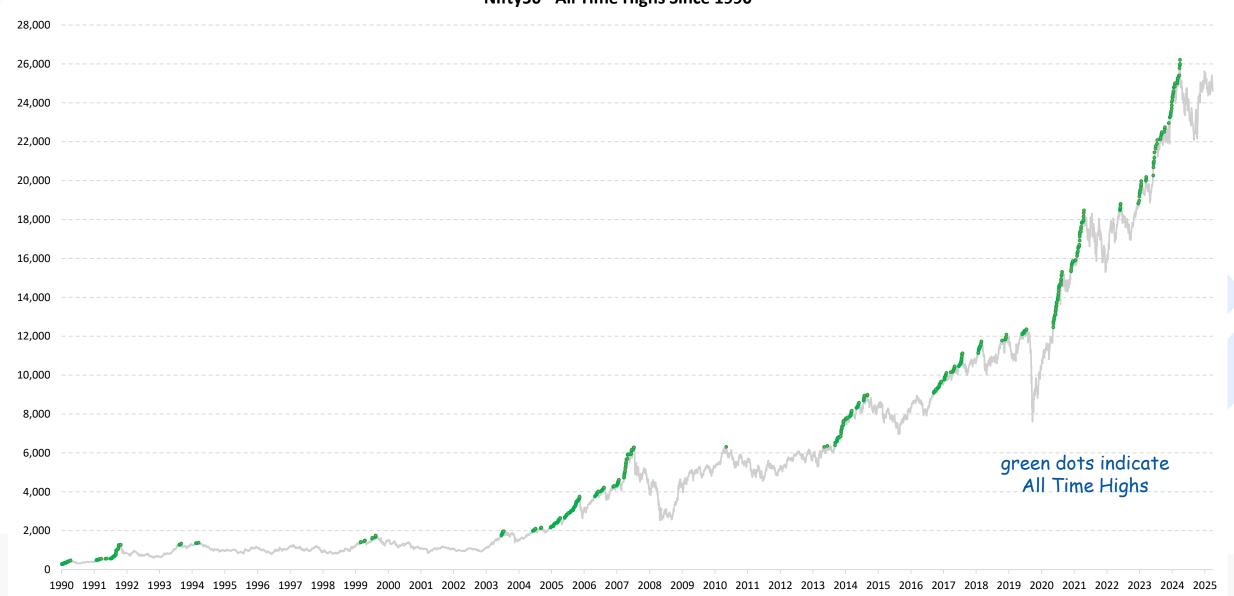
Calendar Year	Sensex Max Level during the year
2021	61,766
2022	63,284
2023	72,410
2024	85,836
2025 YTD	84,059



### **Equity markets regularly hit 'All Time Highs'**







#### All Time Highs automatically don't imply a market fall. The average 1Y returns 🔷 FundsIndia: when invested in Nifty 50 TRI during an all-time high, is ~13%



Nifty 50 TRI Performance post All-Time Highs (2000 to 2025 YTD)	1 Y Returns	3 Y Returns	5 Y Returns			
Average Returns (CAGR)	[13%]	12%	12%			
% of times						
>20% returns	34%	14%	8%			
>15% returns	45%	30%	22%			
>12% returns	53%	45%	54%			
>10% returns	55%	54%	67%			
>8% returns	60%	67%	76%			
>0% returns	77%	90%	100%			
<0% returns	23%	10%	0%			

#### In 49% of instances where the Sensex reached an all-time high, it didn't fall to a level 10% lower. Further declines occurred from much higher levels.







### Never interrupt compounding – Profit booking at market highs underperforms over long term

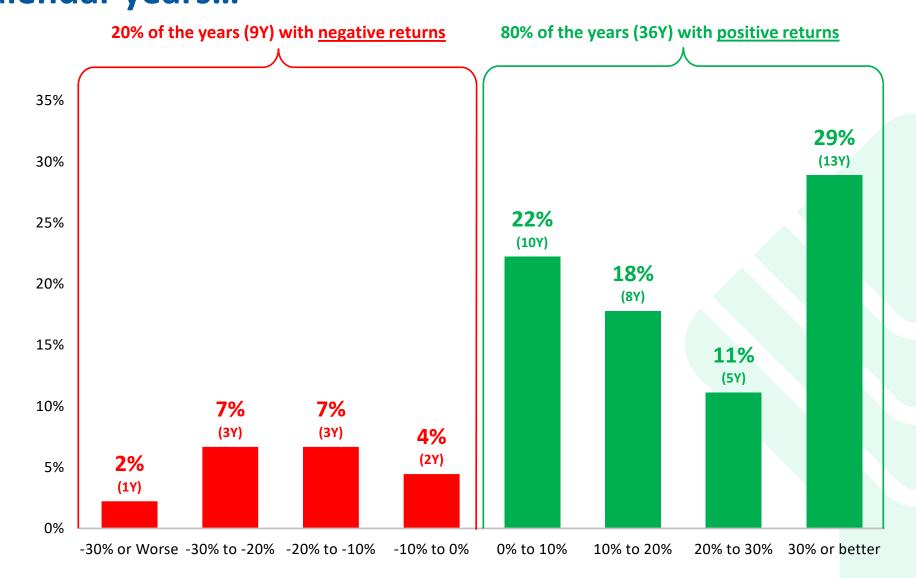


	'Buy & Hold' Annualized Returns	Annualized Outperformance of 'Buy & Hold' vs 'Profit Booking' Strategies			
10Y Period		Profit Booking @ 20% Gains	Profit Booking @ 30% Gains	Profit Booking @ 50% Gains	Profit Booking @ All-time Highs
2000 to 2009	15.2%	3.2%	2.8%	2.6%	3.5%
2001 to 2010	19.1%	5.1%	5.0%	4.5%	5.4%
2002 to 2011	17.7%	2.9%	2.6%	2.0%	2.8%
2003 to 2012	20.1%	4.2%	3.9%	3.3%	4.2%
2004 to 2013	14.2%	0.9%	0.7%	0.9%	1.5%
2005 to 2014	16.2%	2.1%	2.0%	1.6%	2.6%
2006 to 2015	12.2%	-0.2%	0.1%	0.4%	0.3%
2007 to 2016	8.8%	-1.1%	-1.2%	-1.7%	-0.7%
2008 to 2017	6.7%	0.3%	0.4%	0.1%	0.4%
2009 to 2018	15.0%	1.5%	1.1%	1.4%	0.2%
2010 to 2019	10.2%	0.9%	0.7%	0.4%	0.6%
2011 to 2020	9.9%	0.9%	0.8%	0.6%	1.2%
2012 to 2021	15.5%	3.0%	3.0%	2.6%	3.3%
2013 to 2022	13.1%	2.2%	2.2%	1.8%	2.6%
2014 to 2023	14.6%	3.0%	2.8%	2.7%	3.3%
2015 to 2024	12.4%	2.1%	2.0%	1.5%	2.4%

Source: FundsIndia Research, Ace MF; 'Buy & Hold' Investor invests into equities and holds the same for the entire period; 'Profit Booking @ X% Gains' indicates portfolios of investors who deploy the profits made in equity into debt whenever the absolute gains reach 20%, 30% and 50% levels; 'Profit Booking @ All-time Highs' indicates the portfolio of an investor who deploys the profits made in equity into debt whenever the Nifty index touches an all-time high; Nifty 50 TRI is considered as the equity option and HDFC Money Market Fund is considered as the debt option; Taxation impact has not been factored for simplicity. Refer to page no. 155 for the main disclaimer.

### While equity markets have delivered positive returns in 80% of PundsIndia. the calendar years...



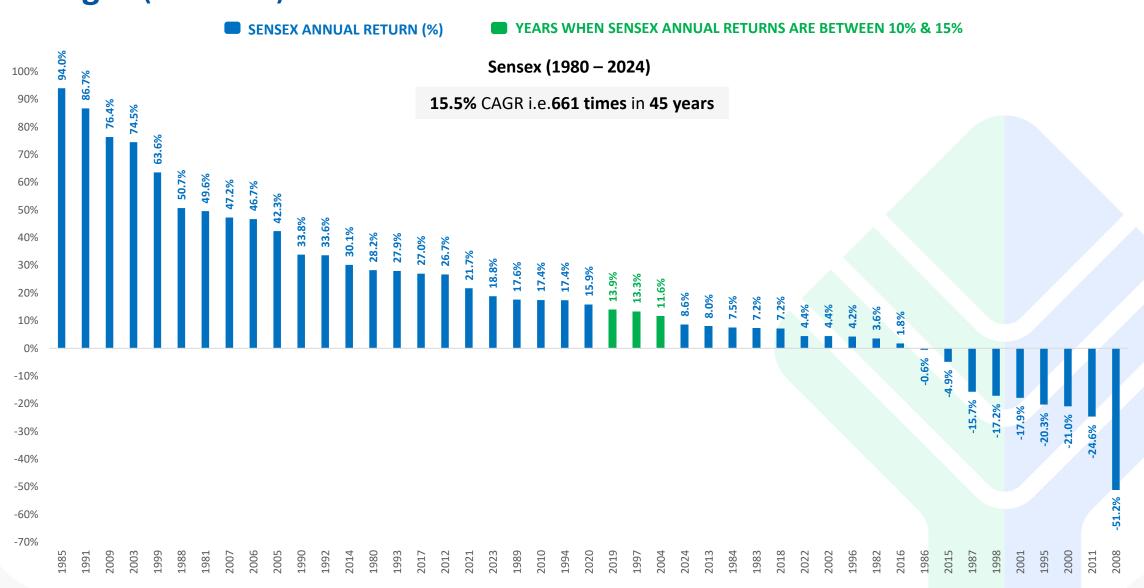


% of Calendar years (Since 1980) with Sensex Total Return of x%

### ... Calendar year returns are volatile & rarely resemble long term

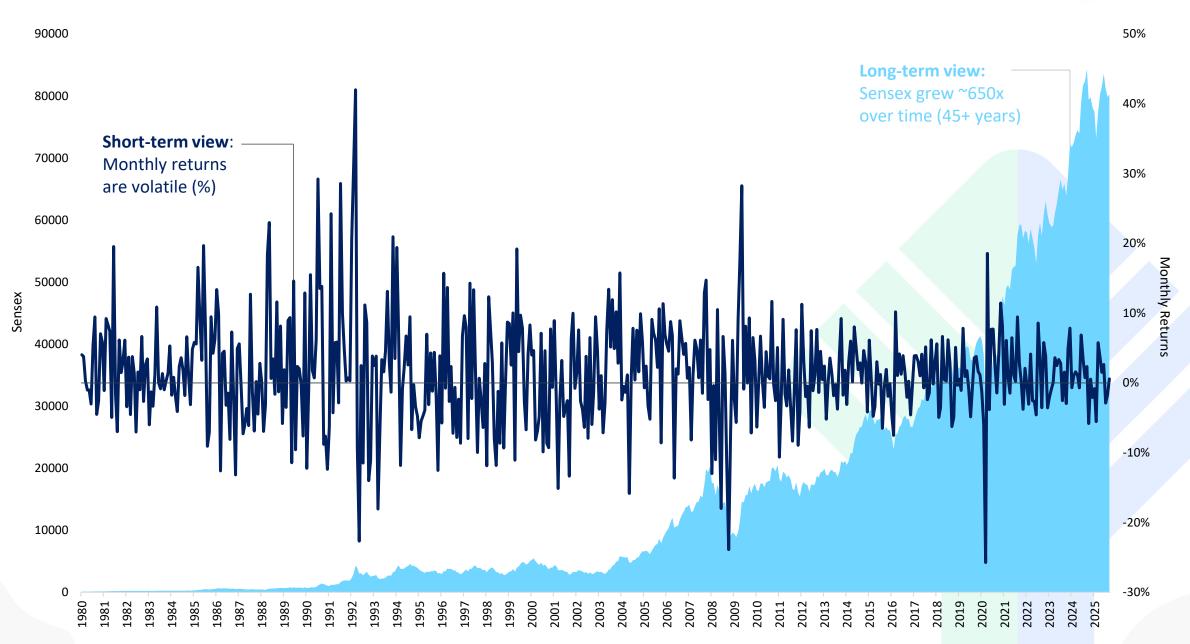


averages (12% - 15%)



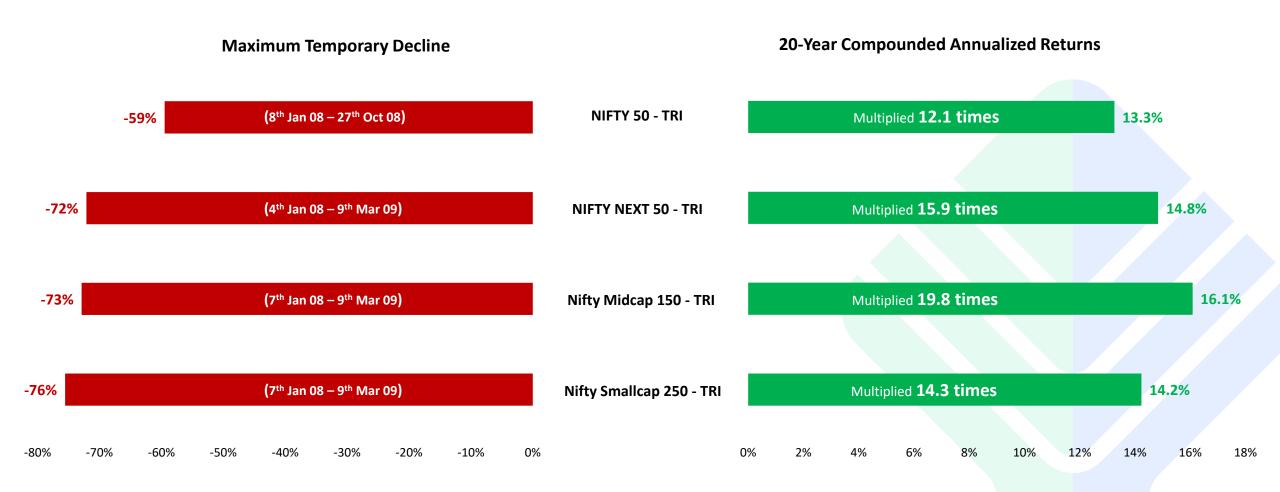
#### **Equities are less volatile over longer time horizons**





#### Long term wealth, Short term pain!





#### **Indian Equity - Takeaways**



- 1. Over the Long Term (10-15 years) Equity has provided returns above inflation
- 2. Long Term Return Expectation = Inflation + 4-6% but...
- 3. 10-20% decline happens almost every year
- 4. 30-60% Decline should be a part of expectation for every 7-10 years





### **US Equities**

### Lumpsum returns of Nasdaq 100 (1986 – 2024 in INR)

Jan-22 -26% 7% 14% Jan-23 55% 41% Jan-24 28%



																		•																						
Aver	age	25%	22%	21%	21%	21%	21%	20%	20%	19%	19%	19%	18%	18%	17%	16%	16%	15%	15%	15%	15%	15%	15%	15%	16%	16%	17%	17%	18%	18%	18%	18%	19%	19%	20%	20%	20%	20%	20%	20%
Ma	x	35%	104%	76%	68%	66%	53%	47%	47%	52%	46%	45%	44%	41%	39%	33%	27%	23%	23%	22%	21%	20%	20%	20%	20%	19%	20%	20%	20%	19%	20%	21%	20%	21%	21%	20%	20%	20%	20%	20%
Mi	n	38%	-34%	-34%	-20%	-15%	-12%	-10%	-8%	-11%	-6%	-4%	-2%	-1%	2%	3%	4%	4%	5%	5%	7%	9%	10%	8%	9%	10%	13%	15%	16%	16%	16%	16%	17%	18%	19%	19%	19%	19%	20%	20%
Yea		1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28	29	30	31	32	33	34	35	36	37	38	39
Jan-	86 📗	16%	12%	18%	24%	18%	32%	32%	29%	26%	29%	30%	30%	35%	39%	33%	27%	22%	23%	22%	21%	20%	20%	17%	18%	18%	18%	18%	19%	19%	19%	19%	19%	19%	19%	20%	20%	19%	20%	20%
Jan-	87	7%	20%	27%	18%	36%	35%	31%	27%	30%	32%	32%	37%	41%	34%	28%	22%	23%	22%	21%	21%	20%	17%	18%	18%	18%	18%	19%	19%	19%	19%	19%	19%	19%	20%	20%	19%	20%	20%	
Jan-	88	33%	38%	22%	44%	41%	36%	30%	34%	35%	35%	40%	44%	36%	30%	23%	25%	23%	22%	21%	20%	18%	19%	19%	19%	19%	20%	20%	20%	19%	19%	19%	20%	21%	21%	19%	20%	20%		
Jan-	89 📗	42%	17%	48%	43%	36%	30%	34%	35%	35%	40%	45%	36%	29%	23%	24%	23%	22%	21%	20%	17%	18%	18%	18%	18%	19%	19%	19%	19%	19%	19%	19%	20%	20%	19%	20%	20%			
Jan-	90 🚪	-4%	50%	43%	35%	27%	32%	34%	34%	40%	46%	36%	28%	21%	23%	22%	20%	19%	19%	16%	17%	17%	17%	17%	19%	19%	18%	18%	18%	18%	19%	19%	20%	18%	19%	19%				
Jan-	91 🛭	35%	75%	51%	37%	41%	42%	40%	47%	52%	41%	32%	24%	25%	24%	22%	21%	20%	17%	18%	18%	18%	18%	20%	20%	19%	19%	19%	19%	19%	20%	21%	19%	20%	20%					
Jan-	92	30%	21%	14%	24%	28%	29%	37%	44%	33%	24%	17%	19%	18%	17%	16%	15%	12%	14%	14%	14%	14%	16%	16%	16%	16%	16%	16%	17%	18%	18%	16%	17%	18%						
Jan-	93	13%	7%	22%	28%	28%	38%	47%	33%	24%	16%	18%	17%	16%	15%	14%	11%	13%	13%	13%	14%	15%	16%	15%	15%	16%	15%	16%	17%	18%	16%	17%	17%							
Jan-	94	2%	27%	33%	33%	44%	53%	36%	25%	16%	18%	17%	16%	15%	14%	11%	13%	13%	13%	14%	15%	16%	16%	15%	16%	15%	16%	17%	18%	16%	17%	17%								
Jan-	95 📗	60%	52%	45%	57%	66%	43%	29%	18%	20%	19%	17%	16%	15%	12%	14%	14%	14%	15%	16%	16%	16%	16%	16%	16%	17%	18%	18%	16%	18%	18%									
Jan-	96 🖟	45%	38%	57%	68%	40%	25%	13%	16%	15%	14%	13%	12%	9%	11%	11%	12%	12%	14%	15%	15%	14%	15%	14%	15%	17%	17%	15%	16%	17%										
Jan-	97 📗	32%	63%	76%	39%	21%	8%	12%	11%	11%	10%	10%	6%	9%	9%	10%	11%	13%	13%	13%	13%	13%	13%	14%	16%	16%	14%	15%	16%											
Jan-	98 1	01%	104%	41%	18%	4%	10%	9%	8%	8%	8%	4%	7%	7%	8%	9%	12%	12%	12%	12%	12%	12%	13%	15%	15%	13%	15%	15%												
Jan-	99 🛚 1	.07%	18%	-1%	-12%	-3%	-2%	-1%	0%	1%	-3%	1%	2%	3%	5%	7%	8%	8%	8%	9%	9%	10%	12%	13%	11%	12%	13%													
Jan-	00	32%	-31%	-34%	-20%	-15%	-12%	-10%	-8%	-11%	-6%	-4%	-2%	-1%	2%	3%	4%	4%	5%	5%	7%	9%	10%	8%	9%	10%														
Jan-	01	30%	-34%	-15%	-11%	-7%	-6%	-4%	-7%	-3%	-1%	1%	2%	6%	7%	7%	7%	8%	8%	10%	11%	12%	10%	12%	12%															
Jan-	02 🚪	38%	-6%	-3%	-1%	0%	1%	-4%	2%	3%	5%	6%	9%	10%	10%	10%	11%	11%	12%	14%	15%	13%	14%	15%																
Jan-	03	42%	22%	16%	13%	12%	4%	9%	10%	11%	12%	15%	16%	15%	15%	15%	15%	16%	18%	19%	16%	18%	18%																	
Jan-	04	5%	5%	5%		-3%			8%	9%	13%	13%	13%	13%	14%	13%	15%	17%	17%	15%	16%	17%																		
Jan-	05	6%	5%	5%	-4%	4%		101/04/97/2016/ADIT	10 m	14%										17%	and the same of the same																			
Jan-		5%		-7%		6%				15%			15%	15%	16%	18%	19%	16%	18%	18%																				
Jan-		1000	-13%					16%							20%	1000		19%																						
Jan-	08	28%	3%	6%	10%	12%	18%	18%	18%	17%	17%	16%	18%	21%	21%	17%	19%	20%																						
Jan-	09 📔	47%	30%	27%	26%	30%	29%	26%	24%	24%	22%	24%	26%	26%	22%	24%	24%																							
Jan-								21%								22%																								
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								20%						23%																										
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	100							23%																													D - 4		100/	
								24%																															=10%	
Jan-	100							17%		-																										7	7 to <	:10%		
Jan-								23%	24%																												) to <	7%		
Jan-						17%																																	0%	
I .						26%																														L	Less t	nan	J /0	
I .				1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1		24%																																		
Jan-	21	29%	-2%	14%	18%																																			

Source: Investing.com. USD data has been converted using the USD-INR exchange rates. How to read the table: Column 1 indicates the starting date of Lumpsum. The Row named 'Year' indicates the time frame on investment -1Y, 2Y, 3Y etc. For eg: If you had invested in Jan-03, then over a 3Y time frame your annualized returns would have been 16%, etc. Refer to page no. 155 for the main disclaimer.

### **Year wise SIP returns of Nasdaq 100** (1986 – 2024 in INR)

Jan-23 45% 33% Jan-24 28%



							•	_												•						• • • • • • • • • • • • • • • • • • • •		• /												
-	Average	24%	23%	22%	22%	21%	21%	20%	20%	20%	19%	19%	19%	18%	17%	17%	16%	16%	16%	15%	15%	15%	15%	15%	15%	16%	16%	16%	16%	17%	17%	17%	<b>17</b> %	18%	18%	18%	18%	18%	19%	19%
-	Max	145%	114%	92%	79%	72%	66%	59%	53%	51%	50%	48%																	18%	18%	18%	18%	18%	19%	19%	19%	19%	19%	19%	19%
	Min	-54%	-30%	-33%	-28%	-18%	- <b>9</b> %	-3%	-4%	-5%	-5%	-4%	- <b>2</b> %	0%	3%	5%	6%	<b>7</b> %	9%	11%	12%	12%	13%	13%	13%	14%	14%	14%	15%	15%	15%	15%	16%	16%	<b>17</b> %	17%	17%	18%	19%	19%
	Year	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28	29	30	31	32	33	34	35	36	37	38	39
	Jan-86	2%	- <b>2</b> %	15%	24%	15%	38%	36%	32%	26%	31%	32%	32%	38%	43%	34%	28%	21%	22%	21%	20%	19%	18%	15%	16%	16%	16%	17%	18%	18%	18%	17%	18%	17%	18%	19%	19%	<b>18</b> % 1	9% 1	19%
	Jan-87	-22%	14%	26%	14%	42%	39%	33%	27%	31%	33%	33%	39%	45%	35%	28%	20%	22%	20%	19%	18%	17%	14%	16%	16%	16%	16%	18%	18%	18%	17%	17%	17%	18%	19%	19%	17%	18% 1	9%	
	Jan-88	23%	33%	13%	49%	43%	35%	27%	33%	35%	34%	41%	47%	36%	28%	20%	22%	20%	19%	18%	17%	13%	15%	15%	15%	16%	17%	17%	17%	17%	17%	17%	18%	19%	19%	17%	18%	19%		
	Jan-89	29%	6%	57%	46%	35%	26%	33%	35%	34%	42%	48%	36%	27%	19%	21%	19%	18%	17%	16%	12%	14%	14%	15%	15%	17%	17%	17%	16%	17%	16%	17%	18%	19%	17%	18%	18%			
	Jan-90	2%	78%	53%	37%	<b>25</b> %	33%	35%	35%	43%	50%	37%	27%	17%	20%	18%	17%	16%	15%	11%	13%	13%	14%	14%	16%	16%	16%	16%	16%	16%	17%	18%	18%	16%	18%	18%				
	Jan-91	103%	50%	30%	18%	30%	34%	33%	43%	51%	36%	25%	15%	18%	16%	15%	14%	13%	9%	12%	12%	13%	13%	15%	15%	15%	15%	15%	15%	16%	17%	18%	16%	17%	17%					
	Jan-92	35%	19%	10%	28%	33%	33%	44%	53%	36%	24%	<b>12</b> %	16%	14%	13%	13%	12%	7%	10%	11%	12%	12%	14%	15%	15%	14%	15%	14%	16%	17%	17%	15%	17%	17%						
	Jan-93	16%	6%	31%	37%	35%	49%	59%	37%	23%	11%	15%	13%	12%	12%	11%	6%	10%	10%	11%	12%	14%	14%	14%	14%	14%	14%	15%	17%	17%	15%	16%	17%							
	Jan-94	7%	41%	44%	39%	55%	66%	39%	22%	9%	13%	1 <b>2</b> %	11%	10%	10%	5%	9%	9%	10%	11%	14%	14%	14%	14%	14%	14%	15%	17%	17%	15%	16%	17%								
	Jan-95		49%								10%	9%	8%		3%							13%							15%		17%									
	Jan-96		35%							6%	6%	6%	6%		5%												17%			16%										
	Jan-97		76%						3%	4%	4%		-2%														14%		16%											
			114%		•				1%	2%	3%	-4%	3%														16%	17%												
			-9%								-5%																17%													
	Jan-00		-30%																			18%																		
	Jan-01		-29%							5%												19%																		
	Jan-02		20%					-3%														17%																		
			16%																			19%	20%																	
	Jan-04		10%					8%													20%	20%																		
	Jan-05			7%																	21%																			
	Jan-06	7%		-16%																																				
	Jan-07		-23%																																					
	Jan-08		20%															25%																						
	Jan-09		26%														23%																							
	Jan-10		24%													25%																								
	Jan-11		20%																																					
	Jan-12 Jan-13		40%																																					
	Jan-15 Jan-14		31% 18%										2270																											
	Jan-15		12%									22/0																									Patur	ns >=	10%	
	Jan-16																																						10/0	
			6%																																	7	7 to <	10%		
	Jan-18		23%						23/0																											C	) to <	7%		
	Jan-19		48%					_																													ess t	han 0	%	
			37%				2370	ı																														Harr C	,,	
			-12%																																					
	Jan-22		_																																					
		1070																																						

### **Lumpsum returns of S&P 500** (1980 – 2024 in INR)

Jan-22 -11% 6% 12% Jan-23 25% 26% Jan-24 27%



														_			•									- /																	•		
Average	17%	16%	16%	16%	15%	15%	15%	15%	15%	15%	15%	15%	14%	14%	14%	14%	13%	13%	13%	13%	13%	13%	13%	13%	13%	13%	13%	13%	13%	14%	14%	14%	14%	4% 1	4% 1	5% 1	15%	15%	15%	15%	15%	15%	15%	15% 1	5%
Max	80%	50%	38%	38%	35%	29%	30%	31%	30%	29%	29%	29%	26%	26%	26%	26%	25%	25%	24%	24%	23%	21%	18%	18%	18%	17%	17%	16%	15%	15%	15%	16%	15%	5% 1	5% 1	5% 1	15%	15%	15%	15%	15%	15%	15%	15% 1	.5%
Min	-24%	-17%	-13%	-6%	-4%	-2%	-3%	-4%	-4%	-2%	-1%	0%	2%	3%	5%	5%	5%	6%	5%	6%	7%	8%	7%	150000	8%	9%	10%	11%	11%	11%	12%	12%	12%	3% 1	4% 1	4% 1	14%	14%	14%	15%	15%	14%	15%	15% 1	.5%
Year	1	2	3	4	5	6	7		9		1000000	12	STATE OF THE OWNER, WHEN				17		-	C-02000		22				26			THE PERSON NAMED IN	30					35	36	37	38	39	40	41	42	43	44	45
Jan-80	100000	14%						100											24%	24%	23%	21%	18%	18%	18%	17%	17%	16%	15%	15%	14%	15%	15% 1	5% 1	5% 1	5% 1	.5% 1	15%	15%	15%				15% 1	5%
Jan-81	ASSESSMENT OF THE PARTY OF THE	12%											22%	20%	22%	22%	23%	24%	24%	22%	21%	18%	18%	18%	17%	17%	16%	14%	14%	14%	14%	14%	15% 1	5% 1	5% 1	5% 1	5% 1	14%	15%	15%		14%		15%	
Jan-82	100	24%										24%	22%	24%	24%	25%	25%	25%	23%	22%	19%	19%	18%	18%	17%	16%	15%	15%	14%	15%	15%	16%	15% 1	5% 1	5% 1	5% 1	5% 1	15%				15%	15%		
Jan-83	10000000	24%					200						24%				25%		10 E		19%			17%	16%		14%		14%	14%	15%	15%	15% 1	5% 1	5% 1	1% 1	5% 1	15%			15%	15%			
Jan-84	15 TO 15	22%						1000																							15%	15%	15% 1	4% 1	4% 1	5% 1				15%	15%				
Jan-85	0.000000	24%				100000000000000000000000000000000000000		1000																							14%	14%	14% 1	4% 1	4% 1	5% 1		14%		15%					
Jan-86	100000000000000000000000000000000000000	11%																													14%	14%	14% 1	4% 1			14% 1		14%						
Jan-87	DESIGNATION OF THE PERSON NAMED IN	14%						10000							21%	18%	N.S.		10000				1100	13%			14%	14%	14%	14%	14%	13%	14%				14% 1	14%							
Jan-88	1000000	37%												100/	19%	17%	100000	1000	17%		13%	14%	7.11	120/		15%	140	14%	14%	120/	14%	14%	14% 1			4% 1	5%								
Jan-89 Jan-90		20%															17%							13%		14%	13%	13%	12%	13%	12%		14% 1 13% 1			170									
Jan-91	District Control	50%																																	470										
Jan-92	SEC. 2533	17%				0.0										11%			9%	12000	200	11%		1196						12%				4/0											
Jan-93			17%					300					12%		10%				9%	9%	1196	11%	11%	11%	11%	10%				11%		U-Straff	/-												
Jan-94	0.00	22%				102200000		1000							12.00	20.0		9%	9%	11%	11%	11%	11%	11%	10%					12%		12/0													
Jan-95	<b>PERSONAL PROPERTY</b>	36%										200	11%	100000	20.0	200	9%		12%	12%	11%	11%	11%	11%				12%			22/0														
Jan-96		33%											6%	6%		7%	8%	10%	10%	10%	10%							11%																	
Jan-97		40%						9%	9%	9%	7%	4%	5%	6%	6%	7%	9%	9%	9%	9%	9%	9%	10%	10%		10%																			
Jan-98	100 CO CO	30%				10000	5%	1000000	6%	4%	1%	3%	3%	4%	5%	7%	7%	7%	8%	8%	8%	9%	9%	10%	9%	9%	10%																		
Jan-99	22%	9%	2%	-5%	-1%	0%	1%	2%	1%	-2%	0%	1%	2%	3%	5%	6%	6%	6%	6%	6%	7%	8%	9%	8%	8%	9%																			
Jan-00	-4%	-7%	-13%	-6%	-4%	-2%	0%	-1%	-4%	-2%	-1%	0%	2%	4%	5%	5%	5%	6%	5%	7%	7%	8%	7%	8%	9%																				
Jan-01	-10%	-17%	-6%	-4%	-2%	0%	-1%	-4%	-2%	-1%	1%	2%	5%	5%	5%	6%	6%	6%	7%	8%	9%	8%	8%	9%																					
Jan-02	-24%	-4%	-2%	0%	2%	1%	-3%	-1%	0%	2%	3%	6%	7%	7%	7%	7%	7%	8%	9%	10%	9%	9%	10%																						
Jan-03	20%	11%	10%	10%	7%	1%	3%	4%	5%	6%	9%	10%	9%	10%	10%	9%	11%	11%	12%	11%	11%	12%																							
Jan-04	3%	5%	7%	3%	-3%	0%	1%	3%	5%	8%	9%	9%	9%	9%	9%	10%	10%	11%	10%	11%	12%																								
Jan-05	7%		-	-4%		1%	3%	100000000000000000000000000000000000000	9%	9%	9%	9%	10%	9%	10%					12%																									
Jan-06		1%	17.5	-2%	0%	3%	5%	9%	10%	9%	9%		9%						12%																										
Jan-07	12000	-16%		-3%	1%	THE RESERVE AND ADDRESS OF THE PERSON NAMED IN COLUMN TWO	MISSISSION OF THE PERSON OF	10%			10%		11%					12%																											
Jan-08		-5%		A STATE OF THE PARTY OF THE PAR		12%	100000000000000000000000000000000000000	2000000					13%				14%																												
Jan-09		13%														16%																													
Jan-10	<b>PERSONNEL</b>	14%													16%																														
Jan-11	1 8 8 8 W	18% 31%						100 A						1/70																															
Jan-12 Jan-13	20000000	29%						100000000000000000000000000000000000000					1/70																																
Jan-14	100000000000000000000000000000000000000	9%						100000000000000000000000000000000000000				1770																																	
Jan-15	4%		10%			W-1-10		100 W																																	Retu	urns :	>=10	)%	
Jan-16	NAME OF TAXABLE PARTY.	12%		Name and Address of the Owner, where the Owner, which the				1000																																	7 to	<109	0/		
Jan-17		7%																																											
Jan-18	The second second	16%																																							0 to	<7%	,		
Jan-19	<b>CONTRACTOR</b>	25%				S 20 100	المنتسب	,																																	Less	thar	n 0%		
Jan-20	100 TO 10	24%																																							2033	eriai	1 0 7 0		
Jan-21	100000000000000000000000000000000000000																																												

### **Year wise SIP returns of S&P 500 (1980 – 2024 in INR)**

Jan-22 -3% 17% 22% Jan-23 25% 26% Jan-24 24%



							_			•••	•									<b>'</b>						•••		•••															0.		
Average	17%	16%	16%	16%	16%	15%	15%	15%	15%	15%	15%	6 15%	14%	14%	14%	14%	14%	13%	13%	13%	12%	12%	12%	12%	12%	12%	12%	12%	12%	12%	12%	12%	13%	13%	13%	13%	13%	14%	14%	14%	14%	14%	14%	14%	15%
Max	63%	51%	40%	38%	35%	32%		29%	_	28%	29%	6 28%	27%	27%		-				25%		21%				17%		_	13%			14%		-	-	14%	$\overline{}$	14%	14%	14%	15%	15%	-		15%
Min	-30%	-23%	-17%	-13%	-9%	-6%	-5%	-5%	-5%	-4%	-3%	-2%	-1%	1%	2%	3%	4%	5%	6%	7%	8%	8%	9%	9%	9%	9%	10%	10%	10%	11%	11%	11%	11%	12%	12%	12%	12%	13%	13%	13%	14%	14%	14%	14%	15%
Year	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	26	27	28	29	30	31	32	33	34	35	36	37	38	39	40	41	42	43	44	45
Jan-80	33%	11%	18%	21%	21%	22%	22%	17%	19%	23%	19%	6 25%	25%	24%	21%	23%	23%	25%	25%	25%	23%	21%	18%	18%	17%	17%	16%	15%	13%	13%	13%	13%	13%	15%	15%	14%	14%	14%	14%	14%	14%	15%	14%	14%	15%
Jan-81	2%	20%	23%	22%	22%	23%	17%	20%	23%	20%	26%	6 26%	24%	21%	24%	24%	25%	26%	26%	23%	21%	18%	18%	17%	17%	16%	15%	13%	13%	13%	13%	13%	14%	14%	14%	14%	14%	13%	14%	14%	15%	14%	14%	14%	
Jan-82		29%									27%	6 24%	21%	24%	24%	25%	26%	26%	24%	21%	18%	18%	17%	16%	16%	15%	12%	13%	13%	13%	13%	14%	14%	14%	14%	14%	13%	14%	14%	14%	14%	14%	14%		
Jan-83		21%											24%			26%						16%				12%				13%		14%	13%	13%	13%	13%	13%	14%	14%	13%	14%	14%			
Jan-84		25%																															13%	13%	13%	13%		14%			14%				
Jan-85		22%																															13%	12%	13%	13%		13%		14%					
Jan-86	14%																																					13%	13%						
Jan-87		13%																				•		10%	10%	11%	12%	12%	12%	12%	12%					12%		13%							
Jan-88		36%																						10%	10%		12%			12%						12%	13%								
Jan-89		9%																		•			9%		11%			11%								13%									
Jan-90		51%																								11%									12%										
Jan-91		34%																						11%										12%											
Jan-92		11%															4%	5%						10%									12%												
Jan-93		1%												9%	7%	3%	5%	5%						10%																					
Jan-94 Jan-95		35% 31%												7% 1%	20/	4%	5% 5%	6% 6%	9%			•		10%				12% 10%																	
Jan-96		38%								5%					3%	4%	6%							10%																					
Jan-97		40%				-4%		3%			3%			2%			9%		9%	9%	9%			11%					12/0																
Jan-98		27%											_			9%								12%																					
Jan-99	26%			-13%				4%			_	_				9%								11%																					
Jan-00	-8%		-17%			2%		2%						10%										12%		_																			
Jan-01		-19%		3%	4%	6%	3%	-5%		_				11%																															
Jan-02	-23%	9%	6%	7%	8%	3%	-5%	0%	2%	5%	7%			11%																															
Jan-03	28%	10%	9%	10%	4%	-6%	0%	2%	5%	7%	12%	6 13%	12%	12%	12%	11%	12%	13%	14%	12%	13%	14%																							
Jan-04	5%	8%	10%	2%	-9%	-1%	2%	5%	8%	13%	13%	6 12%	12%	12%	11%	13%	13%	15%	12%	13%	14%																								
Jan-05	11%	11%	0%	-12%	-1%	2%	6%	8%	14%	14%	13%	6 13%	13%	11%	13%	14%	15%	13%	14%	15%																									
Jan-06	11%	-3%	-17%	-2%	2%	7%	9%	16%	16%	14%	14%	6 13%	12%	14%	15%	16%	13%	14%	15%																										
Jan-07	-9%	-23%	0%	4%	9%	11%	19%	18%	15%	15%	14%	6 13%	15%	15%	17%	14%	15%	16%																											
Jan-08	-30%	6%	9%	13%	14%	22%	20%	17%	16%	15%	13%	6 16%	16%	17%	14%	15%	16%																												
Jan-09		17%														17%																													
Jan-10	18%	20%	19%	29%	24%	18%	17%	16%	13%	16%	17%	6 18%	14%	15%	17%																														
Jan-11		19%																																											
Jan-12		36%																																											
Jan-13		23%				_							6																																
Jan-14		9%										6																												D	eturr	)c >-	100	<u>,                                      </u>	
Jan-15		12%									1																																10%	0	
Jan-16		14%																																						7	to <1	L <b>0</b> %			
Jan-17		2%						1/%																																n ·	to <7	7%			
Jan-18		18%					18%																																						
Jan-19																																								Le	ss th	nan C	)%		
Jan-20 Jan-21		31%																																											
Jan-21	26%	176	13%	10%																																									

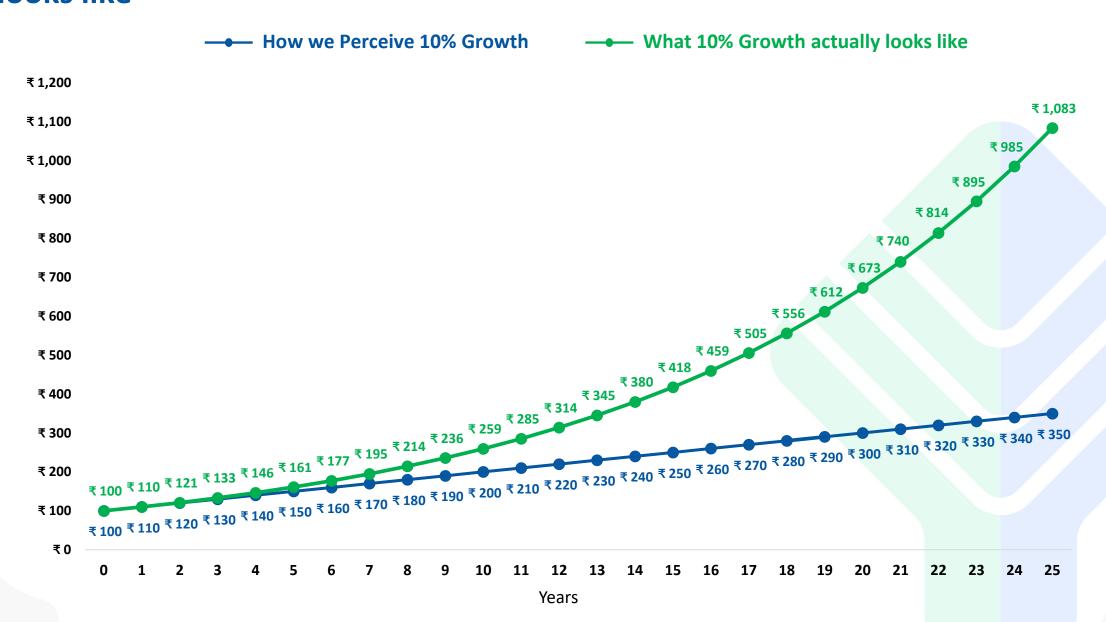




**Power Of Compounding** 

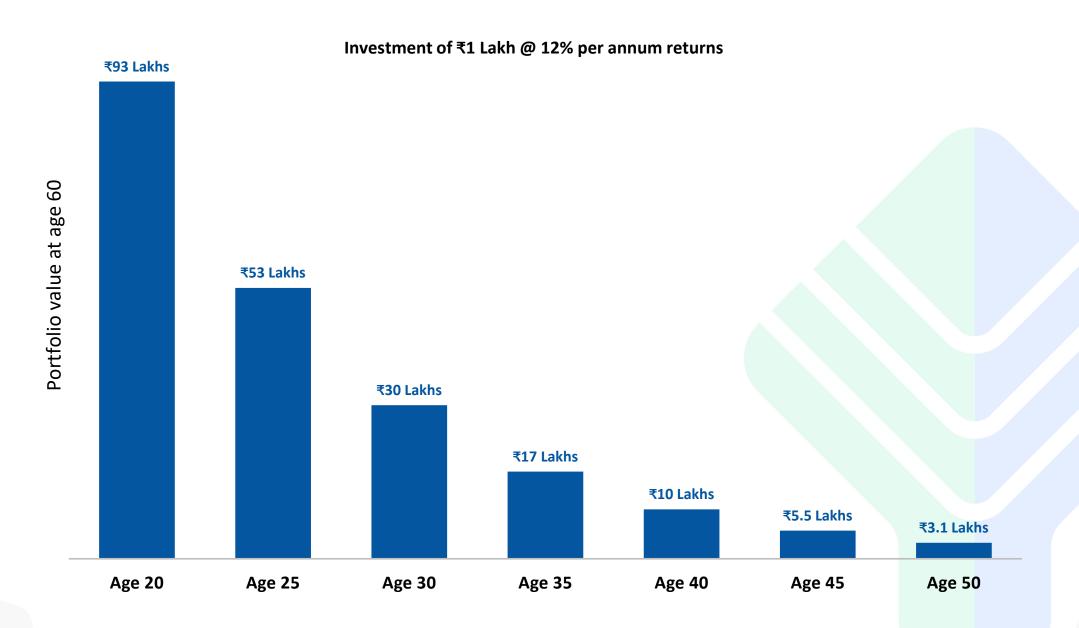
## How we Perceive 10% Growth vs What 10% Compounding actually looks like





### Your portfolio value at age 60 if you start investing at...

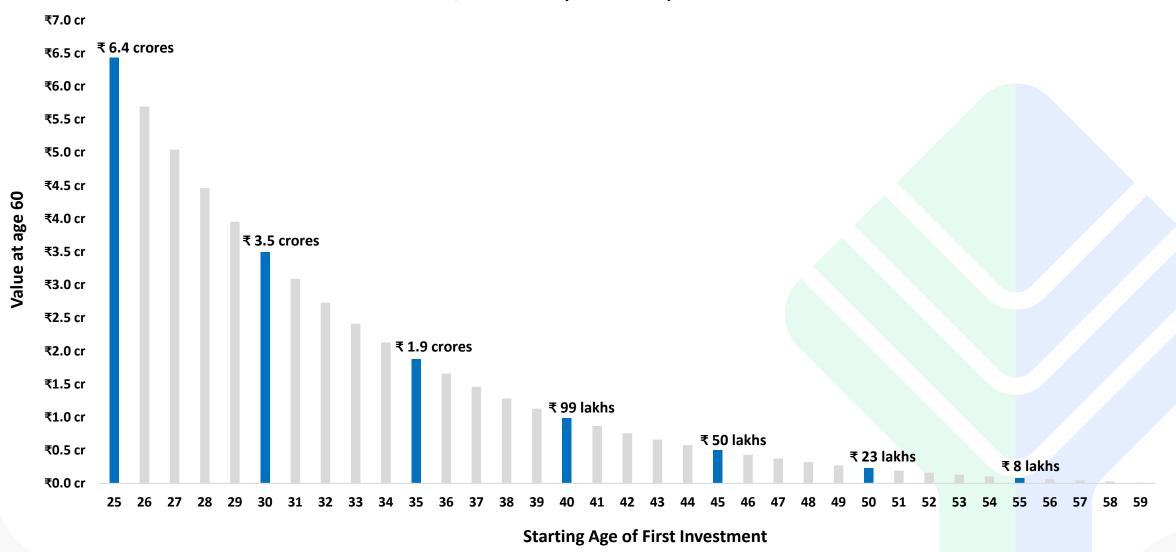




### Benefits of starting your SIP early



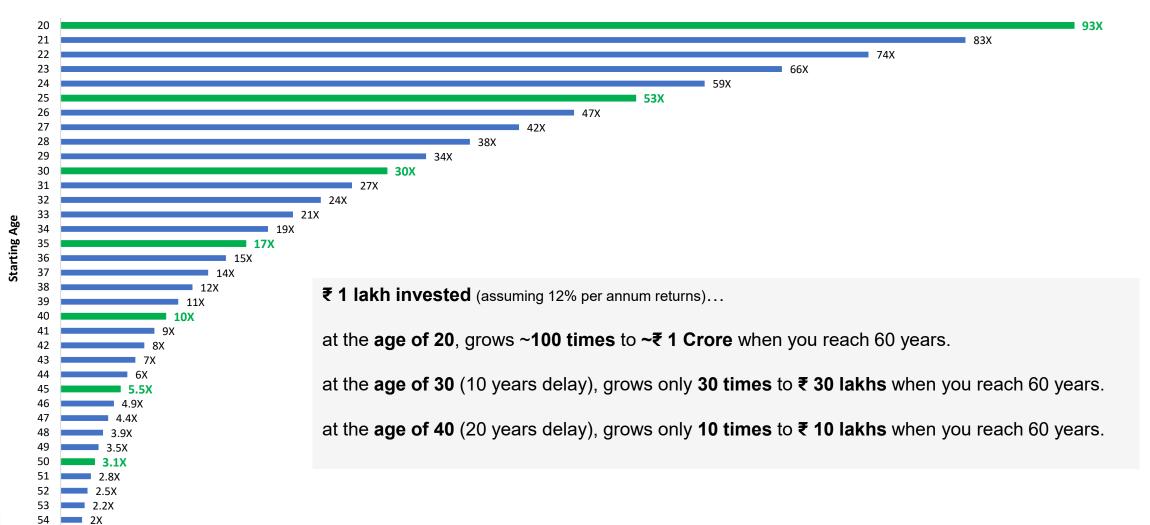




## Even a small amount invested early, makes a huge difference over a long time frame



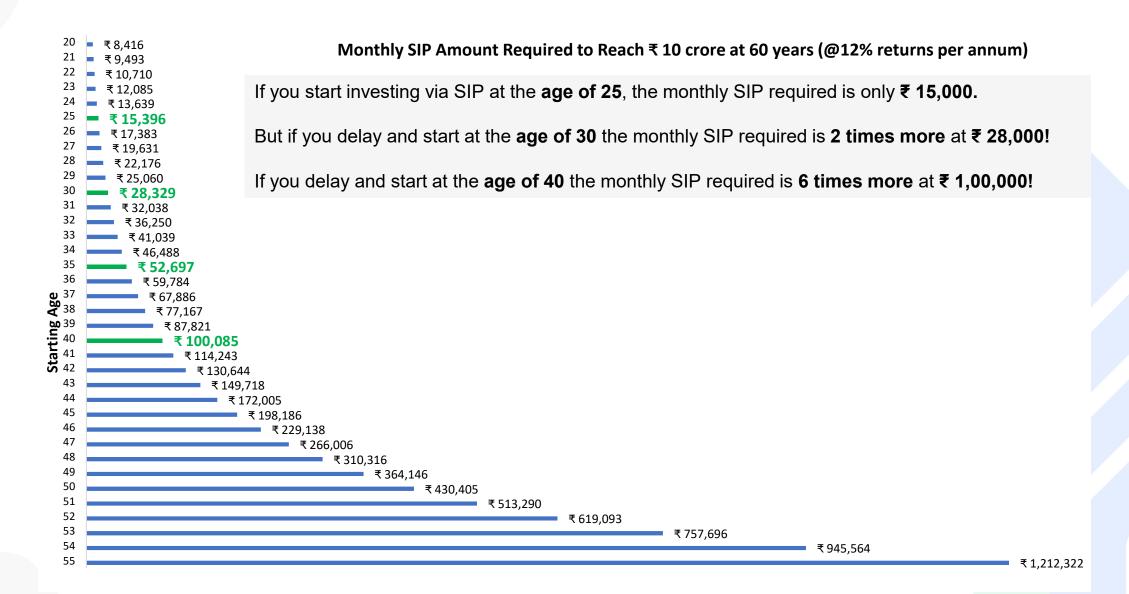
Number of Times your Original Lumpsum Investment Multiplies when you reach 60 years (@12% annual returns)



1.8X

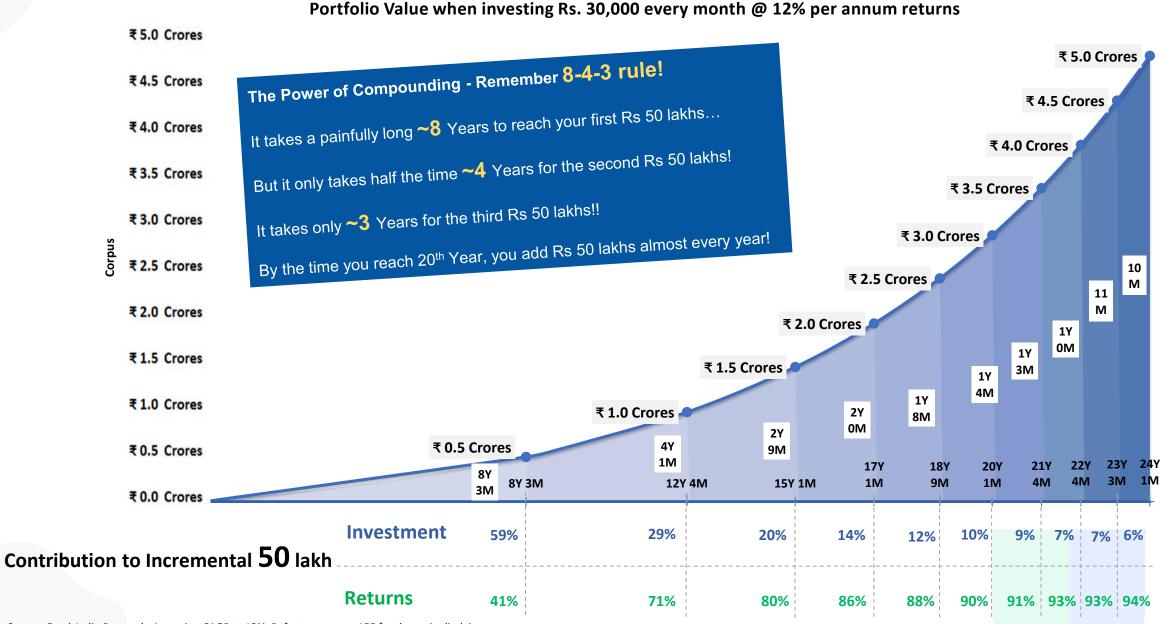
### **Start Investing Early**





### **Power of Compounding - SLOWLY & THEN SUDDENLY**

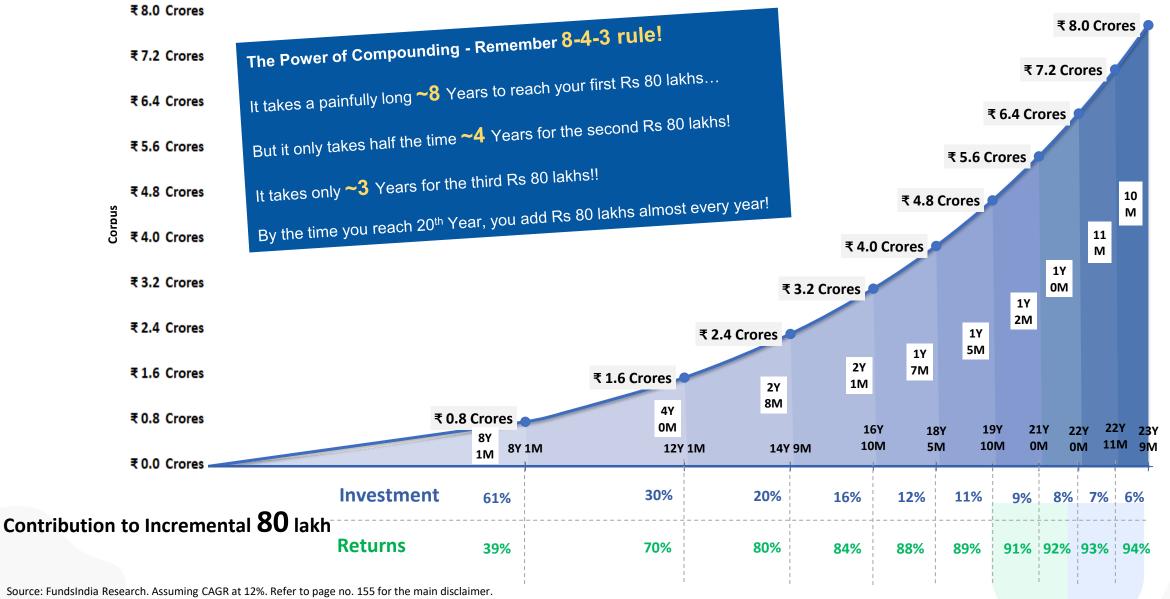




### **Power of Compounding - SLOWLY & THEN SUDDENLY**



Portfolio Value when investing Rs. 50,000 every month @ 12% per annum returns



### **Power of Compounding - SLOWLY & THEN SUDDENLY**



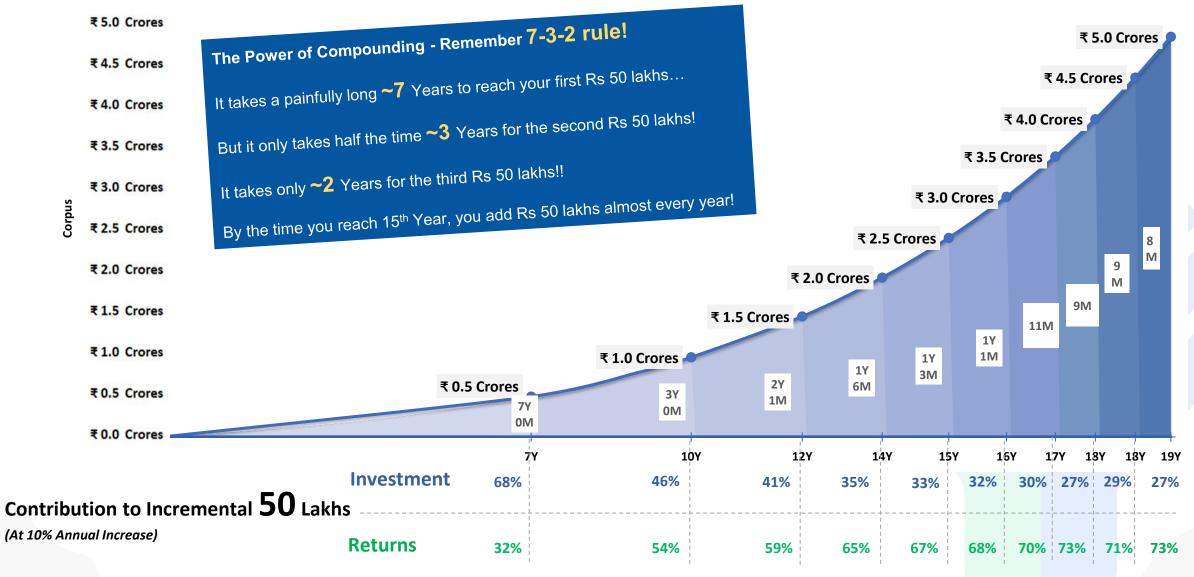
Portfolio Value when investing Rs. 70,000 every month @ 12% per annum returns



### The Power of Compounding - Remember the 7-3-2 Rule



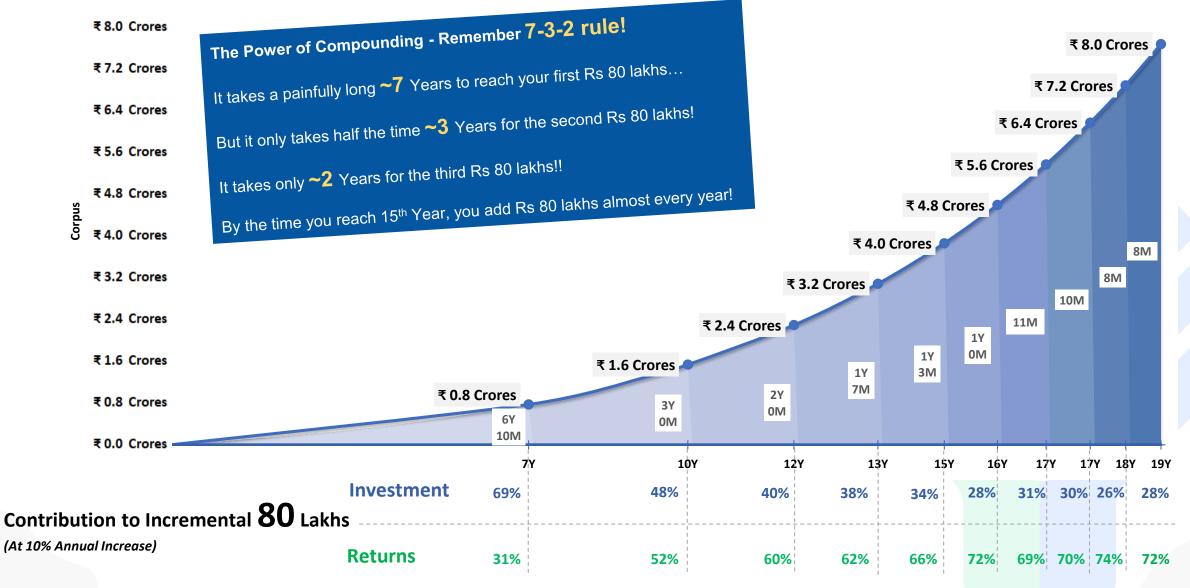
Portfolio Value when investing Rs. 30,000 every month @10% annual Increase



### The Power of Compounding - Remember the 7-3-2 Rule



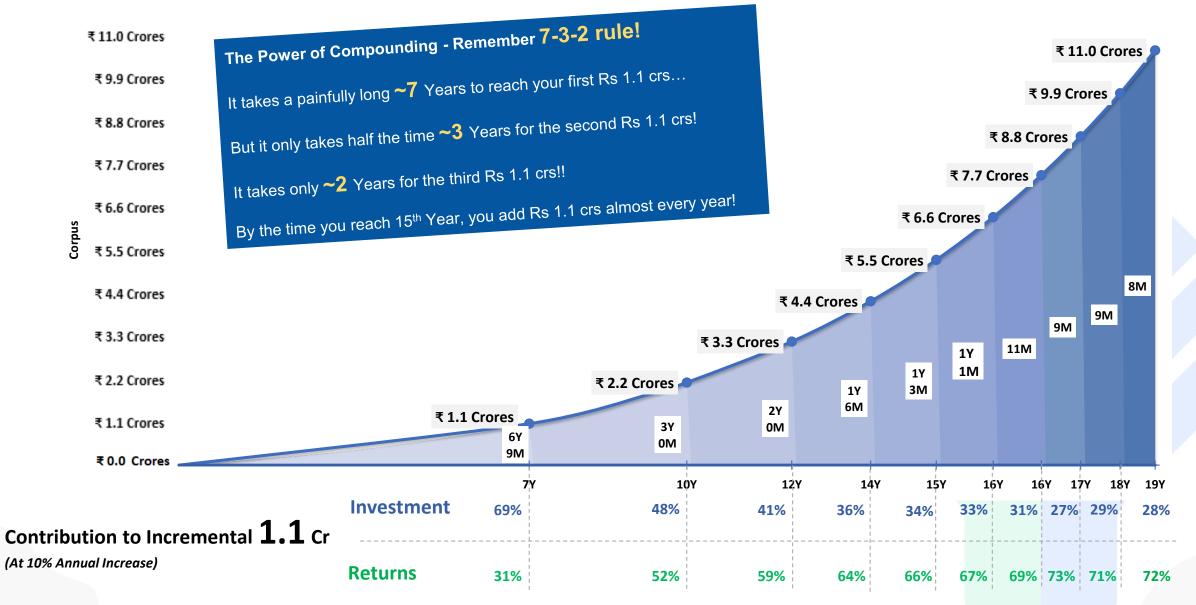
Portfolio Value when investing Rs. 50,000 every month @10% annual Increase



### The Power of Compounding - Remember the 7-3-2 Rule



Portfolio Value when investing Rs. 70,000 every month @10% annual increase



# How To Reach Your Target Amount (with No Annual Increase in SIP Investment)?



SIP Amount					Та	ırget Amoun	t @ 12% CA	GR				
(0% Annual Increase)	Rs. 10 Lakhs	Rs. 25 Lakhs	Rs. 50 Lakhs	Rs. 75 Lakhs	Rs. 1 Crore	Rs. 2 Crores	Rs. 3 Crores	Rs. 4 Crores	Rs. 5 Crores	Rs. 7 Crores	Rs. 10 Crores	Rs. 15 Crores
Rs. 10,000	5Y 10M	10Y 5M	15Y 0M	17Y 11M	20Y 1M	25Y 6M	28Y 9M	31Y 1M	32Y 11M	35Y 8M	38Y 7M	42Y 0M
Rs. 20,000	3Y 5M	6Y 9M	10Y 6M	13Y 0M	15Y 0M	20Y 1M	23Y 2M	25Y 6M	27Y 3M	30Y 0M	32Y 11M	36Y 3M
Rs. 25,000	2Y 10M	5Y 9M	9Y 2M	11Y 7M	13Y 5M	18Y 4M	21Y 5M	23Y 8M	25Y 6M	28Y 2M	31Y 1M	34Y 5M
Rs. 30,000	2Y 5M	5Y 1M	8Y 2M	10Y 6M	12Y 4M	17Y 0M	20Y 1M	22Y 3M	24Y 0M	26Y 8M	29Y 7M	32Y 11M
Rs. 40,000	1Y 11M	4Y 0M	6Y 9M	8Y 10M	10Y 6M	15Y 0M	17Y 11M	20Y 1M	21Y 9M	24Y 5M	27Y 3M	30Y 6M
Rs. 50,000	1Y 7M	3Y 5M	5Y 10M	7Y 8M	9Y 2M	13Y 5M	16Y 3M	18Y 4M	20Y 1M	22Y 8M	25Y 6M	28Y 9M
Rs. 75,000	1Y 1M	2Y 5M	4Y 3M	5Y 10M	7Y 1M	10Y 10M	13Y 5M	15Y 5M	17Y 0M	19Y 6M	22Y 3M	25Y 5M
Rs. 100,000	0Y 10M	1Y 10M	3Y 5M	4Y 8M	5Y 10M	9Y 2M	11Y 7M	13Y 5M	15Y 0M	17Y 5M	20Y 1M	23Y 2M

# How To Reach Your Target Amount (with 5% Annual Increase in SIP Investment)?



SIP Amount					Ta	arget Amoun	t @ 12% CA	GR				
(5% Annual Increase)	Rs. 10 Lakhs	Rs. 25 Lakhs	Rs. 50 Lakhs	Rs. 75 Lakhs	Rs. 1 Crore	Rs. 2 Crores	Rs. 3 Crores	Rs. 4 Crores	Rs. 5 Crores	Rs. 7 Crores	Rs. 10 Crores	Rs. 15 Crores
Rs. 10,000	5Y 5M	9Y 6M	13Y 5M	15Y 11M	17Y 10M	22Y 9M	25Y 9M	27Y 11M	29Y 8M	32Y 3M	35Y 1M	38Y 4M
Rs. 20,000	3Y 3M	6Y 4M	9Y 6M	11Y 8M	13Y 5M	17Y 10M	20Y 8M	22Y 9M	24Y 4M	26Y 11M	29Y 8M	32Y 10M
Rs. 25,000	2Y 9M	5Y 5M	8Y 4M	10Y 5M	12Y 1M	16Y 4M	19Y 1M	21Y 1M	22Y 9M	25Y 3M	27Y 11M	31Y 1M
Rs. 30,000	2Y 4M	4Y 10M	7Y 6M	9Y 6M	11Y 0M	15Y 2M	17Y 10M	19Y 10M	21Y 5M	23Y 10M	26Y 6M	29Y 8M
Rs. 40,000	1Y 10M	3Y 11M	6Y 3M	8Y 1M	9Y 6M	13Y 5M	15Y 11M	17Y 10M	19Y 5M	21Y 9M	24Y 4M	27Y 5M
Rs. 50,000	1Y 6M	3Y 3M	5Y 5M	7Y 1M	8Y 4M	12Y 1M	14Y 6M	16Y 4M	17Y 10M	20Y 2M	22Y 9M	25Y 9M
Rs. 75,000	1Y 1M	2Y 5M	4Y 1M	5Y 5M	6Y 6M	9Y 10M	12Y 1M	13Y 9M	15Y 2M	17Y 5M	19Y 10M	22Y 9M
Rs. 100,000	0Y 10M	1Y 10M	3Y 3M	4Y 5M	5Y 5M	8Y 4M	10Y 5M	12Y 1M	13Y 5M	15Y 6M	17Y 10M	20Y 8M

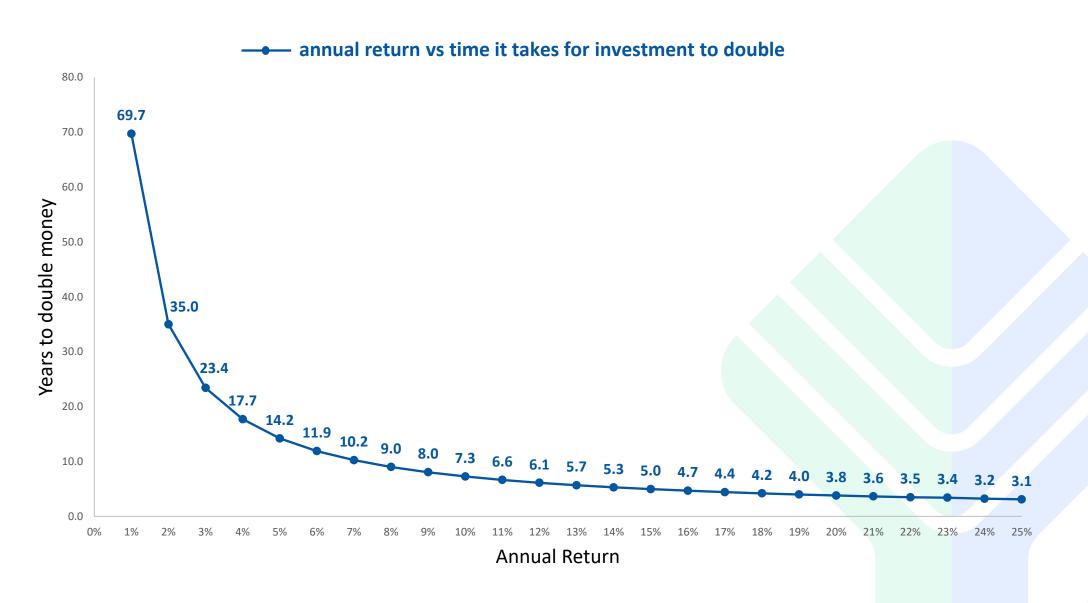
# How To Reach Your Target Amount (with 10% Annual Increase in SIP Investment)?



SIP Amount					Ta	arget Amoun	t @ 12% CA	GR				
(10% Annual Increase)	Rs. 10 Lakhs	Rs. 25 Lakhs	Rs. 50 Lakhs	Rs. 75 Lakhs	Rs. 1 Crore	Rs. 2 Crores	Rs. 3 Crores	Rs. 4 Crores	Rs. 5 Crores	Rs. 7 Crores	Rs. 10 Crores	Rs. 15 Crores
Rs. 10,000	5Y 1M	8Y 8M	12Y 0M	14Y 3M	15Y 10M	20Y 1M	22Y 8M	24Y 7M	26Y 1M	28Y 5M	30Y 11M	33Y 9M
Rs. 20,000	3Y 2M	5Y 10M	8Y 8M	10Y 7M	12Y 0M	15Y 10M	18Y 3M	20Y 1M	21Y 6M	23Y 9M	26Y 1M	28Y 10M
Rs. 25,000	2Y 8M	5Y 1M	7Y 8M	9Y 6M	10Y 10M	14Y 7M	16Y 11M	18Y 8M	20Y 1M	22Y 3M	24Y 7M	27Y 4M
Rs. 30,000	2Y 4M	4Y 6M	6Y 11M	8Y 8M	10Y 0M	13Y 7M	15Y 10M	17Y 7M	18Y 11M	21Y 1M	23Y 5M	26Y 1M
Rs. 40,000	1Y 10M	3Y 8M	5Y 10M	7Y 5M	8Y 8M	12Y 0M	14Y 3M	15Y 10M	17Y 2M	19Y 3M	21Y 6M	24Y 2M
Rs. 50,000	1Y 6M	3Y 2M	5Y 1M	6Y 6M	7Y 8M	10Y 10M	13Y 0M	14Y 7M	15Y 10M	17Y 10M	20Y 1M	22Y 8M
Rs. 75,000	1Y 1M	2Y 4M	3Y 10M	5Y 1M	6Y 1M	8Y 11M	10Y 10M	12Y 4M	13Y 7M	15Y 5M	17Y 7M	20Y 1M
Rs. 100,000	0Y 10M	1Y 10M	3Y 2M	4Y 2M	5Y 1M	7Y 8M	9Y 6M	10Y 10M	12Y 0M	13Y 10M	15Y 10M	18Y 3M

### What is the Time required (to double your original investment)?





### How many times does your money multiply?



### **Number of Times your Original Investments Multiply**

Years				A	nnual Retu	rn			
rears	5%	8%	10%	12%	15%	18%	20%	22%	25%
2Y	1.1x	1.2x	1.2x	1.3x	1.3x	1.4x	1.4x	1.5x	1.6x
3Y	1.2x	1.3x	1.3x	1.4x	1.5x	1.6x	1.7x	1.8x	2x
4Y	1.2x	1.4x	1.5x	1.6x	1.7x	1.9x	2.1x	2.2x	2.4x
5Y	1.3x	1.5x	1.6x	1.8x	2x	2.3x	2.5x	2.7x	3.1x
6Y	1.3x	1.6x	1.8x	2x	2.3x	2.7x	3x	3.3x	3.8x
<b>7</b> Y	1.4x	1.7x	1.9x	2.2x	2.7x	3.2x	3.6x	4x	4.8x
8Y	1.5x	1.9x	2.1x	2.5x	3.1x	3.8x	4.3x	4.9x	6x
9Y	1.6x	2x	2.4x	2.8x	3.5x	4.4x	5.2x	6x	7.5x
10Y	1.6x	2.2x	2.6x	3.1x	4x	5.2x	6.2x	7.3x	9.3x
11Y	1.7x	2.3x	2.9x	3.5x	4.7x	6.2x	7.4x	8.9x	11.6x
12Y	1.8x	2.5x	3.1x	3.9x	5.4x	7.3x	8.9x	10.9x	14.6x
13Y	1.9x	2.7x	3.5x	4.4x	6.2x	8.6x	10.7x	13.3x	18.2x
14Y	2x	2.9x	3.8x	4.9x	7.1x	10.1x	12.8x	16.2x	22.7x
15Y	2.1x	3.2x	4.2x	5.5x	8.1x	12x	15.4x	19.7x	28.4x
16Y	2.2x	3.4x	4.6x	6.1x	9.4x	14.1x	18.5x	24.1x	35.5x
17Y	2.3x	3.7x	5.1x	6.9x	10.8x	16.7x	22.2x	29.4x	44.4x
18Y	2.4x	4x	5.6x	7.7x	12.4x	19.7x	26.6x	35.8x	55.5x
19Y	2.5x	4.3x	6.1x	8.6x	14.2x	23.2x	31.9x	43.7x	69.4x
20Y	2.7x	4.7x	6.7x	9.6x	16.4x	27.4x	38.3x	53.4x	86.7x
25Y	3.4x	6.8x	10.8x	17x	32.9x	62.7x	95.4x	144.2x	264.7x
30Y	4.3x	10.1x	17.4x	30x	66.2x	143.4x	237.4x	389.8x	807.8x

# What is the Annual Return required (to multiply your original investment)?



							А	nnual	Retur	n Req	uired								
Multiply							No	. of Years	s to mult	iply your	original	investme	ents						
iviultiply	2Y	3Y	4Y	5Y	6Y	7Y	8Y	9Y	10Y	11Y	12Y	13Y	14Y	15Y	16Y	17Y	18Y	19Y	20Y
2 times	41%	26.0%	18.9%	14.9%	12.2%	10.4%	9.1%	8.0%	7.2%	6.5%	5.9%	5.5%	5.1%	4.7%	4.4%	4.2%	3.9%	3.7%	3.5%
3 times	73%	44%	32%	24.6%	20.1%	17.0%	14.7%	13.0%	11.6%	10.5%	9.6%	8.8%	8.2%	7.6%	7.1%	6.7%	6.3%	6.0%	5.6%
4 times	100%	59%	41%	32%	26.0%	21.9%	18.9%	16.7%	14.9%	13.4%	12.2%	11.3%	10.4%	9.7%	9.1%	8.5%	8.0%	7.6%	7.2%
5 times	124%	71%	50%	38%	31%	25.8%	22.3%	19.6%	17.5%	15.8%	14.4%	13.2%	12.2%	11.3%	10.6%	9.9%	9.4%	8.8%	8.4%
6 times	145%	82%	57%	43%	35%	29.2%	25.1%	22.0%	19.6%	17.7%	16.1%	14.8%	13.7%	12.7%	11.8%	11.1%	10.5%	9.9%	9.4%
7 times	165%	91%	63%	48%	38%	32%	27.5%	24.1%	21.5%	19.4%	17.6%	16.1%	14.9%	13.9%	12.9%	12.1%	11.4%	10.8%	10.2%
8 times	183%	100%	68%	52%	41%	35%	29.7%	26.0%	23.1%	20.8%	18.9%	17.3%	16.0%	14.9%	13.9%	13.0%	12.2%	11.6%	11.0%
9 times	200%	108%	73%	55%	44%	37%	32%	27.7%	24.6%	22.1%	20.1%	18.4%	17.0%	15.8%	14.7%	13.8%	13.0%	12.3%	11.6%
10 times	216%	115%	78%	58%	47%	39%	33%	29.2%	25.9%	23.3%	21.2%	19.4%	17.9%	16.6%	15.5%	14.5%	13.6%	12.9%	12.2%
11 times	232%	122%	82%	62%	49%	41%	35%	31%	27.1%	24.4%	22.1%	20.3%	18.7%	17.3%	16.2%	15.1%	14.2%	13.5%	12.7%
12 times	246%	129%	86%	64%	51%	43%	36%	32%	28.2%	25.3%	23.0%	21.1%	19.4%	18.0%	16.8%	15.7%	14.8%	14.0%	13.2%
13 times	261%	135%	90%	67%	53%	44%	38%	33%	29.2%	26.3%	23.8%	21.8%	20.1%	18.6%	17.4%	16.3%	15.3%	14.5%	13.7%
14 times	274%	141%	93%	70%	55%	46%	39%	34%	30%	27.1%	24.6%	22.5%	20.7%	19.2%	17.9%	16.8%	15.8%	14.9%	14.1%
15 times	287%	147%	97%	72%	57%	47%	40%	35%	31%	27.9%	25.3%	23.2%	21.3%	19.8%	18.4%	17.3%	16.2%	15.3%	14.5%
16 times	300%	152%	100%	74%	59%	49%	41%	36%	32%	28.7%	26.0%	23.8%	21.9%	20.3%	18.9%	17.7%	16.7%	15.7%	14.9%
17 times	312%	157%	103%	76%	60%	50%	42%	37%	33%	29.4%	26.6%	24.4%	22.4%	20.8%	19.4%	18.1%	17.0%	16.1%	15.2%
18 times	324%	162%	106%	78%	62%	51%	44%	38%	34%	30%	27.2%	24.9%	22.9%	21.3%	19.8%	18.5%	17.4%	16.4%	15.5%
19 times	336%	167%	109%	80%	63%	52%	44%	39%	34%	31%	27.8%	25.4%	23.4%	21.7%	20.2%	18.9%	17.8%	16.8%	15.9%
20 times	347%	171%	111%	82%	65%	53%	45%	39%	35%	31%	28.4%	25.9%	23.9%	22.1%	20.6%	19.3%	18.1%	17.1%	16.2%

### The Magic of Long Term and Higher Savings Rate



## Here's how much your portfolio value would grow in relation to your annual expenses across varying time periods

### **Growth in Portfolio Value in Relation to Annual Expenses**

Investment Horizon		Savings	Rate (Assum	ning a <b>5% annı</b>	ual growth in s	alary and 12%	per annum eq	uity returns)	
(in Years)	10%	15%	20%	25%	30%	40%	50%	60%	70%
5	0.7x	1.1x	1.5x	2.1x	2.6x	4.1x	6.2x	9.3x	14.4x
10	1.7x	2.6x	3.7x	5.0x	6.4x	10.0x	15.0x	22.5x	34.9x
15	3.1x	4.9x	6.9x	9.2x	11.8x	18.3x	27.5x	41.2x	64.1x
20	5.0x	8.0x	11.3x	15.1x	19.4x	30.2x	45.3x	68.0x	105.7x
25	7.9x	12.5x	17.7x	23.6x	30.3x	47.1x	70.7x	106.0x	164.9x
30	11.9x	18.8x	26.7x	35.6x	45.8x	71.2x	106.8x	160.1x	249.1x

For example, if your savings rate is 30%, then over a 25 year time frame your portfolio would grow ~30 times in relation to your annual expenses

### The First Crore is the Hardest – Incrementally it gets easier!



### The first crore is the most difficult, each subsequent crore takes progressively less time and returns to achieve!

	Journey from	1	Returns Required	Time Required (yrs) assuming 12% per annum returns
1Cr	То	2Cr	100%	6 yrs
2Cr	То	3Cr	50%	3.5 yrs
3Cr	То	4Cr	33%	2.5 yrs
4Cr	То	5Cr	25%	2 yrs
5Cr	То	6Cr	20%	1.5 yrs
6Cr	То	7Cr	17%	1.4 yrs
7Cr	То	8Cr	14%	1.2 yrs
8Cr	То	9Cr	13%	1.2 yrs
9Cr	То	10Cr	11%	1 yrs





Debt

## Debt historically has delivered 6-8% over 5+ years

Jan-24



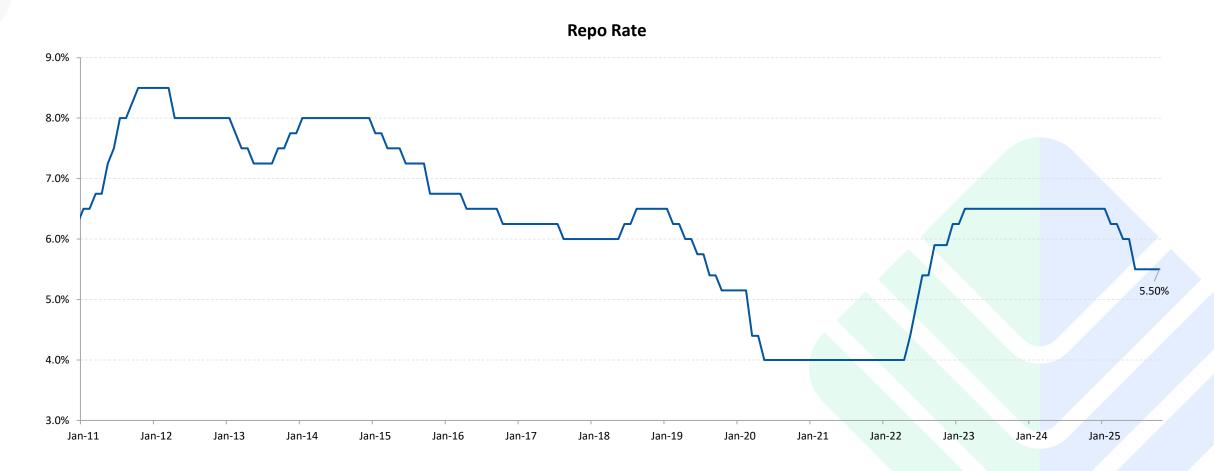
### **Year wise Lumpsum Returns of Debt (2000 to 2024)**

Average	8%	8%	8%	7%	7%	8%	8%	8%	8%	8%	8%	8%	8%	8%	8%	8%	8%	8%	8%	7%	7%	7%	7%	7%
Max	14%	12%	10%	9%	1 9% H	9%	9%	8%	9%	9%	8%	8%			8%	8%							7%	7%
Min	1%		5%	5%	1 6% I	7%	6%	6%	7%				8%	8% 7%	7%	7%	8% 7%	8% 7%	8% 7%	8%	8%	8%		
		3%				6	7			7%	7%	7%	7%							7%	7%	7%	7%	7%
Year	1	2	3	4	5 70/ 1			8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24
Jan-01	11%	11%	9% 6%	8%	7%		8%	8% <b>7</b> %	7% 7%	<b>7</b> %	7% 7%	8%	8%	8%	8%	8%	8%	8%	8%	8% <b>7</b> %	8% <b>7</b> %	8% <b>7</b> %	7% 7%	7%
Jan-02	10%	8%	6%	6%	6%	7% 7%	8%	7% cv	7% 7%	<b>7</b> %	7% 7%	7%	7%	8%	8%	8%	8%	8%	8%	7% 7%	<b>7</b> %	7%	170	
Jan-03	6%	5%	5% 5%	5%	6%	7%	7%	6%	7%	<b>7</b> %	7%	7%	7%	7%	7%	7%	7%	8%	7%	7%	<b>7</b> %	7%		
Jan-04	3%	4%	5%	6%	8%	7%	6%	7%	7%	7%	7%	7%	8%	7%	7%	7%	8%	7%	7%	7%	7%			
Jan-05	5%	6%	7%	9%	7%	7%	7%	7%	8%	8%	8%	8%	8%	8%	8%	8%	8%	7%	7%	7%				
Jan-06	7%	8%	10%	8%	7%	8%	8%	8%	8%	8%	8%	8%	8%	8%	8%	8%	8%	8%	8%					
Jan-07	10%	12%	8%	7%	8%	8%	8%	8%	8%	8%	8%	8%	8%	8%	8%	8%	8%	8%						
Jan-08	14%	7%	6%	7%	8%	8%	8%	8%	8%	8%	8%	8%	8%	8%	8%	7%	7%							
Jan-09	1%	3%	5%	6%	6%	7%	7%	7%	7%	<b>7</b> %	7%	8%	7%	7%	7%	7%								
Jan-10	5%	7%	8%	8%	8%	8%	8%	8%	8%	8%	8%	8%	8%	8%	8%									
Jan-11	9%	9%	9%	9%	9%	9%	9%	8%	8%	9%	8%	8%	8%	8%										
Jan-12	10%	9%	9%	9%	9%	9%	8%	8%	9%	8%	8%	8%	8%											
Jan-13	8%	9%	9%	9%	8%	8%	8%	8%	8%	<b>7</b> %	7%	7%												
Jan-14	10%	9%	9%	8%	8%	8%	8%	8%	7%	<b>7</b> %	7%													
Jan-15	8%	9%	8%	8%	8%	8%	8%	7%	7%	7%														
Jan-16	9%	8%	7%	8%	8%	7%	7%	7%	7%															
Jan-17	7%	7%	7%	8%	7%	7%	7%	7%																
Jan-18	7%	8%	8%	7%	7%	7%	7%																	
Jan-19	9%	9%	7%	6%	7%	7%																		
Jan-20	9%	7%	6%	6%	6%																			
Jan-21	4%	4%	5%	6%	( <del>_</del> /																	Return	s >=6%	
Jan-22	4%	6%	6%																					
lan-23	7%	7%																				0 to <6	70	

Less than 0%

### **Interest Rate Cuts – PAUSE for now**





#### RBI continues to maintain 'Neutral' stance

In the latest monetary policy update (01-Oct-2025), RBI kept the repo rate unchanged at 5.5%

- Inflation forecast for FY26 at 2.6% (lowered from 3.1%)
- GDP Growth forecast for FY26 at 6.8% (increased from 6.5%)

## 1Y & 10Y Indian Government Bond Yields may have peaked



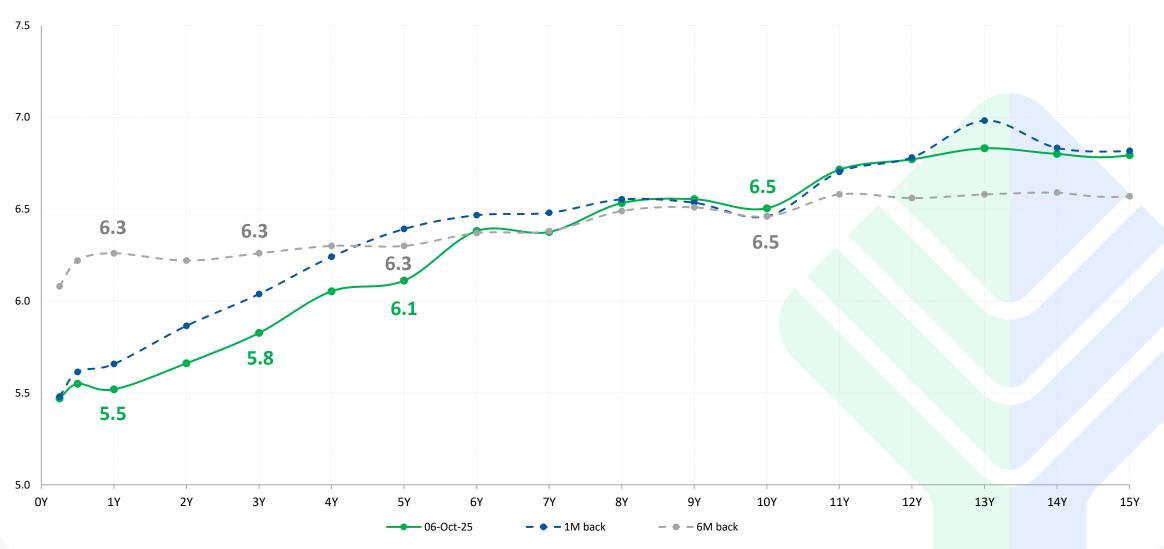




### Yields continue to remain elevated



### **India G-Sec Yield Curve**



### **US & India Inflation**



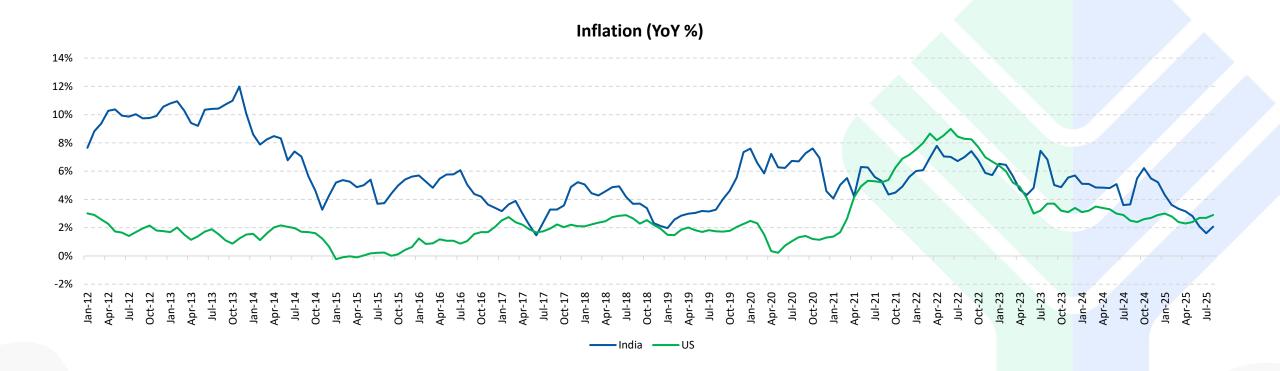
India CPI

**Latest: 2.1%** 

1 month back: 1.6% 6 months back: 3.6%

U.S. CPI Latest: 2.9%

1 month back: 2.7% 6 months back: 2.8%



## FD Rates have started to decline led by RBI rate cuts



Fixed Deposit Rates of Large Banks														
			6 Months											
	HDFC Bank	ICICI Bank	SBI Bank	PNB Bank	Bank FD Average									
Pre-Tax	4.25	4.50	5.65	5.60	5.00									
Post-Tax	2.97	3.14	3.94	3.90	3.49									
			1 Year											
	HDFC Bank	ICICI Bank	SBI Bank	PNB Bank	Bank FD Average									
Pre-Tax	6.25	6.25	6.25	6.25	6.25									
Post-Tax	4.38	4.38	4.38	4.38	4.38									
2 Years														
	HDFC Bank	ICICI Bank	SBI Bank	PNB Bank	Bank FD Average									
Pre-Tax	6.45	6.40	6.45	6.40	6.43									
Post-Tax	4.56	4.52	4.56	4.52	4.54									
			3 Years											
	HDFC Bank	ICICI Bank	SBI Bank	PNB Bank	Bank FD Average									
Pre-Tax	6.45	6.60	6.30	6.40	6.44									
Post-Tax	4.60	4.71	4.49	4.56	4.59									
			5 Years											
	HDFC Bank	ICICI Bank	SBI Bank	PNB Bank	Bank FD Average									
Pre-Tax	6.40	6.60	6.05	6.25	6.33									
Post-Tax	4.64	4.79	4.38	4.53	4.58									

### **Indian Debt - Takeaways**



- 1. Over the Long Term (10-15 years) Debt has provided returns above inflation
- 2. Long Term Return Expectation = Inflation + 1-2%
- 3. High Credit Quality, Shorter Duration Debt Funds should form a part of your Core Debt Portfolio





Gold

### Gold has beaten Inflation over the long run



#### Year wise Outperformance of Gold vs Inflation (1995 to 2024)

Average	4%	4%	4%	4%	5%	5%	5%	5%	5%	5%	5%	5%	5%	5%	5%	5%	5%	5%	5%	5%	5%	5%	5%	5%	5%	4%	4%	4%	4%	4%
Maximu m	23%	20%	17%	17%	16%	15%	16%	14%	14%	14%	12%	11%	10%	9%	8%	6%	6%	6%	7%	7%	6%	7%	7%	7%	6%	6%	6%	5%	4%	4%
Minimum	-27%	-18%	-14%	-13%	-8%	-7%	-6%	-3%	-1%	-1%	0%	1%	2%	2%	3%	4%	4%	3%	2%	2%	2%	2%	3%	3%	3%	3%	3%	3%	4%	4%
Years	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	<b>21</b>	22	23	24	25	26	27	28	29	30
Jan-95	4%	-4%	-10%	-7%	-6%	-6%	-5%	-2%	-1%	-1%	1%	2%	2%	3%	4%	5%	6%	5%	3%	3%	2%	2%	3%	3%	3%	4%	3%	3%	4%	4%
Jan-96	-11%	-15%	-11%	-8%	-8%	-7%	-3%	-2%	-1%	0%	2%	2%	3%	5%	5%	6%	5%	3%	3%	2%	3%	3%	3%	3%	4%	3%	3%	4%	4%	
Jan-97	-20%	-12%	-8%	-8%	-6%	-2%	0%	0%	1%	3%	4%	4%	6%	6%	7%	6%	4%	3%	2%	3%	3%	3%	4%	4%	4%	4%	4%	5%		
Jan-98	-4%	0%	-3%	-2%	2%	4%	2%	5%	6%	6%	8%	8%	8%	9%	8%	5%	5%	4%	5%	4%	4%	5%	5%	5%	5%	5%	6%			
Jan-99	3%	-3%	-2%	3%	5%	3%	6%	7%	7%	8%	10%	10%	10%	9%	6%	5%	5%	5%	5%	4%	5%	6%	5%	5%	5%	6%				
Jan-00	-8%	-4%	4%	6%	4%	7%	8%	8%	8%	10%	10%	11%	9%	7%	6%	4%	5%	5%	5%	5%	6%	5%	5%	6%	6%					
Jan-01	-1%	10%	10%	7%	9%	11%	9%	11%	12%	12%	12%	11%	7%	7%	5%	6%	6%	5%	6%	7%	6%	6%	6%	7%						
Jan-02	21%	15%	10%	12%	13%	11%	13%	14%	14%	14%	12%	8%	7%	6%	6%	6%	6%	6%	7%	6%	6%	6%	7%							
Jan-03	10%	4%	10%	11%	10%	12%	13%	13%	13%	12%	8%	6%	5%	5%	5%	5%	6%	6%	6%	6%	6%	7%								
Jan-04	-1%	8%	11%	10%	11%	13%	13%	14%	11%	7%	5%	5%	4%	4%	5%	5%	6%	5%	5%	6%	6%	4_								/
Jan-05	19%	18%	13%	15%	16%	15%	16%	13%	7%	7%	5%	6%	5%	5%	5%	6%	5%	6%	6%	7%					_, _					
Jan-06	17%	11%	14%	16%	15%	15%	13%	7%	5%	4%	4%	3%	4%	5%	6%	5%	5%	5%	7%											
Jan-07	6%	13%	15%	15%	15%	12%	5%	3%	2%	3%	2%	3%	4%	5%	4%	4%	4%	5%												
Jan-08	21%	20%	17%	17%	13%	5%	4%	1%	2%	3%	2%	3%	5%	4%	5%	5%	6%													
Jan-09	19%	16%	16%	11%	2%	1%	-1%	0%	1%	1%	2%	3%	3%	3%	4%	5%						_	1.11		4	C				
Jan-10	12% 19%	15% 5%	8%	-3%	-2%	-4%	-3%	-2% -3%	-1%	1%	3%	1%	2% 2%	2% 3%	3%							6	old h	as ou	itper	rorm	ea			
Jan-11		-18%	-7% -13%	-6% -13%	-8% -8%	-4% -7%	-4% -6%	-2%	-1% 0%	1% -1%	1% 0%	2% 1%	2%	370								in	flatio	on by	2-49	% ave	er th	2		
Jan-12	-8% -27%	-16%	-14%	-9%	-7%	-5%	-3%	0%	-1%	0%	1%	3%	270											•	_ '					
Jan-13 Jan-14	-4%	-8%	-14%	-1%	0%	2%	5%	4%	4%	5%	7%	3/0										10	ng ru	in						
Jan-15	-12%	-1%	0%	1%	4%	6%	4%	5%	6%	7%	***																			
Jan-16	11%	5%	5%	8%	10%	7%	7%	8%	10%	770																				
Jan-17	0%	2%	8%	10%	6%	7%	7%	9%																						
Jan-18	5%	11%	15%	9%	9%	8%	10%																							
Jan-19	17%	20%	10%	9%	9%	12%																								
Jan-20	23%	6%	7%	7%	11%																									
Jan-21	-7%	-1%	3%	8%		'																								
Jan-22	7%	9%	14%																											
Jan-23	10%	17%																									ce >= <b>0</b> %			
Jan-24	24%																							O	utperf	orman	ce < <b>0</b> %			

## **Gold Returns = Inflation + 2-4% over long run**



STATES OF THE PARTY OF THE PART		9%	9%	9%	10%	10%	10%	10%	10%	9%	10		-	_	-	10%	10%	10%	10%	10%	10%	10%	10%	10%	10%	10%	10%	10%	10%	10%	10%	10%	10%	10%	10%	9%	9%	9%	9%	9%	9%	9%	9%	9%	9%	9%
The second name of the second		27%	24%	25%	24%	23%	23%	22%	19%	20%	_	6 189	_	-	-	15%	13%	12%	12%	13%	13%	12%	13%	13%	13%	12%	_	12%	12%	11%	11%	11%	10%	10%	11%	11%	10%	10%	10%	11%	11%	10%	10%	10%	_	9%
	-22%	-10%	-8%	-5%	-3%	-2%	1%	1%	3%	4%	49	5%	69	6 6	6	7%	7%	5%	5%	5%	5%	5%	5%	6%	6%	6%	7%	7%	7%	8%	8%	9%	9%	9%	9%	8%	8%	8%	8%	8%	8%	9%	8%	9%	9%	9%
Years Jan-80	4%	-10%	194	204	- 2	-	256	490	AN.	10	11		7	7		25	16	7/	18	10	20	DM DM	EM.	23	ZA CN	EN.	76	LI TI	75	004	96	966	964	1006	34	35	901	904	966	994	40	91	964	43	9%	9%
Jan-81	-22%	464	56	.586	374	26	44	4%	4%	4%	69	76	91	K 7		74	7%	96	CSG.	5%	5%	CN.	64	6%	686	7%	7%	76	986	966	964	106	10%	946	966	994	964	8%	9%	84	ON.	96	966	96	9%	374
Jan-82	19%	5%	2%	2%	7%	9%	8%	8%	7%	10%	10	6 109	6 10	96 10	86	9%	7%	7%	7%	7%	7%	7%	8%	7%	8%	8%	9%	9%	10%	10%	1196	11%	10%	10%	9%	9%	9%	9%	9%	10%	9%	9%	10%	10%		
Jan-83	-7%	-6%	-3%	4%	8%	6%	6%	6%	9%	9%	10	6 9%	99	N 8	N I	7%	7%	6%	6%	6%	7%	7%	7%	8%	894	8%	9%	10%	10%	11%	11%	10%	9%	9%	9%	9%	9%	9%	10%	9%	9%	9%	10%		,	
Jan-84	-5N	0%	8%	12%	9%	9%	8%	11%	11%	12%	10	6 119	10	66 8	16	8%	7%	7%	7%	8%	8%	8%	8%	9%	9%	10%	10%	11%	11%	11%	10%	10%	9%	9%	9%	9%	10%	10%	10%	10%	10%	10%				
Jan-85	4%	15%	18%	13%	12%	1156	13%	13%	14%	12%	12	6 119	6 99	6 9	16	8%	8%	8%	9%	9%	8%	9%	9%	10%	1196	11%	1196	12%	12%	11%	10%	10%	10%	10%	10%	10%	10%	10%	10%	10%	11%					
Jan-86		25%	16%	14%	12%	19%	14%	15%	13%	13%	11	6 9%	99	6 9	M .	8%	8%	9%	9%	9%	9%	10%	10%	11%	11%	12%	12%	12%	11%	11%	10%	10%	10%	10%	10%	11%	10%	10%	10%	11%						
Jan-87	22%	11%	10%	8%	12%	12%	13%	11%	11%	10%	29	8%	7	6 7	A I	7%	8%	8%	8%	8%	9%	9%	10%	10%	11%	12%	12%	10%	10%	9%	10%	9%	9%	10%	10%	10%	10%	10%	10%							
Jan-88	0%	4% 6%	499	10%	10%	12%	10%	10%	9%	6%	69	689	61	0 0		7%	7%	7%	2% 0%	8%	9%	10%	10%	11%	11%	11%	10%	10%	9%	9%	9%	9%	9%	10%	9%	10%	10%	10%								
Jan-89 Jan-90	7%	17%	15%	1016	1.994	126	1/84	20%	70	70	- //	600	70	n /		764	779	004	276	10%	1106	110%	1176	126	126	10%	20%	1066	270	276	1/84	10%	10%	10%	10%	10%	10%									
Jan-90 Jan-91		21%	20%	1.6%	1.6%	11%	7%	7%	7%	66	69	7%	96	n 0	4	986	966	10%	11%	1196	12%	12%	12%	11%	10%	10%	10%	10%	10%	10%	10%	10%	10%	10%	1196	11%										
Jan-92	12%	15%	10%	10%	866	866	4%	4%	4%	4%	6	694	61	K 7		296	8%	966	10%	11%	12%	12%	10%	10%	966	9%	996	96	966	10%	966	9%	1086	10%	AATE											
Jan-93	18%	8%	10%	7%	2%	3%	3%	3%	3%	5%	69	5%	61	6 7	%	8%	9%	10%	1136	12%	12%	10%	10%	9%	9%	9%	9%	9%	10%	9%	9%	10%	10%	-												
Jan-94	-1%	6%	3%	-1%	0%	1%	1%	1%	4%	5%	49	6%	79	4 7	%	9%	9%	10%	11%	11%	10%	9%	8%	8%	894	8%	9%	9%	9%	9%	9%	10%														
Jan-95	13%	5%	-2%	1%	196	1%	2%	4%	5%	5%	68	7%	89	6 9	16	10%	11%	12%	12%	10%	10%	9%	9%	9%	9%	9%	10%	9%	9%	10%	10%															
Jan-96	-2%	-8%	-3%	-2%	-1%	0%	3%	4%	4%	5%	79	8%	91	6 10	K I	11%	12%	12%	10%	10%	9%	9%	9%	9%	9%	10%	9%	9%	10%	10%																
Jan-97	-14%	4%	-2%	-1%	0%	4%	5%	5%	6%	8%	99	109	6 11	% 12	% 1	13%	13%	11%	10%	9%	9%	9%	9%	10%	10%	10%	10%	10%	11%																	
Jan-98	7%	5%	4%	4%	8%	9%	7%	9%	10%	11%	13	6 139	6 14	% 15	K 1	15%	12%	12%	1136	11%	10%	10%	11%	11%	1136	11%	11%	12%																		
Jan-99	3%	2%	3%	8%	9%	7%	10%	11%	12%	13%	14	159	16	Pi 15	<b>*</b> 1	13%	12%	11%	1156	11%	10%	11%	12%	11%	11%	11%	12%																			
Jan-00 Jan-01	2%	1886	10%	10%	1.7%	11%	12%	15%	14%	15%	10	177	16	66 14 64 14		13%	11%	11%	11%	136	12%	12%	11%	120/	12%	12%																				
Jan-01 Jan-02	906	1944	1266	15%	16%	16%	1964	1994	1944	2046	19	100	14	50 14 66 13		1270	12%	126	126	12%	126	12%	12%	13%	13%																					
Jan-03	14%	6%	12%	14%	15%	17%	17%	18%	19%	19%	19	6 139	12	% 12		11%	11%	12%	12%	12%	12%	12%	13%	2370																						
Jan-04	-1%	10%	14%	15%	17%	18%	19%	20%	19%	15%	13	6 129	6 11	56 11	56	11%	11%	12%	11%	11%	12%	12%																								
Jan-05	23%	22%	20%	22%	22%	22%	23%	22%	16%	15%	13	6 139	6 12	% 12	56	12%	13%	12%	12%	12%	13%																									
Jan-06	21%	19%	22%	22%	22%	23%	22%	16%	14%	12%	12	6 119	11	% 12	M 1	13%	12%	12%	12%	13%																										
Jan-07		23%	22%	23%	24%	22%	15%	13%	11%	11%	10	6 109	6 11	% 12	* Y	11%	11%	1136	12%																											
Jan-08	29%	24%	24%	25%	23%	15%	13%	10%	10%	10%	99	109	12	% 11	<b>X</b> 1	11%	11%	12%																												
Jan-09	19%	22%	24%	21%	12%	10%	8%	8%	3%	8%	99	109	91	6 9	A	10%	11%																													
Jan-10 Jan-11	25%	2016	EM.	10%	204	60% ASE	466	44	m	964	70	000	91			10%																														
Jan-11 Jan-12	12%	-4%	-2%	46	-16	06	1%	4%	GN.	G%.	CA CA	7%	89	. ,																																
Jan-13	-18%	-9%	8%	46	26	0%	2%	5%	4%	94	68	8%																																		
Jan-14	2%	-3%	2%	3%	4%	6%	9%	8%	8%	9%	11	and the same of																																		
Jan-15	-8%	1%	3%	4%	7%	10%	8%	9%	10%	11%																																				
Jan-16	11%	8%	8%	11%	14%	1136	11%	12%	14%																																					
Jan-17	6%	7%	12%	15%	11%	12%	12%	14%	3																																					
Jan-18	8%	15%	19%	13%	13%	13%	15%																																	R	otur	ns >-	=10%			
Jan-19	21%	25%	15%	14%	14%	17%																																								
		11%	12% 8%	12%	-																																			7	to <	10%				
			19%	DN																																				0	to <	7%				
	15%		D/A																																											
Jan-24	2004																																							Le	ess tl	nan (	0%			

**Year wise Lumpsum Returns of Gold (1980 to 2024)** 

Source: Ibma.org, FundsIndia Research. Gold USD prices converted using the USD/INR exchange rate (investing.com). How to read the table: Column 1 indicates the starting date of Lumpsum investment. The Row named 'Year' indicates the time frame on investment – 1Y, 2Y, 3Y etc. For eg: If you had invested in Jan-03, then over a 3Y time frame your annualized returns would have been 12%, etc. Refer to page no. 155 for the main disclaimer.

# However, Gold has underperformed Equities over longer time frames



#### Year wise Outperformance of Gold vs Nifty 50 TRI (2000 to 2024)

Average	-4%	-3%	-3%	-3%	-3%	-3%	-3%	- <b>2</b> %	- <b>2</b> %	- <b>2</b> %	- <b>2</b> %	-2%	- <b>2</b> %	- <b>2</b> %	- <b>2</b> %	- <b>2</b> %	- <b>2</b> %	-3%	-3%	-3%	-3%	-3%	-3%	-2%	-1%	
Maximum	79%	34%	23%	31%	23%	14%	10%	7%	6%	3%	4%	5%	4%	2%	2%	1%	2%	0%	0%	-1%	-1%	- <b>2</b> %	- <b>2</b> %	-1%	-1%	
Minimum	-65%	-35%	- <b>28</b> %	- <b>27</b> %	- <b>29</b> %	- <b>21</b> %	-14%	-10%	-10%	-11%	- <b>9</b> %	-8%	-7%	-6%	-7%	-6%	-5%	-5%	-5%	-5%	-5%	-4%	-3%	- <b>2</b> %	-1%	
Years	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23	24	25	
Jan-00	16%	17%	18%	2%	-1%	-3%	-5%	-9%	4%	0%	0%	5%	3%	1%	-1%	- <b>2</b> %	-1%	- <b>2</b> %	- <b>2</b> %	- <b>2</b> %	-1%	- <b>2</b> %	- <b>2</b> %	-1%	-1%	
Jan-01	19%	19%	-3%	-6%	-8%	-9%	-14%	2%	-3%	- <b>2</b> %	4%	2%	-1%	- <b>2</b> %	-3%	- <b>2</b> %	-3%	-3%	- <b>2</b> %	-1%	-3%	- <b>2</b> %	-3%	- <b>2</b> %		
Jan-02	19%	-19%	-16%	-16%	-17%	- <b>21</b> %	0%	-6%	-5%	2%	0%	-3%	-5%	-4%	-4%	-5%	-4%	-4%	-3%	-5%	-4%	-4%	-3%			
Jan-03	-65%	-35%	-28%	- <b>27</b> %	-29%	-3%	-10%	-8%	0%	-1%	-4%	-7%	-6%	-5%	-7%	-6%	-5%	-5%	-5%	-5%	-5%	-4%				
Jan-04	-12%	-14%	-16%	-21%	6%	-2%	-1%	7%	4%	1%	-3%	-2%	-2%	-3%	-3%	-3%	- <b>2</b> %	-3%	-3%	-2%	-2%					
Jan-05	-16%	-18%	-26%	11%	0%	1%	10%	7%	1%	-1%	-1%	0%	-3%	- <b>2</b> %	- <b>2</b> %	-1%	-3%	-2%	-3%	-1%						
Jan-06	-21%	-30%	18%	4%	4%	13%	9%	4%	0%	0%	1%	-2%	-1%	0%	0%	-1%	-1%	-1%	0%		I					
Jan-07	-39%	34%	11%	10%	20%	14%	7%	2%	2%	2%	0%	0%	1%	1%	-1%	0%	-1%	0%			ı					
Jan-08	79%	31%	23%	31%	23%	13%	7%	6%	6%	3%	2%	3%	4%	2%	2%	1%	2%									
Jan-09	-54%	-22%	8%	1%	-5%	-10%	-8%	-7%	-8%	-7%	-6%	-5%	-7%	-6%	-5%	-4%	l ,				,					
Jan-10	6%	32%	16%	4%	- <b>2</b> %	-3%	- <b>2</b> %	-4%	-3%	- <b>2</b> %	-1%	-4%	- <b>2</b> %	-3%	-2%		4									
Jan-11	53%	20%	4%	-4%	-5%	- <b>2</b> %	-5%	-5%	-3%	- <b>2</b> %	-4%	-3%	-4%	- <b>2</b> %												
Jan-12	-18%	-22%	-25%	-20%	-14%	-16%	-13%	-10%	-9%	-11%	-9%	-8%	-7%													
Jan-13	-25%	-28%	-19%	-14%	-15%	-12%	-10%	-8%	-10%	-8%	-8%	-6%		_												
Jan-14	-31%	-17%	-8%	- <b>12</b> %	-9%	-7%	-4%	-7%	-6%	-6%	-3%	ı		Ove	er 15-2	20 ye	ar per	iods,	Gold h	1as us	ually					
Jan-15	-5%	0%	-6%	-5%	- <b>2</b> %	-1%	-5%	-3%	-3%	-1%				Over 15-20 year periods, Gold has usually underperformed equities by 2-3%												
Jan-16	7%	-8%	-5%	-2%	1%	-4%	-3%	-3%	0%	l				und	or her	1 01 1116	ou equ	11163	Dy L-3	J 10						
Jan-17	-23%	-10%	-4%	-1%	-7%	-4%	-4%	-2%																		
Jan-18	2%	5%	7%	-2%	0%	-1%	1%																			
Jan-19	8%	10%	-3%	-1%	- <b>2</b> %	2%																				

Outperformance Underperformance

0%

-2%

-11%

1%

Jan-20

Jan-21

Jan-22

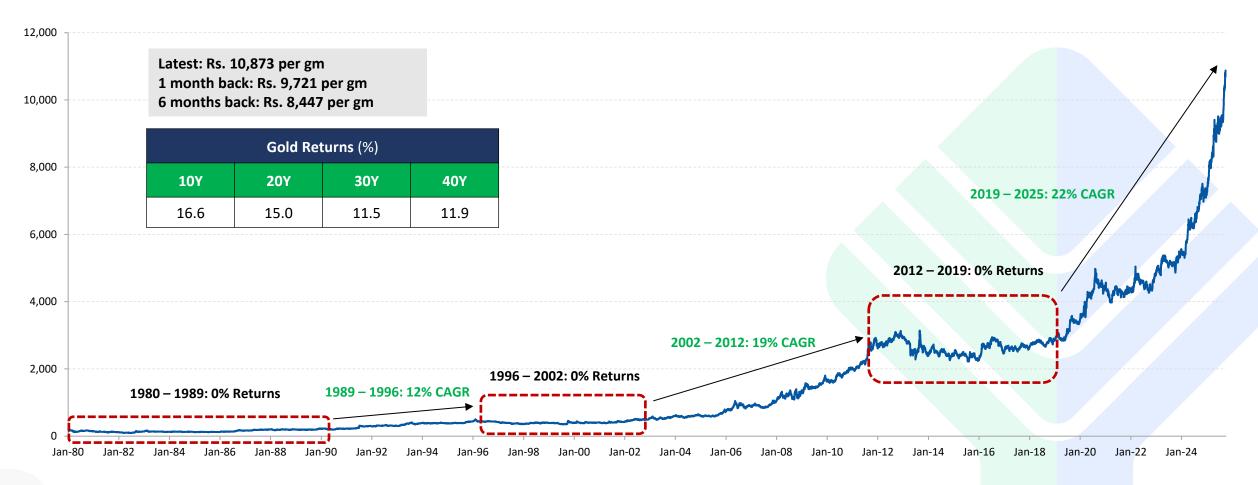
Jan-23

Jan-24

## Gold Returns have beaten inflation in the long term but goes through long intermittent periods of subdued returns



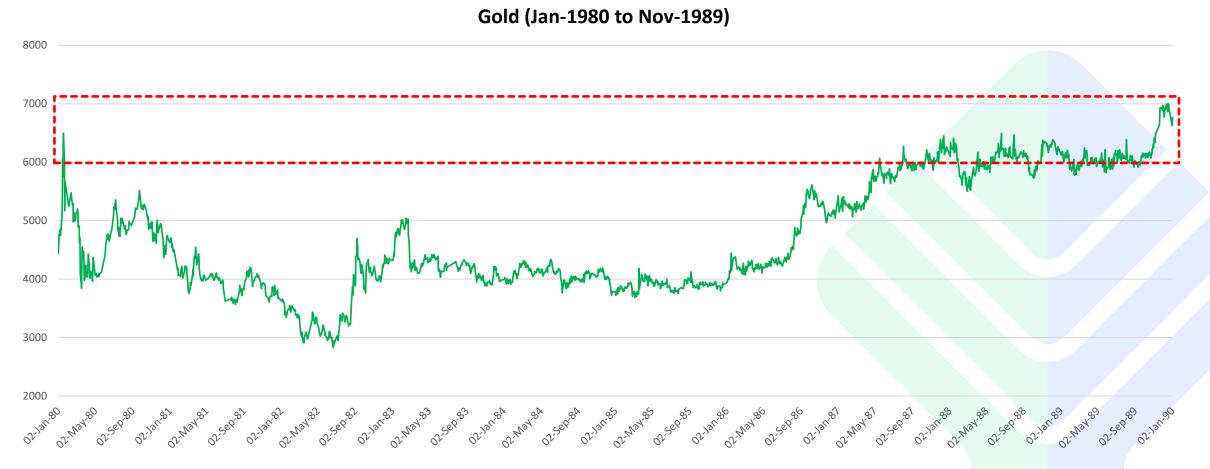
**Gold Price (INR per gram)** 



## 1980-1989: It took gold 10 years to hit its 1980 peak once



again



### 1996-2002: It took gold ~7 years to hit its 1996 peak once



Gold (Feb-1996 to May-2002)



again

### 2012-2019: It took gold ~7 years to hit its 2012 peak once



Gold (Nov-2012 to Jun-2019)



again

# Historically, gold has delivered >7% returns, 2/3rd of the times across 7-year periods



#### No instances of negative returns over 10 years - Lowest return is 1%

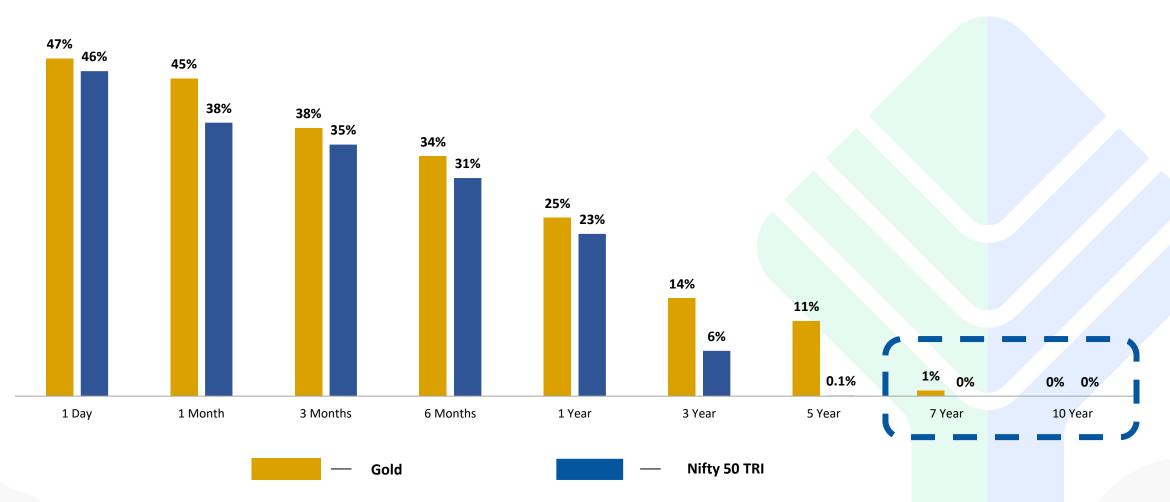
	Rollir	Rolling Returns (Compound Annualised) for Gold Since Inception i.e Jan-80												
	15 Y	12 Y	10 Y	7 Y	5 Y	3 Y	1 Y							
Average	10%	10%	10%	10%	10%	10%	11%							
Maximum	15%	19%	21%	26%	28%	37%	77%							
Minimum	4%	3%	1%	-3%	-10%	-10%	-33%							

% No. of Times							
Less than 0%	0%	0%	0%	1%	11%	14%	25%
Less than 7%	12%	25%	31%	33%	33%	40%	45%
<b>Greater than 7%</b>	88%	75%	69%	<b>67%</b>	67%	60%	55%
Greater than 10%	50%	42%	43%	46%	51%	49%	46%
<b>Greater than 12%</b>	24%	26%	28%	34%	41%	42%	41%
<b>Greater than 15%</b>	1%	9%	15%	21%	22%	30%	33%

# Longer the time frame, equities have lower odds of negative returns vs gold



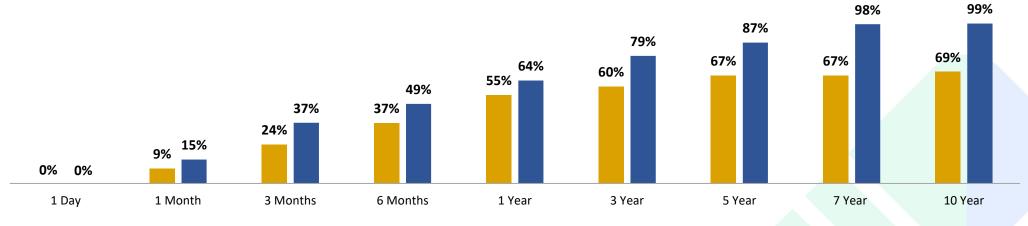
Nifty 50 TRI & Gold - % Instances of Negative Returns since Inception



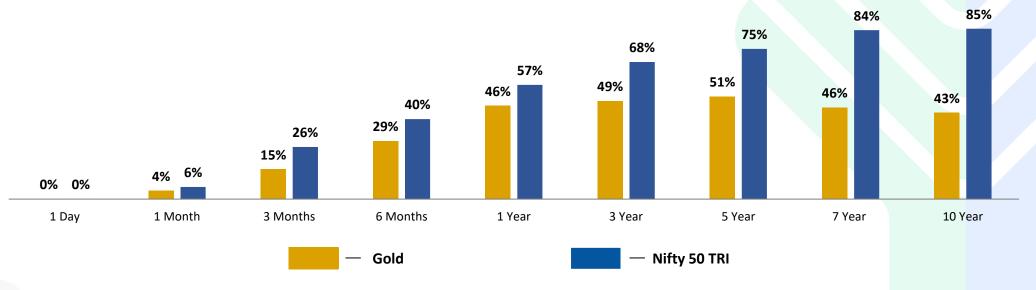
# Longer the time frame, equities have higher odds of better returns vs gold



#### % Instances of Returns > 7% since Inception



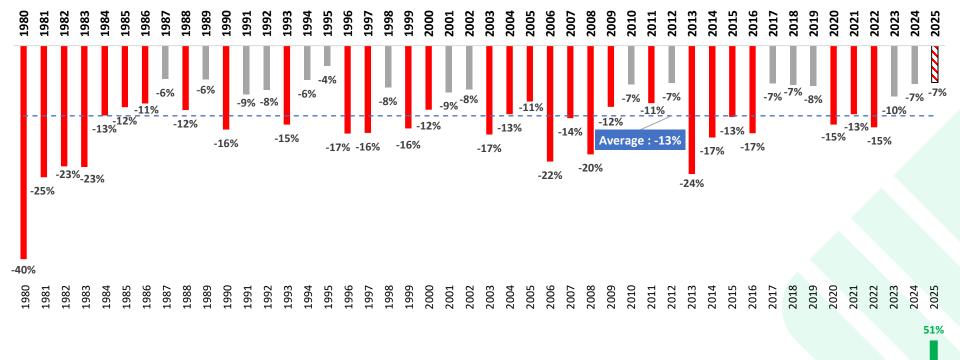
#### % Instances of Returns > 10% since Inception



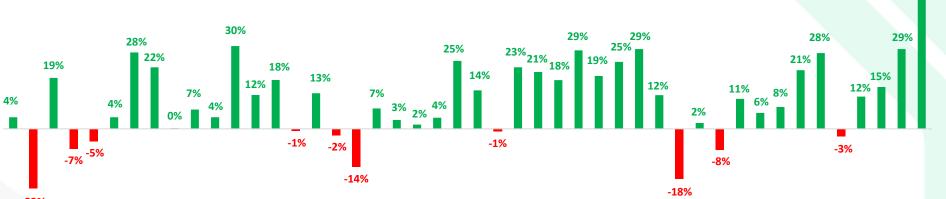
## Gold saw 10-15% temporary declines almost every year, yet 3 out of 4 years ended with positive returns!







10-15% declines happen almost every year...



...yet 78% of the time,
markets ended the year
with positive returns —
showing that most declines
are temporary and recover
swiftly by year-end.

## 35 out of 45 years ended with positive returns – but even these positive years had 10-20% intra-year declines



Years	CY Returns	Drawdown
1980	4%	-40%
1981	-22%	-25%
1982	19%	-23%
1983	-7%	-23%
1984	-5%	-13%
1985	4%	-12%
1986	28%	-11%
1987	22%	-6%
1988	0%	-12%
1989	7%	-6%
1990	4%	-16%
1991	30%	-9%
1992	12%	-8%
1993	18%	-15%
1994	-1%	-6%
1995	13%	-4%
1996	-2%	-17%

Value	CV Datama	D
Years	CY Returns	Drawdown
1997	-14%	-16%
1998	7%	-8%
1999	3%	-16%
2000	2%	-12%
2001	4%	-9%
2002	25%	-8%
2003	14%	<b>-17</b> %
2004	-1%	-13%
2005	23%	-11%
2006	21%	-22%
2007	18%	-14%
2008	29%	-20%
2009	19%	-12%
2010	25%	<b>-7</b> %
2011	29%	-11%
2012	12%	<b>-7</b> %
2013	-18%	-24%

Years	CY Returns	Drawdown
2014	2%	-17%
2015	-8%	-13%
2016	11%	<b>-17</b> %
2017	6%	<b>-7</b> %
2018	8%	-7%
2019	21%	-8%
2020	28%	-15%
2021	-3%	-13%
2022	12%	-15%
2023	15%	-10%
2024	29%	<b>-7</b> %
2025 YTD	51%	- <b>7</b> %

Intra Year Declines	No of Calendar Years with Positive Returns
0 to < -10%	14 out of 36
-10% to < -20%	17 out of 36
> -20%	4 out of 36

# Temporary declines are frequent -> 50% of the days, Gold is down more than 10% from the peak



Drawdown from Peak	% of days Gold traded below the drawdown threshold (Since Jan-1980)	% of days Sensex traded below the drawdown threshold (Since Jan-1980)	
< 0%	96%	93%	
< -5%	71%	66%	Gold is as volatile
< -10%	50%	48%	as equities, 50% of
< -20%	25%	28%	the days gold is down more than 10% from the peak.
< -30%	10%	16%	10% from the peak.
< -40%	3%	8%	
< -50%	1%	2%	

Source: Ibma.org, FundsIndia Research. Gold USD prices converted using the USD/INR exchange rate (investing.com). Note: Data as of 30-Sep-2025. Gold prices used are for 1 troy ounce (1 troy ounce = 31.1035gms). Refer to page no. 155 for the main disclaimer.

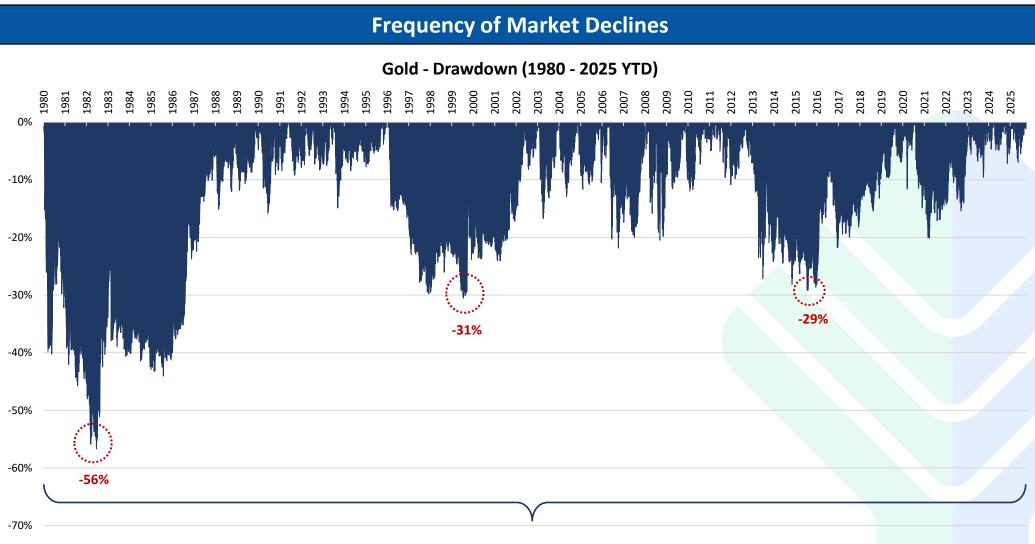
## Temporary market declines of 30-60%, historically has occurred Production once every 10-15 years



	His	torically, large ma	arket falls (of mo	re than 30%) and	d subsequent reco	veries have take	en around 7-8 yea	rs	
Peak Date	Peak Value	Trough Date	Trough Value	Fall from Peak	Recovery Date	Gold Value	Time Taken for Fall (in yrs)	Time Taken to Recover (in yrs)	Fall & Recovery (in yrs)
18-Jan-80	6,555	22-Jun-82	2,900	-56%	20-Nov-89	6,662	2Y 6M	7Y 5M	9Y 11N
05-Feb-96	15,721	20-Jul-99	10,923	-31%	24-May-02	15,717	3Y 5M	2Y 10M	6Y 4N
26-Nov-12	97,403	22-Jul-15	69,203	-29%	25-Jun-19	99,216	2Y 8M	3Y 11M	6Y 7N
						Average	2Y 8M	4Y 7M	7Y 6N
						Max	3Y 6M	7Y 5M	9Y 11W
						Min	2Y 6M	2Y 10M	6Y 4N

### Gold occasionally saw large temporary falls >30%





9.9% CAGR i.e.76 times in 45+ years

### **Gold - Takeaways**



- 1. Over the Long Term (10-15 years) Gold has provided returns above inflation
- 2. Long Term Return Expectation = Inflation + 2-4% but...
- 3. Gold also goes through extended interim periods of subdued returns
- 4. Gold Returns in INR are driven by,
  - 1. Central Bank Demand
  - 2. US Real Yields
  - 3. Mining Costs
  - 4. Money Supply (Inflation proxy)
  - 5. Currency USD/INR exchange rate



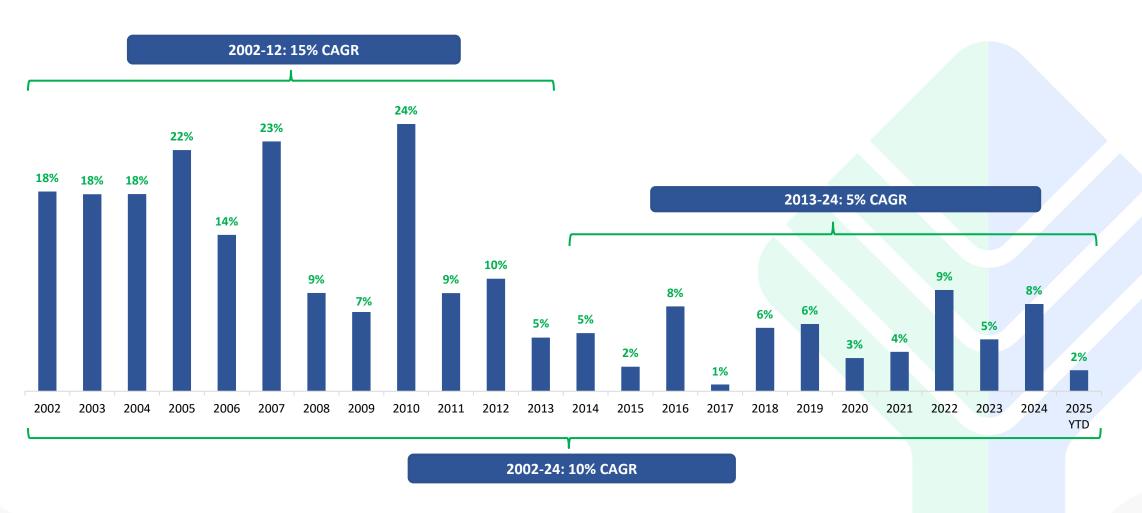


## **Real Estate**

### Real Estate goes through cycles of 7-10 years



Calendar year returns of NHB Housing Price Index (Residex)



Source: NHB, Indiabudget.gov.in. Returns are calculated based on NHB Residex. 2025 Year to date (YTD) returns are for the period Jan-Jun'25. Returns for the period Dec-02 to Dec-07 are considered for 5 cities- Delhi, Bangalore, Mumbai, Bhopal & Kolkata. Post Dec-07, returns are considered for 15 cities which includes 10 additional cities- Hyderabad, Faridabad, Patna, Ahmedabad, Chennai, Jaipur, Lucknow, Pune, Surat and Kochi. \*CAGR stands for compound annual growth rate, is the rate at which an investment grows annually. Refer to page no. 155 for the main disclaimer.

## WHEN you enter Real Estate Cycle is a key driver of long term returns

5%

6%

7%

Jan-19 Jan-20

Jan-21

Jan-22

Jan-23

Jan-24

4%

7%

5%

6%



#### Year wise Lumpsum Returns of Real estate (2002 to 2024)

Average	10%	10%	10%	10%	9%	9%	9%	9%	9%	9%	9%	9%	9%	9%	9%	9%	9%	9%	9%	9%	10%	10%	10%
Max	24%	20%	19%	19%	19%	19%	17%	17%	17%	16%	15%	14%	14%	13%	13%	12%	11%	11%	11%	10%	10%	10%	10%
Min	1%	3%	3%	4%	4%	4%	4%	4%	4%	5%	5%	5%	5%	6%	7%	7%	7%	8%	8%	9%	9%	10%	10%
Year	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23
Jan-02	18%	18%	18%	19%	18%	19%	17%	16%	17%	16%	15%	14%	14%	13%	13%	12%	11%	11%	11%	10%	10%	10%	10%
Jan-03	18%	18%	19%	18%	19%	17%	16%	17%	16%	15%	14%	13%	12%	12%	11%	11%	11%	10%	10%	10%	10%	10%	
Jan-04	18%	20%	18%	19%	17%	15%	16%	15%	15%	14%	13%	12%	12%	11%	11%	10%	10%	9%	9%	9%	9%		
Jan-05	22%	18%	19%	17%	15%	16%	15%	14%	13%	13%	12%	11%	10%	10%	10%	9%	9%	9%	9%	9%			
Jan-06	14%	18%	15%	13%	15%	14%	13%	12%	12%	11%	10%	9%	9%	9%	9%	8%	8%	8%	8%				
Jan-07	23%	15%	13%	15%	14%	13%	12%	11%	10%	10%	9%	9%	9%	8%	8%	8%	8%	8%					
Jan-08	9%	8%	13%	12%	12%	10%	10%	9%	9%	8%	8%	7%	7%	7%	7%	7%	7%						
Jan-09	7%	15%	13%	12%	11%	10%	9%	9%	8%	7%	7%	7%	7%	7%	7%	7%							
Jan-10	24%	16%	14%	12%	10%	9%	9%	8%	8%	7%	7%	7%	7%	7%	7%								
Jan-11	9%	9%	8%	7%	6%	6%	6%	6%	6%	5%	5%	6%	5%	6%									
Jan-12	10%	7%	7%	6%	6%	5%	5%	5%	5%	5%	5%	5%	5%										
Jan-13	5%	5%	4%	5%	4%	4%	5%	4%	4%	5%	5%	5%											
Jan-14	5%	4%	5%	4%	4%	5%	4%	4%	5%	5%	5%												
Jan-15	2%	5%	3%	4%	4%	4%	4%	5%	5%	5%													
Jan-16	8%	4%	5%	5%	5%	4%	5%	5%	5%														
Jan-17	1%	3%	4%	4%	4%	5%	5%	5%															
Jan-18	6%	6%	5%	5%	5%	5%	6%																

Returns >=10%
7 to <10%
0 to <7%
Less than 0%

Source: NHB, Indiabudget.gov.in. Returns are calculated based on NHB Residex. For the period Dec-01 to Dec-07, returns for 5 cities are considered- Delhi, Bangalore, Mumbai, Bhopal & Kolkata Post Dec-07, returns for 15 cities are considered which includes 10 additional cities- Hyderabad, Faridabad, Patna, Ahmedabad, Chennai, Jaipur, Lucknow, Pune, Surat and Kochi NAV is rebased to 100 from 2001. How to read the table: Column 1 indicates the starting date of Lumpsum. The Row named 'Year' indicates the time frame on investment – 1Y, 2Y, 3Y etc. For e.g.: If you had invested in Jan-04, then over a 3Y time frame your annualized returns would have been 18%, etc. Refer to page no. 155 for the main disclaimer.

## Real estate has beaten Inflation over longer time frames provided the entry is right



#### Year wise Outperformance of Real estate vs Inflation (2002 to 2024)

								о срес.						J (=55		<b></b> .,							
Average	4%	4%	4%	4%	3%	3%	3%	3%	3%	2%	2%	2%	2%	2%	3%	3%	3%	3%	3%	4%	4%	4%	4%
Max	18%	16%	15%	15%	14%	14%	13%	11%	11%	10%	9%	8%	7%	6%	6%	5%	5%	5%	5%	4%	4%	4%	4%
Min	-5%	-5%	-4%	-3%	-3%	-2%	-2%	-1%	-1%	-1%	-1%	0%	0%	0%	0%	0%	1%	1%	2%	3%	3%	4%	4%
Year	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	17	18	19	20	21	22	23
Jan-02	13%	14%	14%	15%	14%	14%	13%	11%	11%	10%	9%	8%	7%	6%	6%	5%	5%	5%	5%	4%	4%	4%	4%
Jan-03	14%	14%	15%	14%	14%	13%	10%	11%	9%	8%	7%	6%	5%	5%	5%	5%	5%	4%	4%	4%	4%	4%	
Jan-04	14%	16%	14%	15%	12%	10%	10%	9%	8%	6%	6%	5%	5%	4%	4%	4%	4%	3%	3%	3%	3%		
Jan-05	18%	14%	15%	12%	9%	9%	8%	7%	6%	5%	4%	4%	3%	3%	3%	3%	3%	3%	3%	3%			
Jan-06	10%	13%	10%	7%	8%	6%	5%	4%	3%	3%	3%	2%	2%	2%	2%	2%	2%	2%	2%				
Jan-07	16%	10%	6%	7%	5%	5%	3%	2%	2%	2%	1%	2%	2%	1%	1%	1%	1%	1%	l				
Jan-08	3%	1%	4%	3%	3%	1%	0%	0%	0%	0%	0%	1%	0%	0%	1%	0%	1%						
Jan-09	-1%	5%	3%	2%	1%	0%	-1%	0%	0%	0%	0%	0%	0%	0%	0%	1%							
Jan-10	12%	5%	4%	1%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	1%								
Jan-11	-2%	0%	-2%	-2%	-3%	-1%	-2%	-1%	-1%	-1%	-1%	0%	0%	0%									
Jan-12	2%	-2%	-3%	-3%	-1%	-2%	-1%	-1%	-1%	-1%	0%	0%	0%										
Jan-13	-5%	-5%	-4%	-2%	-2%	-1%	-1%	-1%	-1%	0%	0%	0%											
Jan-14	-4%	-4%	-1%	-2%	-1%	0%	0%	0%	0%	0%	0%												
Jan-15	-3%	0%	-1%	0%	1%	0%	0%	1%	1%	1%													
Jan-16	4%	1%	1%	2%	1%	1%	1%	1%	1%														
Jan-17	-2%	0%	1%	0%	0%	1%	1%	1%															
Jan-18	3%	3%	1%	1%	1%	1%	1%																
Jan-19	3%	1%	0%	1%	1%	1%																	
Jan-20	-1%	-1%	1%	0%	1%																		
Jan-21	-2%	1%	1%	1%																			
Jan-22	5%	2%	3%																		_		

Outperformance
Underperformance

2%

#### But Real Estate has Underperformed Equities over long time frames 🔷 FundsIndia:



#### Year wise Outperformance of Real estate vs Nifty 50 TRI (2002 to 2024)

erage	-10%	-8%	-6%	-6%	-6%	-5%	-5%	-5%	-5%	-4%	-5%	-5%	-5%	-4%	-5%	-5%	-5%	-5%	-6%	-6%	-6%	-7%	
lax	60%	28%	12%	18%	11%	9%	4%	4%	4%	1%	1%	0%	-1%	-2%	-2%	-3%	-3%	-4%	-5%	-5%	-5%	-6%	
1in	-70%	-31%	-26%	-23%	-25%	-18%	-12%	-11%	-10%	-11%	-9%	-10%	-9%	-8%	-9%	-8%	-6%	-7%	-7%	-7%	-7%	-7%	
ear	1	2	3	4	5	6	7	8	9	10	11	12	13	14	/ 15	16	17	18	19	20 \	21	22	
-02	13%	-19%	-10%	-12%	-15%	-18%	-1%	-8%	-7%	-2%	-3%	-3%	-5%	-4%	-4%	-5%	-5%	-5%	-6%	-6%	-6%	-6%	
-03	-59%	-24%	-21%	-23%	-25%	-3%	-11%	-9%	-3%	-5%	-5%	-7%	-6%	-5%	-7%	-6%	-6%	-7%	-7%	-7%	-7%	-7%	
-04	5%	-5%	-13%	-18%	6%	-5%	-4%	2%	0%	-1%	-3%	-2%	-2%	-4%	-3%	-4%	-4%	-5%	-5%	-5%	-5%		
-05	-17%	-22%	-26%	6%	-7%	-5%	2%	-1%	-1%	-4%	-3%	-2%	-4%	-4%	-4%	-5%	-6%	-5%	-6%	-6%			
-06	-28%	-31%	12%	-5%	-3%	4%	1%	1%	-2%	-2%	-1%	-3%	-3%	-3%	-4%	-5%	-5%	-5%	-5%				
-07	-34%	28%	2%	3%	10%	5%	4%	0%	1%	1%	-2%	-1%	-2%	-3%	-4%	-3%	-4%	-4%					
-08	60%	15%	12%	18%	11%	9%	4%	4%	4%	1%	1%	0%	-1%	-2%	-2%	-3%	-3%						
-09	-70%	-30%	-4%	-8%	-7%	-10%	-8%	-6%	-9%	-8%	-8%	-8%	-9%	-8%	-9%	-8%							
10	5%	21%	9%	6%	-1%	0%	1%	-3%	-2%	-3%	-4%	-5%	-5%	-5%	-5%					1			
11	33%	10%	6%	-2%	0%	0%	-4%	-3%	-4%	-5%	-6%	-5%	-6%	-6%	`								
-12	-19%	-11%	-16%	-10%	-8%	-11%	-9%	-9%	-9%	-11%	-9%	-10%	-9%										
-13	-3%	-15%	-8%	-5%	-10%	-8%	-8%	-8%	-10%	-8%	-9%	-9%			_	15.					· .		
-14	-28%	-10%	-5%	-11%	-9%	-8%	-9%	-11%	-9%	-10%	-9%								derper		a equi	Ties	
15	5%	4%	-6%	-4%	-5%	-6%	-8%	-7%	-8%	-7%					b	y 4-6%	6 over	the lo	ing rur	1			
-16	3%	-13%	-8%	-8%	-9%	-11%	-9%	-10%	-9%										7				
-17	-30%	-14%	-12%	-12%	-14%	-11%	-12%	-11%															
-18	1%	-3%	-6%	-10%	-7%	-9%	-8%																
19	-7%	-10%	-14%	-10%	-11%	-10%																	
20	-13%	-18%	-10%	-12%	-10%	l																	
21	-22%	-9%	-11%	-9%																			
-22	3%	-6%	-5%																				
-23	-17%	-9%																					

Outperformance Underperformance

Source: NHB, Indiabudget.gov.in, Ace MF. Returns for real estate are based on NHB Residex. The above table shows the Lumpsum returns of NHB Residex vs Lumpsum returns of Nifty 50 TRI. How to read the table: Column 1 indicates the starting date of Lumpsum. The Row named 'Year' indicates the time frame on investment - 1Y, 2Y, 3Y etc. For eg: If you had invested in Jan-04, then over a 3Y time frame real estate would have underperformed equities by 13%, etc. Refer to page no. 155 for the main disclaimer.

### **Real Estate - Takeaways**



- 1. Over the Long Term (15-20 years) Real Estate has provided returns above inflation
- 2. Long Term Return Expectation = Inflation + 2-4% but...
- 3. Real Estate also goes through cycles (7-10 years of up-cycle followed by down-cycle)
- 4. WHEN you enter in the Real Estate Cycle is a key driver of long term returns





**Currency** 

# Indian Currency has weakened by 3-6% per annum vs USD over the long run



#### **USD INR Exchange Rate**





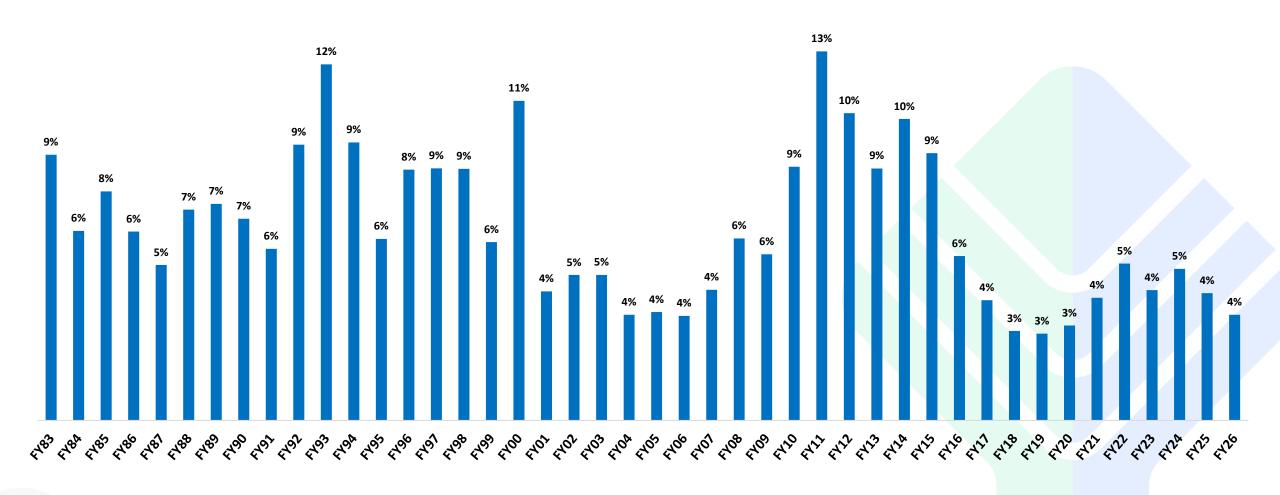


Inflation

### **Know Your Enemy – Inflation!**



#### Inflation rates in India (1983 - 2026)







**Asset Allocation** 

### Winners keep changing across Asset Classes



Calandar	Voor wice	Dorformonco	of Asset Classes	
Calendar	Year-wise	Pertormance	OT ASSET CIASSES	

CY-2010	CY-2011	CY-2012	CY-2013	CY-2014	CY-2015	CY-2016	CY-2017	CY-2018	CY-2019	CY-2020	CY-2021	CY-2022	CY-2023	CY-2024	2025 YTD
Gold	Gold	Ind-Equity	US-Equity	Ind-Equity	Debt	US-Equity	Ind-Equity	Gold	US-Equity	Gold	US-Equity	Gold	US-Equity	Gold	Gold
24.5%	29.2%	29.4%	48.8%	32.9%	8.3%	14.9%	30.3%	8.0%	34.9%	27.7%	30.8%	11.8%	27.7%	29.1%	51.5%
Real Estate	US-Equity	US-Equity	Debt	US-Equity	US-Equity	Gold	US-Equity	Debt	Gold	US-Equity	Ind-Equity	Real Estate	Ind-Equity	US-Equity	US-Equity
24.0%	21.1%	20.3%	8.5%	15.9%	6.5%	11.0%	14.5%	6.9%	21.5%	21.2%	25.6%	9.1%	21.3%	28.6%	19.2%
Ind-Equity	Debt	Gold	Ind-Equity	Debt	Real Estate	Debt	Debt	Real Estate	Ind-Equity	Ind-Equity	Debt	Ind-Equity	Gold	Ind-Equity	Debt
19.2%	9.0%	12.3%	8.1%	9.6%	2.2%	9.2%	6.4%	5.7%	13.5%	16.1%	3.8%	5.7%	15.2%	10.1%	5.7%
US-Equity	Real Estate	Real Estate	Real Estate	Real Estate	Ind-Equity	Real Estate	Gold	Ind-Equity	Debt	Debt	Real Estate	Debt	Debt	Real Estate	Ind-Equity
10.9%	8.9%	10.1%	4.9%	5.2%	-3.0%	7.6%	5.8%	4.6%	8.7%	9.5%	3.6%	4.1%	7.0%	7.9%	5.2%
Debt	Ind-Equity	Debt	Gold	Gold	Gold	Ind-Equity	Real Estate	US-Equity	Real Estate	Real Estate	Gold	US-Equity	Real Estate	Debt	Real Estate
4.7%	-23.8%	9.6%	-18.3%	2.1%	-7.7%	4.4%	0.6%	4.2%	6.1%	3.0%	-2.8%	-9.1%	4.7%	7.8%	1.5%

US Equity was the worst performer in 2022 but finished as the best performer in 2023

Note: Real Estate: Returns based on NHB House Price Index. Ind-Equity: Nifty 50 TRI, US-Equity: S&P 500 TR. Gold USD: Prices converted using the USD/INR exchange rate (investing.com) Debt: Index calibrated based on the Debt Schemes - Aditya Birla SL Low Duration Fund, HDFC Low Duration Fund, Aditya Birla SL Corporate Bond Fund. CY-2010 Returns since 01-Apr-10. 2025 YTD Returns as on 30-Sep-2025. Real Estate Returns are updated till Jun-2025.

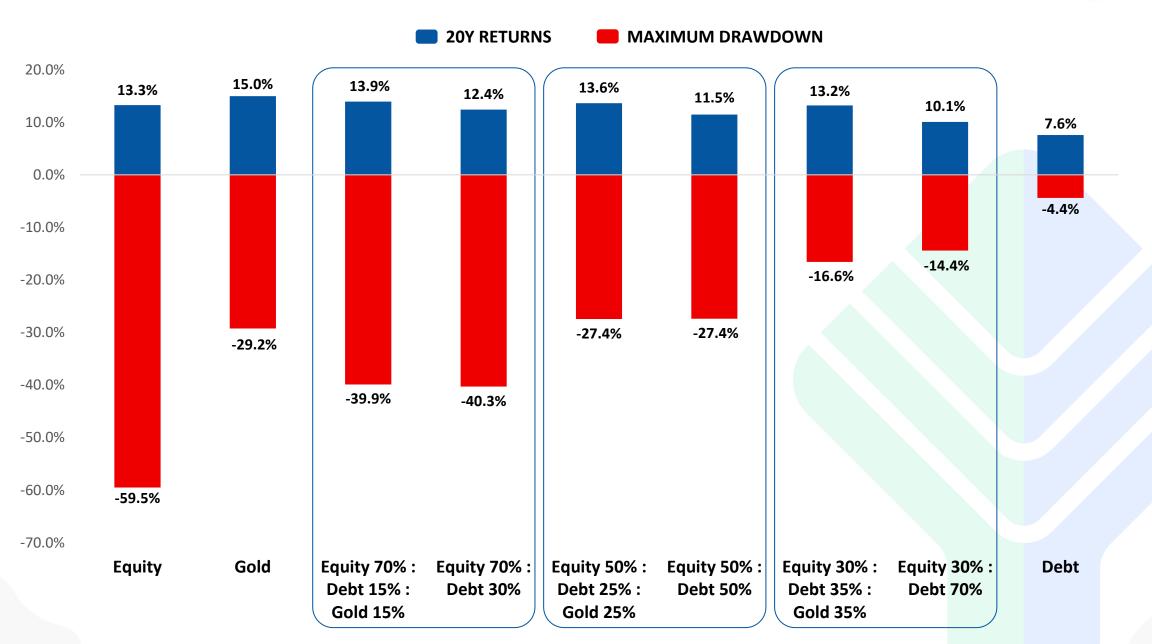
### **Asset Allocation is an important driver of long-term returns**



Portfolio	Past Annualised Returns								Min 1Y	Max 1Y
PORTIONO	<b>1</b> Y	3Y	5Y	<b>7</b> Y	10Y	15Y	20Y	Drawdown	Return	Return
Equity 70% : Debt 30%	0%	12%	15%	12%	12%	10%	12%	-40%	-36%	74%
Equity 50% : Debt 50%	1%	11%	12%	11%	10%	10%	11%	-27%	-23%	52%
Equity 30% : Debt 70%	4%	10%	10%	9%	9%	9%	10%	-14%	-10%	32%
Equity 70% : Debt 15% : Gold 15%	6%	17%	17%	14%	13%	11%	14%	-40%	-35%	75%
Equity 50% : Debt 25% : Gold 25%	14%	19%	16%	15%	13%	11%	14%	-27%	-21%	63%
Equity 30% : Debt 35% : Gold 35%	21%	20%	15%	15%	13%	11%	13%	-17%	-8%	53%
Ind Equity (Nifty 50 TRI)	-3%	14%	18%	14%	13%	11%	13%	-59%	-55%	110%
US Equity (S&P 500 TR)	25%	29%	21%	18%	19%	20%	15%	-45%	-33%	71%
Gold	52%	35%	19%	22%	17%	12%	15%	-29%	-20%	79%
Debt	7%	7%	6%	7%	7%	8%	8%	-4%	0%	15%

#### Long term (20Y) returns of different asset allocation splits





## 5Y Rolling Returns - 85% of the times a 70 Equity: 15 Debt: 15 Gold portfolio delivered returns > 10%

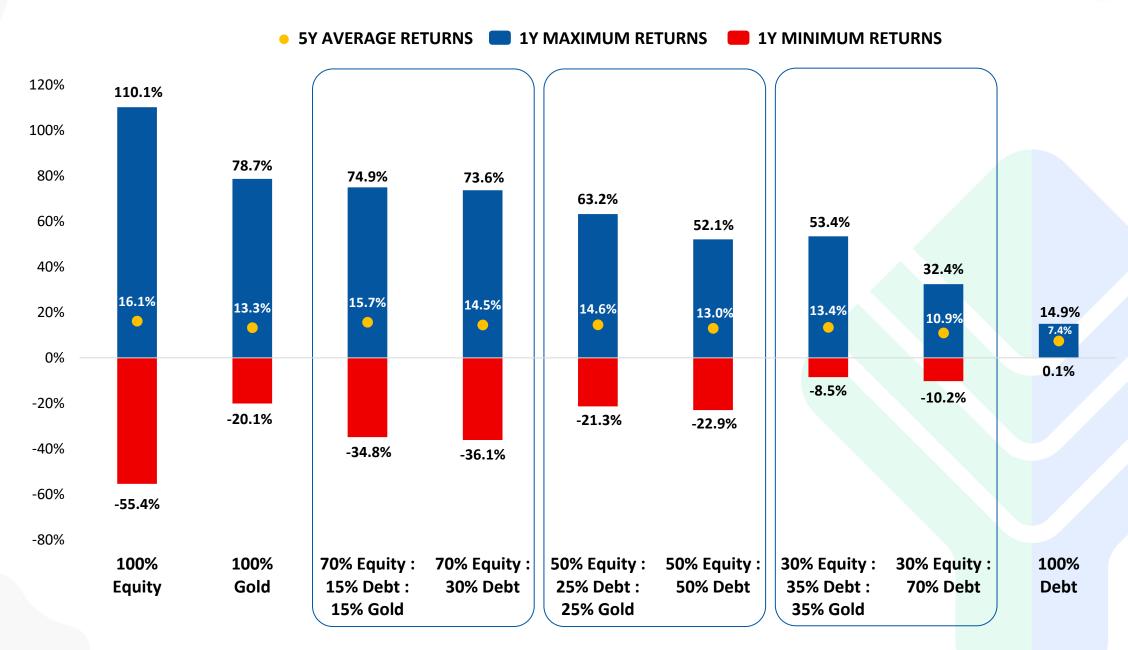


Rolling Returns 5Y (Jan 00 - Sep 25)	Equity 70% : Debt 30%	Equity 50% : Debt 50%	Equity 30% : Debt 70%	Equity 70% : Debt 15% : Gold 15%	Equity 50% : Debt 25% : Gold 25%	Equity 30% : Debt 35% : Gold 35%	Ind Equity (Nifty 50 TRI)	US Equity (S&P 500 TR)	Gold	Debt
Avg	14.5%	13.0%	10.9%	15.7%	14.5%	13.4%	16.1%	11.7%	13.3%	7.4%
Min	2%	4%	5%	3%	4%	6%	-1%	-6%	-3%	6%
Max	35%	27%	19%	36%	29%	23%	47%	30%	28%	9%
>15%	33%	25%	9%	40%	38%	37%	44%	46%	43%	0%
>12%	57%	43%	26%	63%	60%	56%	69%	54%	60%	0%
>10%	79%	77%	53%	85%	77%	74%	77%	57%	69%	0%
>7%	96%	98%	99%	99%	99%	96%	88%	63%	80%	67%
>0%	100%	100%	100%	100%	100%	100%	100%	91%	94%	100%
<0%	0%	0%	0%	0%	0%	0%	0%	9%	6%	0%
<-10%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
Max Drawdown	-40%	-27%	-14%	-40%	-27%	-17%	-59%	-45%	-29%	-4%

Source: Ace MF, FundsIndia Research. Period considered from 03-Jan-00 to 30-Sep-25. Ind-Equity - Nifty 50 TRI; US-Equity - S&P 500 TR; Gold USD - Ibma.org, Investing.com, Gold prices converted using the USD/INR exchange rate; Debt - Average returns of ABSL Low Duration Fund, HDFC Low Duration Fund & ABSL Corporate Bond Fund. Portfolio rebalanced at the end of every year provided the allocation deviates by +/-5%. Refer to page no. 155 for the main disclaimer.

#### **5Y Rolling Returns of different asset allocation splits**





## 7Y Rolling Returns - 91% of the times a 70 Equity : 15 Debt : 15 Gold portfolio delivered returns > 10%

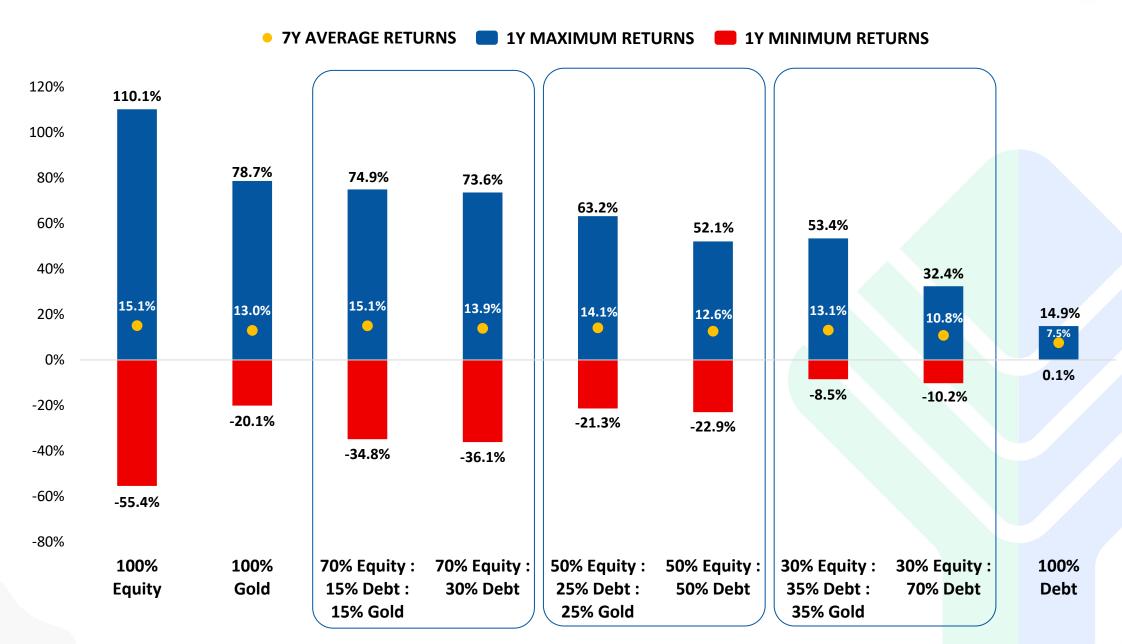


Rolling Returns 7Y (Jan 00 - Sep 25)	Equity 70% : Debt 30%	Equity 50% : Debt 50%	Equity 30% : Debt 70%	Equity 70% : Debt 15% : Gold 15%	Equity 50% : Debt 25% : Gold 25%	Equity 30%: Debt 35%: Gold 35%	Ind Equity (Nifty 50 TRI)	US Equity (S&P 500 TR)	Gold	Debt
Avg	13.9%	12.6%	10.8%	15.1%	14.1%	13.1%	15.1%	11.9%	13.0%	7.5%
Min	7%	8%	8%	7%	7%	6%	5%	-5%	-1%	6%
Max	26%	21%	16%	28%	24%	20%	30%	24%	26%	9%
>15%	31%	22%	3%	37%	35%	34%	37%	50%	44%	0%
>12%	54%	41%	26%	65%	61%	53%	68%	56%	53%	0%
>10%	86%	84%	51%	91%	80%	70%	83%	61%	63%	0%
>7%	100%	100%	100%	100%	100%	99%	98%	68%	84%	73%
>0%	100%	100%	100%	100%	100%	100%	100%	96%	99%	100%
<0%	0%	0%	0%	0%	0%	0%	0%	5%	1%	0%
<-10%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
Max Drawdown	-40%	-27%	-14%	-40%	-27%	-17%	-59%	-45%	-29%	-4%

Source: Ace MF, FundsIndia Research. Period considered from 03-Jan-00 to 30-Sep-25. Ind-Equity - Nifty 50 TRI; US-Equity - S&P 500 TR; Gold USD - Ibma.org, Investing.com, Gold prices converted using the USD/INR exchange rate; Debt - Average returns of ABSL Low Duration Fund, HDFC Low Duration Fund & ABSL Corporate Bond Fund. Portfolio rebalanced at the end of every year provided the allocation deviates by +/-5%. Refer to page no. 155 for the main disclaimer.

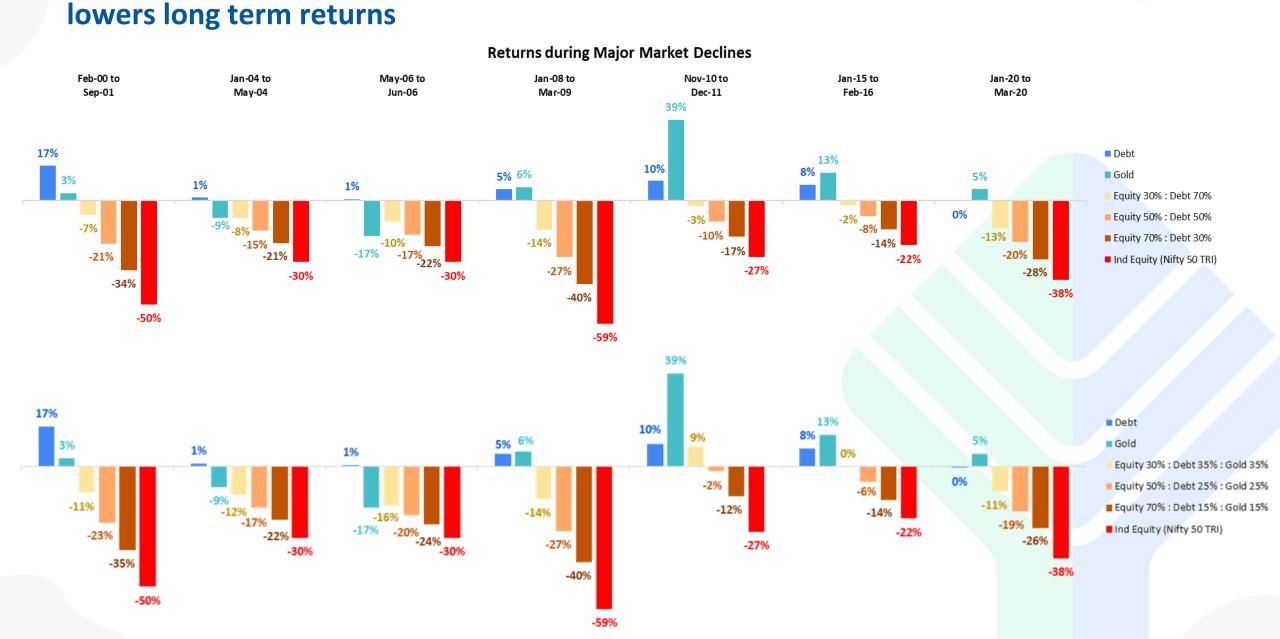
#### 7Y Rolling Returns of different asset allocation splits





### Higher Debt Exposure lowers portfolio declines during market falls – but also





Source: Ace MF, FundsIndia Research. Ind-Equity - Nifty 50 TRI; US-Equity - S&P 500 TR; Gold USD - Ibma.org, Investing.com, Gold prices converted using the USD/INR exchange rate; Debt - Average returns of ABSL Low Duration Fund, HDFC Low Duration Fund & ABSL Corporate Bond Fund. This table shows the performance of the portfolios during major market declines. Refer to page no. 155 for the main disclaimer.





## Diversification

### **Avoid Chasing Performance – Past Winners in Equity Mutual Funds may not be Future Winners**



Ranked lower than 30

2019-21 2022-24

018-20 2021-23

2009-11	2012-14	2010-
1	38	1
2	15	2
3	31	3
4	27	4
5	17	5
6	14	6
7	1	7
8	16	8
9	120	9
10	51	10
11	25	11
12	101	12
13	29	13
14	36	14
15	104	15
16	24	16
17	116	17
18	67	18
19	74	19
20	105	20
21	3	21
22	12	22
23	131	23
24	113	24
25	2	25
26	139	26
27	35	27
28	64	28
29	102	29
30	100	30

2011-13	2014-16
1	1
2	40
3	27
4	31
5	53
6	11
7	12
8	26
9	90
10	55
11	92
12	14
13	104
14	24
15	2
16	144
17	10
18	81
19	96
20	141
21	137
22	136
23	47
24	52
25	147
26	25
27	95
28	80
29	43
30	113

10-12 2013-15

Hov	How did t						
2012-14	2015-17						
1	7						
2	48						
3	8						
4	2						
5	33						
6	12						
7	44						
8	114						
9	6						
10	74						
11	73						
12	30						
13	13						
14	46						
15	126						
16	20						
17	51						
18	3						
19	37						
20	28						
21	11						
22	85						
23	10						
24	9						
25	19						
26	16						
27	141						
28	25						
29	23						
30	31						

2013-15 201	.6-18
1	2
2	34
3 1	66
4 1	40
5 1	16
6 1	06
7 1	34
8 1	14
9	35
10	75
11 1	56
12	46
13	43
14	50
15 1	25
	96
17 1	31
18 1	12
19	57
	05
	45
22	91
23 1	01
	19
	55
	29
	14
	26
	79
30 1	58

section shows the rank based on 3Y Returns during the specified period. The second column shows the ranking of the same fund in the subsequent 3Y Period. Refer to page no. 155 for the main disclaimer.

<u> </u>	are in	tne Su	IDS
	2014-16	2017-19	
	1	6	
	2	30	
	3	168	
	4	95	
	5	148	
	6	116	
	7	160	
	8	130	
	9	68	
	10	154	
	11	147	
	12	166	
	13	167	
	14	129	
	15	144	
	16	109	
	17	137	
	18	98	
	19	120	
	20	113	
	21	163	
	22	104	
	23	88	
	24	157	
	25	85	
	26	66	
	27	133	
	28	164	
	29	87	
	30	67	

2015-17         2018-20           1         175           2         20           3         161           4         68           5         139           6         177           7         64           8         95           9         171           10         156           11         92           12         122           13         154           14         9           15         173           16         90           17         93           18         116           19         71           20         147           21         100           22         129           23         172           24         142           25         85           26         32           27         135           28         102           29         127           30         134	DS(	equen	t 31 Pe
2 20 3 161 4 68 5 139 6 177 7 64 8 95 9 171 10 156 11 92 12 122 13 154 14 9 15 173 16 90 17 93 18 116 19 71 20 147 21 100 22 129 23 172 24 142 25 85 26 32 27 135 28 102 29 127		2015-17	2018-20
2       20         3       161         4       68         5       139         6       177         7       64         8       95         9       171         10       156         11       92         12       122         13       154         14       9         15       173         16       90         17       93         18       116         19       71         20       147         21       100         22       129         23       172         24       142         25       85         26       32         27       135         28       102         29       127		1	175
4 68 5 139 6 177 7 64 8 95 9 171 10 156 11 92 12 122 13 154 14 9 15 173 16 90 17 93 18 116 19 71 20 147 21 100 22 129 23 172 24 142 25 85 26 32 27 135 28 102 29 127		2	
5 139 6 177 7 64 8 95 9 171 10 156 11 92 12 122 13 154 14 9 15 173 16 90 17 93 18 116 19 71 20 147 21 100 22 129 23 172 24 142 25 85 26 32 27 135 28 102 29 127		3	161
6 177 7 64 8 95 9 171 10 156 11 92 12 122 13 154 14 9 15 173 16 90 17 93 18 116 19 71 20 147 21 100 22 129 23 172 24 142 25 85 26 32 27 135 28 102 29 127		4	68
7 64 8 95 9 171 10 156 11 92 12 122 13 154 14 9 15 173 16 90 17 93 18 116 19 71 20 147 21 100 22 129 23 172 24 142 25 85 26 32 27 135 28 102 29 127		5	139
8       95         9       171         10       156         11       92         12       122         13       154         14       9         15       173         16       90         17       93         18       116         19       71         20       147         21       100         22       129         23       172         24       142         25       85         26       32         27       135         28       102         29       127		6	177
9 171 10 156 11 92 12 122 13 154 14 9 15 173 16 90 17 93 18 116 19 71 20 147 21 100 22 129 23 172 24 142 25 85 26 32 27 135 28 102 29 127		7	64
10 156 11 92 12 122 13 154 14 9 15 173 16 90 17 93 18 116 19 71 20 147 21 100 22 129 23 172 24 142 25 85 26 32 27 135 28 102 29 127		8	95
11     92       12     122       13     154       14     9       15     173       16     90       17     93       18     116       19     71       20     147       21     100       22     129       23     172       24     142       25     85       26     32       27     135       28     102       29     127		9	171
12 122 13 154 14 9 15 173 16 90 17 93 18 116 19 71 20 147 21 100 22 129 23 172 24 142 25 85 26 32 27 135 28 102 29 127		10	156
13     154       14     9       15     173       16     90       17     93       18     116       19     71       20     147       21     100       22     129       23     172       24     142       25     85       26     32       27     135       28     102       29     127		11	92
14     9       15     173       16     90       17     93       18     116       19     71       20     147       21     100       22     129       23     172       24     142       25     85       26     32       27     135       28     102       29     127		12	122
15 173 16 90 17 93 18 116 19 71 20 147 21 100 22 129 23 172 24 142 25 85 26 32 27 135 28 102 29 127		13	154
16     90       17     93       18     116       19     71       20     147       21     100       22     129       23     172       24     142       25     85       26     32       27     135       28     102       29     127		14	
17 93 18 116 19 71 20 147 21 100 22 129 23 172 24 142 25 85 26 32 27 135 28 102 29 127		15	173
18     116       19     71       20     147       21     100       22     129       23     172       24     142       25     85       26     32       27     135       28     102       29     127		16	90
19 71 20 147 21 100 22 129 23 172 24 142 25 85 26 32 27 135 28 102 29 127		17	93
20 147 21 100 22 129 23 172 24 142 25 85 26 32 27 135 28 102 29 127		18	116
21 100 22 129 23 172 24 142 25 85 26 32 27 135 28 102 29 127		19	71
22 129 23 172 24 142 25 85 26 32 27 135 28 102 29 127		20	147
23 172 24 142 25 85 26 32 27 135 28 102 29 127		21	100
24 142 25 85 26 32 27 135 28 102 29 127		22	129
25 85 26 32 27 135 28 102 29 127		23	172
26 32 27 135 28 102 29 127		24	142
27 135 28 102 29 127		25	85
28 102 29 127		26	32
29 127		27	135
		28	102
30 134		29	127
		30	134

2016-18	2019-21	2017-19	2020-22	2
1	22	1	165	L
2	17	2	161	
3	63	3	53	
4	184	4	33	
5	84	5	166	
6	163	6	41	4
7	98	7	94	
8	97	8	164	
9	109	9	109	
10	102	10	69	
11	2	11	87	
12	39	12	149	
13	105	13	152	
14	156	14	54	
15	85	15	162	
16	106	16	123	
17	59	17	17	
18	144	18	105	Г
19	49	19	95	Г
20	119	20	146	Г
21	57	21	145	
22	171	22	147	
23	117	23	122	Г
24	182	24	125	
25	38	25	179	
26	15	26	120	
27	23	27	49	
28	77	28	195	
29	169	29	21	
30	46	30	45	

43	
13	
201	
126	-
107	
148	The
72	number
100	
138	4 <sup>th</sup>
7	fund of
88	2019-21
68	is
25	
181	currently
228	ranked
47	126
115	
12	
171	
91	
29	
235	
89	
11	
97	
233	
127	
35	
192	

**Total Number of Funds in the Universe** Source: Ace MF, FundsIndia Research. The table shows the ranking of diversified equity funds (Largecap, Midcap, Smallcap, Flexicap, Large & Midcap, Multicap, ELSS, Value/Contra, Focused & Dividend Yield) based on 3 Year returns. The first column in each

## **Avoid Chasing Performance – Present Winners may not have**



Ranked lower than 30

#### nds Period?

2009-11	2012-14	2010-12	2013-1
7	1	NA	1
25	2	7	2
21	3	45	3
NA	4	36	4
51	5	49	5
46	6	12	6
76	7	53	7
NA	8	78	8
45	9	108	9
56	10	NA	10
58	11	6	11
22	12	8	12
31	13	4	13
6	14	20	14
2	15	2	15
8	16	39	16
5	17	38	17
38	18	67	18
78	19	9	19
54	20	61	20
85	21	11	21
NA	22	73	22
NA	23	94	23
16	24	25	24
11	25	91	25
119	26	107	26
4	27	13	27
99	28	NA	28
13	29	123	29
116	20	16	20

2011-13	2014-16
1	1
15	2
71	3
95	4
135	5
96	6
52	7
63	8
70	9
17	10
6	11
7	12
76	13
12	14
105	15
33	16
98	17
68	18
90	19
141	20
123	21
112	22
45	23
14	24
26	25
8	26
3	27
38	28
100	29
136	30

**been Past Winners** 

	How d
2012-14	2015-17
35	1
4	2
18	3
93	4
NA	5
9	6
1	7
3	8
24	9
23	10
21	11
6	12
13	13
136	14
33	15
26	16
NA	17
78	18
25	19
16	20
88	21
44	22
29	23
32	24
28	25
94	26
47	27
20	28
49	29
12	30

Top F	u
2016-18	
1	
2	
3	
4	
5	
6	
7	
8	
9	
10	
11	
12	
13	
14	
15	
16	
17	
18	
19	
20	
21	
22	
23	
24	
25	
26	
27	
28	
29	
30	
	2016-18 1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29

Fare	e in th	e Pı	rior 3Y	' Perio
14-16	2017-19		2015-17	2018-20
145	1		140	1
99	2		143	2
NA	3		77	3
42	4		NA	4
40	5		56	5
1	6		139	6
53	7		79	7
148	8		142	8
141	9		14	9
143	10		114	10
66	11		85	11
43	12		43	12
118	13		131	13
NA	14		NA	14
89	15		NA	15
54	16		120	16
111	17		128	17
125	18		130	18
NA	19		129	19
138	20		2	20
137	21		121	21
136	22		152	22
83	23		89	23
NA	24		125	24
102	25		70	25
57	26		136	26
105	27		157	27
61	28		137	28
123	29		117	29
2	30		105	30

2016-18	2019-21	2
167	1	
11	2	
79	3	
89	4	
93	5	
88	6	
118	7	
138	8	
NA	9	
137	10	
NA	11	
106	12	
166	13	
70	14	
26	15	
49	16	
2	17	
149	18	
77	19	
148	20	
90	21	
1	22	
27	23	
140	24	
NA	25	
160	26	
34	27	
142	28	
134	29	
82	30	

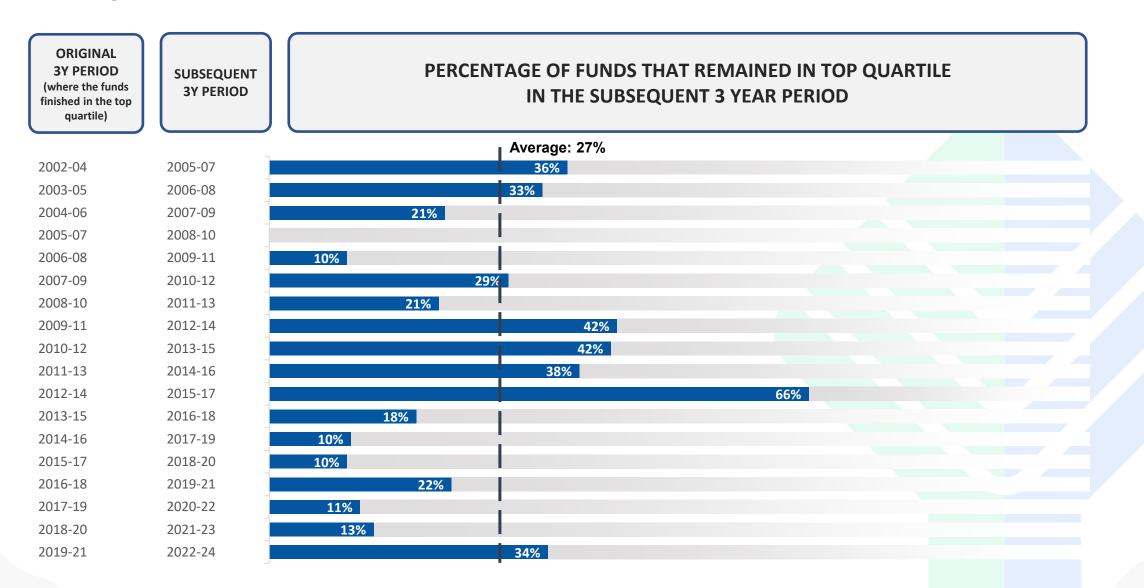
1	2017-19	2020-22	2018-20	2021-23	2019-21	2022-24
	113	1	160	1	42	1
	158	2	16	2	86	2
	67	3	166	3	NA	3
	149	4	133	4	130	4
	159	5	9	5	NA	5
	166	6	96	6	73	6
	41	7	147	7	10	7
	125	8	173	8	33	8
	90	9	170	9	173	9
	109	10	169	10	165	10
	148	11	175	11	24	11
	NA	12	5	12	18	12
	157	13	107	13	2	13
	154	14	122	14	NA	14
	135	15	116	15	NA	15
	76	16	153	16	NA	16
	17	17	140	17	71	17
	96	18	NA	18	170	18
	133	19	86	19	65	19
	95	20	NA	20	48	20
	29	21	118	21	41	21
	NA	22	131	22	131	22
	NA	23	77	23	166	23
	NA	24	68	24	40	24
	155	25	92	25	13	25
	128	26	172	26	175	26
	NA	27	164	27	38	27
	68	28	87	28	160	28
	88	29	63	29	21	29
	147	30	NA	30	NA	30

number 4th fund currently ranked 130 during 2019-21

	Total Number of Funds in the Universe																								
	Total Number of Funds in the Offiverse																								
125	145	135	148		141	152		145	158	L	148	167	Į	152	168	158	177	167	186	168	200	178	213	210	258

# Only 1 out of 4 Top Funds continue to remain in top over the next 3 years

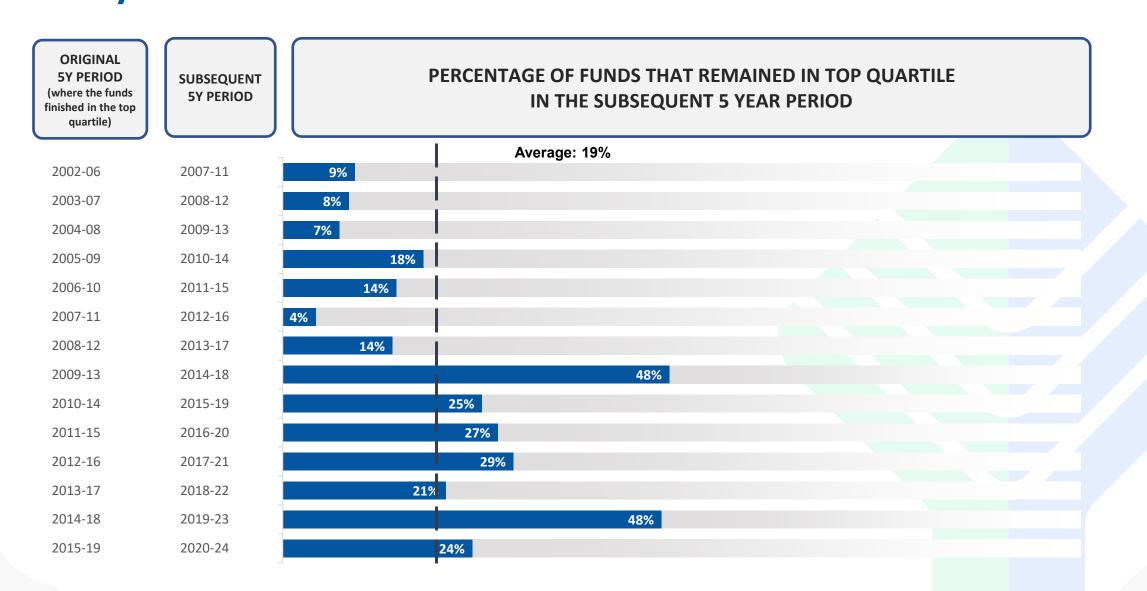




Source: FundsIndia Research, Ace MF; Note: The quartile ranking is based on returns of diversified equity mutual funds (Large Cap, Mid Cap, Flexicap, Large & Midcap, Multicap, ELSS, Value/Contra, Focused & Dividend Yield) for 3 year periods starting Jan-02 to Dec-04 and returns for the subsequent 3 year periods. Refer to page no. 155 for the main disclaimer.

# Only 1 out of 5 Top Funds continue to stay on top over the next 5 years





Source: FundsIndia Research, Ace MF; Note: The quartile ranking is based on returns of diversified equity mutual funds (Large Cap, Mid Cap, Flexicap, Large & Midcap, Multicap, ELSS, Value/Contra, Focused & Dividend Yield) for 5 year periods starting Jan-02 to Dec-06 and returns for the subsequent 5 year periods. Refer to page no. 155 for the main disclaimer.

## Diversify Across Market Cap Segments - Large, Mid & Small

Cap

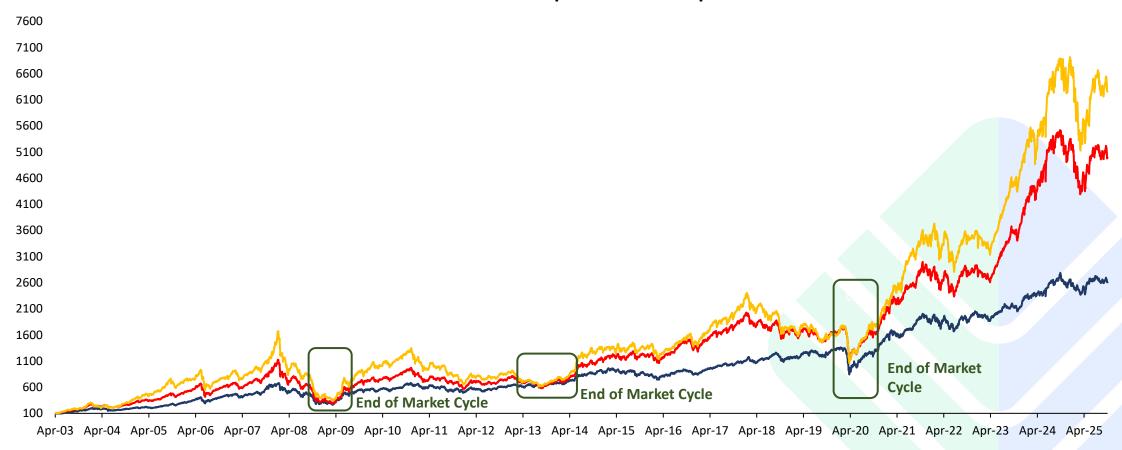


	Returns of Market Cap Segments by Calendar Year														
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025 YTD
Mid Cap	Large Cap	Mid Cap	Large Cap	Small Cap	Small Cap	Mid Cap	Small Cap	Large Cap	Large Cap	Small Cap	Small Cap	Large Cap	Small Cap	Small Cap	Large Cap
20%	-25%	47%	8%	72%	11%	7%	58%	3%	12%	26%	63%	5%	49%	27%	4%
Large Cap	Mid Cap	Small Cap	Mid Cap	Mid Cap	Mid Cap	Large Cap	Mid Cap	Mid Cap	Mid Cap	Mid Cap	Mid Cap	Mid Cap	Mid Cap	Mid Cap	Mid Cap
19%	-31%	40%	-1%	63%	10%	5%	56%	-13%	1%	26%	48%	4%	45%	24%	0%
Small Cap	Small Cap	Large Cap	Small Cap	Large Cap	Large Cap	Small Cap	Large Cap	Small Cap	Small Cap	Large Cap	Large Cap	Small Cap	Large Cap	Large Cap	Small Cap
18%	-35%	33%	-6%	35%	-1%	1%	33%	-26%	-7%	16%	26%	-3%	21%	13%	-6%

#### Large, Mid & Small Cap returns historically converge over a market cycle



#### **Sensex** vs **BSE Midcap** vs **BSE Smallcap**



BSE Mid Cap

		Cycle 1										
		Upcyc	le 1		Downcycle 1							
	Begin	End	Money	Begin	End	Money						
	Apr-03	Jan-08	Multiplied (x)	Jan-08	Mar-09	Multiplied (x)						
BSE Sensex	3,081	20,345	6.60x	20,345	8,160	0.40x						

11.19x

16.64x

BSE Midcap

BSE Smallcap

899

10,057

13,897

	Cycle 2											
	Upcycle	2	Downcycle 2									
Begin	End	Money	Begin	End	Money							
Mar-09	Nov-10	Multiplied (x)	Nov-10	Aug-13	Multiplied (x)							
8,160	20,876	2.56x	20,876	17,996	0.86x							
2,553	8,730	3.42x	8,730	5,224	0.60x							
2,867	11,244	3.92x	11,244	5,145	0.46x							

BSE Sensex

Cycle 3													
	Upcycle	2 3	Downcycle 3										
Begin	End	Money	Begin	End	Money								
Aug-13	Jan-18	Multiplied (x)	Jan-18	Mar-20	Multiplied (x)								
17,996	34,844	1.94x	34,844	25,981	0.75x								
5,224	18,129	3.47x	18,129	9,711	0.54x								
5,145	20,047	3.90x	20,047	8,873	0.44x								

BSE Small Cap

	Cycle	4											
Upcycle 4													
Begin	End	Money											
Mar-20	Sep-25	Multiplied (x)											
25,981	80,268	3.09x											
9,711	44,916	4.63x											
8,873	52,195	5.88x											

13,897 Source: Ace MF, FundsIndia Research. As of 30-Sep-2025. Refer to page no. 155 for the main disclaimer.

10,057

2,553

2,867

0.25x

0.21x

### **Diversify Across Investment Styles**



	Style Returns by Calendar Year														
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025 YTD
Dividend Yield	Global	Size (Midcap)	Global	Value	Momentum	Value	Momentum	Quality	Global	Quality	Value	Value	Value	Global	Global
34%	21%	47%	50%	79%	11%	25%	57%	9%	34%	26%	56%	23%	63%	29%	19%
Value	Quality	Momentum	Quality	Size (Midcap)	Low Volatility	Global	Size (Midcap)	Low Volatility	Momentum	Size (Midcap)	Momentum	Dividend Yield	Size (Midcap)	Size (Midcap)	Value
31%	-10%	39%	20%	63%	10%	15%	56%	7%	11%	26%	54%	5%	45%	24%	9%
Quality	Low Volatility	Dividend Yield	Momentum	Momentum	Size (Midcap)	Dividend Yield	Value	Global	Nifty 500 TRI	Low Volatility	Size (Midcap)	Nifty 500 TRI	Dividend Yield	Momentum	Low Volatility
28%	-12%	34%	13%	50%	10%	13%	47%	4%	9%	24%	48%	4%	44%	21%	5%
Low Volatility	Dividend Yield	Nifty 500 TRI	Low Volatility	Quality	Global	Momentum	Nifty 500 TRI	Dividend Yield	Quality	Global	Dividend Yield	Size (Midcap)	Momentum	Value	Nifty 500 TRI
25%	-13%	33%	7%	40%	6%	10%	38%	1%	6%	21%	34%	4%	42%	20%	2%
Size (Midcap)	Momentum	Value	Nifty 500 TRI	Nifty 500 TRI	Quality	Size (Midcap)	Low Volatility	Momentum	Low Volatility	Momentum	Nifty 500 TRI	Low Volatility	Low Volatility	Dividend Yield	Size (Midcap)
20%	-16%	32%	5%	39%	2%	7%	30%	-2%	5%	20%	32%	2%	32%	19%	0%
Momentum 20%	Nifty 500 TRI	Low Volatility	Size (Midcap)	Low Volatility	Nifty 500 TRI	Nifty 500 TRI	Quality	Nifty 500 TRI	Dividend Yield	Nifty 500 TRI	Global	Quality	Quality	Nifty 500 TRI	Quality
	-26%	32%	-1%	37%	0%	5%	30%	-2%	1%	18%	31%	-4%	32%	16%	-1%
Nifty 500 TRI	Size (Midcap)	Quality	Dividend Yield	Dividend Yield 37%	Value	Low Volatility	Dividend Yield	Size (Midcap)	Size (Midcap)	Dividend Yield	Quality	Momentum	Global	Quality	Dividend Yield
15%	-31%	31%	-5%		-7%	3%	29%	-13%	1%	16%	26%	-5%	28%	14%	-4%
Global	Value	Global	Value	Global	Dividend Yield	Quality	Global	Value	Value	Value	Low Volatility	Global	Nifty 500 TRI	Low Volatility	Momentum
10%	-38%	19%	-14%	16%	-9%	1%	15%	-26%	-14%	8%	24%	-9%	27%	12%	-9%

# Diversification by Investment Styles has outperformed the Index over the long run



Index (as on 30-Sep-2025)	Co	ompoun	d Annu	alized R	eturns ('	No of times your money multiplied									
(43 011 30 30 20 2023)	1Y	3Y	5Y	10Y	15Y	20Y	1Y	3Y	5Y	10Y	15Y	20Y			
Quality	-11.3	14.1	16.4	13.0	14.3	16.9	0.9x	1.5x	2.1x	3.4x	7.4x	22.7x			
Value	-5.5	35.4	40.0	18.4	12.9	16.0	0.9x	2.5x	5.4x	5.4x	6.2x	19.3x			
Size (Midcap)	-5.2	22.5	27.5	18.2	15.5	16.1	0.9x	1.8x	3.4x	5.3x	8.7x	19.8x			
Momentum	-20.0	16.9	20.9	17.5	17.5	18.4	0.8x	1.6x	2.6x	5.0x	11.2x	29.5x			
Low Volatility	-5.9	17.1	18.5	14.4	13.9	16.4	0.9x	1.6x	2.3x	3.8x	7.1x	20.7x			
Dividend Yield	-12.7	20.6	22.9	15.2	12.0		0.9x	1.8x	2.8x	4.1x	5.5x				
Nifty 50 TRI	-3.5	14.2	18.4	13.3	11.2	13.3	1.0x	1.5x	2.3x	3.5x	4.9x	12.1x			
Nifty 500 TRI	-5.3	16.4	20.7	14.3	12.0	13.5	0.9x	1.6x	2.6x	3.8x	5.4x	12.6x			

### **Diversify Across Sectors**



Sector Returns	by Ca	lendar ˈ	Year
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2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025 YTD
Healthcare	FMCG	Media	IT	Financials	Healthcare	Metals	Realty	IT	Realty	Healthcare	Metals	Utilities	Realty	Healthcare	Auto
36%	9%	59%	58%	57%	12%	45%	106%	24%	27%	57%	70%	22%	79%	41%	16%
Auto	Healthcare	Realty	Healthcare	Auto	Media	Oil & Gas	Cons Disc.	FMCG	Financials	IT	Utilities	Metals	Auto	Realty	Metals
35%	-13%	53%	21%	57%	10%	27%	54%	14%	26%	55%	64%	22%	48%	33%	16%
FMCG	Telecom	Financials	Telecom	Cons Disc.	Cons Disc.	Auto	Telecom	Financials	Telecom	Cons Disc.	IT	FMCG	Cons Disc.	Telecom	Financials
31%	-16%	52%	18%	54%	8%	11%	49%	11%	13%	20%	60%	18%	39%	26%	11%
Financials	IT	FMCG	FMCG	Healthcare	Telecom	Utilities	Metals	Healthcare	ΙT	Metals	Realty	Oil & Gas	Healthcare	Cons Disc.	Oil & Gas
30%	-18%	49%	12%	46%	3%	10%	49%	-6%	8%	16%	55%	17%	33%	24%	3%
IT	Auto	Auto	Auto	Media	FMCG	Financials	Financials	Utilities	Oil & Gas	Telecom	Telecom	Auto	Utilities	Auto	Cons Disc.
29%	-19%	42%	9%	33%	0%	5%	41%	-15%	7%	14%	43%	15%	33%	23%	0%
Cons Disc.	Cons Disc.	Cons Disc.	Oil & Gas	Utilities	IT	Cons Disc.	Oil & Gas	Oil & Gas	FMCG	FMCG	Media	Financials	Telecom	IT	Utilities
12%	-23%	40%	4%	20%	0%	5%	34%	-16%	-1%	13%	35%	10%	31%	22%	-2%
Media	Oil & Gas	Healthcare	Media	FMCG	Auto	FMCG	Media	Cons Disc.	Cons Disc.	Auto	Cons Disc.	Cons Disc.	FMCG	Oil & Gas	Telecom
4%	-29%	33%	1%	18%	0%	3%	33%	-16%	-2%	11%	30%	-1%	29%	13%	-2%
Telecom	Financials	Metals	Cons Disc.	IT	Oil & Gas	Media	Auto	Metals	Healthcare	Realty	Oil & Gas	Telecom	IT	Utilities	FMCG
2%	-29%	18%	-3%	18%	-3%	-1%	31%	-20%	-7%	9%	24%	-4%	24%	13%	-4%
Oil & Gas	Media	Oil & Gas	Financials	Oil & Gas	Utilities	Realty	Utilities	Auto	Utilities	Financials	Auto	Media	Media	Financials	Healthcare
1%	-33%	13%	-7%	12%	-4%	-6%	30%	-23%	-7%	4%	19%	-10%	20%	9%	-5%
Metals	Utilities	Utilities	Utilities	Telecom	Financials	IT	FMCG	Media	Auto	Utilities	Healthcare	Realty	Metals	Metals	Media
0%	-34%	10%	-14%	9%	-5%	-7%	29%	-26%	-11%	0%	18%	-10%	19%	8%	-15%
Utilities	Metals	IT	Metals	Realty	Realty	Healthcare	IT	Realty	Metals	Oil & Gas	Financials	Healthcare	Financials	FMCG	Realty
-6%	-48%	-2%	-14%	8%	-14%	-14%	12%	-31%	-11%	-4%	14%	-11%	13%	0%	-18%
Realty	Realty	Telecom	Realty	Metals	Metals	Telecom	Healthcare	Telecom	Media	Media	FMCG	IT	Oil & Gas	Media	IT
-26%	-52%	-3%	-32%	7%	-31%	-21%	-3%	-41%	-30%	-9%	10%	-26%	13%	-24%	-22%

Source: FundsIndia Research, Ace MF; The indices considered to represent each sector are as follows: Auto: Nifty Auto; Cons Disc.: BSE Consumer Disc Goods & Services; Financials: Nifty Financial Services; FMCG: Nifty FMCG; Healthcare: Nifty Healthcare: Nifty Healthcare Index; IT: Nifty IT; Media: Nifty Media: Nifty Media; Metal: Nifty Metal; Oil & Gas: BSE Oil & Gas: Realty: BSE Realty; Telecom: BSE Telecom; Utilities: BSE Utilities – as on 30-Sep-2025. Refer to page no. 155 for the main disclaimer.

### Performance of sectors and themes are cyclical



													_1	Yr CAG	R - Out	perforn	nance	vs Nif <u>t</u> y	/ 500 <u>T</u> I	RI (%)											
S.No	Index Name	Sector & Themes	1996	1997	1998 19	99 2000	2001	2002	2003	2004	2005	2006									2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025 YTD
1	Nifty Financial Services TRI	Financials									-0.3	5.6	20.3	1.9	0.3	16.0	-1.9	20.6	-10.9	19.8	-4.7	1.0	5.0	13.4	17.4	-13.2	-17.0	6.2	-12.6	-5.7	9.2
2	Nifty Bank TRI	Bank					13.2	31.3	14.0	17.3	-6.6	-1.1	1.5	8.0	-7.4	16.7	-5.4	25.0	-12.5	26.9	-9.2	3.3	3.8	8.9	10.0	-20.7	-17.7	17.9	-13.6	-10.0	5.8
3	Nifty IT TRI	IT				-6.1	-16.0	-9.1	-80.6	5.1	-5.2	3.7	-75.6	2.4	76.6	15.6	9.4	-33.6	55.4	-19.2	1.3	-10.5	-23.1	28.2	2.0	40.2	30.8	-28.7	-0.6	8.2	-23.5
4	Nifty Auto TRI	Auto									14.8	-6.1	-58.1	2.5	106.7	22.2	8.6	11.1	5.9	18.9	0.0	6.5	-5.1	-20.2	-18.3	-4.8	-11.3	12.4	21.8	7.3	14.8
5	Nifty FMCG TRI	FMCG		50.8	30.7 -8	22.8	12.1	-24.4	-69.5	-20.7	23.5	-17.1	-39.4	38.7	-46.5	17.6	36.6	17.2	8.5	-19.7	1.2	-0.5	-6.5	17.4	-8.9	-3.2	-19.2	15.8	3.9	-14.7	-4.5
6	Nifty Healthcare Index TRI	Healthcare										-11.7	-45.7	27.1	-19.6	21.3	14.7	0.4	17.1	8.3	12.7	-18.4	-39.6	-3.1	-14.9	40.0	-12.5	-14.4	7.1	25.1	-7.4
7	Nifty Energy TRI	Energy						48.9	35.1	-16.0	-4.6	-12.8	35.6	9.2	-27.5	-10.5	-1.8	-17.9	-2.9	-29.2	0.9	16.5	4.3	4.9	4.3	-8.4	6.8	12.2	3.7	-9.7	-1.8
8	Nifty India Digital TRI	Digital/Tech										1.9	-38.3	2.1	8.5	-8.3	-3.4	-19.6	31.2	-1.2	10.2	-18.6	-3.1	-13.3	-11.6	32.1	26.2	-30.6	13.1	18.3	-12.1
9	Nifty Metal TRI	Metals									-32.7	61.9	78.7	-16.7	141.5	-14.3	-20.8	-14.0	-17.1	-30.9	-29.6	43.3	16.3	-14.7	-18.6	0.1	41.8	21.1	-7.8	-7.0	14.2
10	Nifty Consumer Durables TRI	Consumer Durables										-11.3	29.9	-17.5	22.6	40.8	14.6	17.4	-20.0	26.7	19.1	-8.3	53.7	-4.6	9.9	7.3	15.1	-17.0	-3.2	18.6	-13.4
11	Nifty India Consumption TRI	Consumption											-25.3	13.9	-38.0	7.8	16.9	5.8	6.0	-7.8	8.8	-6.4	9.0	1.1	-8.4	2.6	-10.8	4.3	1.0	3.5	4.6
12	Nifty Realty TRI	Realty											9.1	-26.0	-19.6	-40.5	-24.9	20.1	-38.4	-28.5	-14.6	-8.6	73.0	-30.5	20.3	-12.2	23.1	-14.8	55.1	18.5	-19.8
13	Nifty Infrastructure TRI	Infrastructure									6.9	20.8	32.0	-0.3	-50.0	-18.5	-11.6	-10.4	-7.6	-15.1	-7.8	-6.0	-1.6	-8.9	-4.5	-3.5	6.2	3.2	13.2	0.6	4.8
14	Nifty India Defence TRI	Defence																							-6.6	-6.4	29.3	62.6	64.2	40.3	19.0
15	Nifty PSE TRI	PSU					20.3	67.2	46.0	-12.0	-17.7	-24.5	22.2	7.4	-11.2	-20.7	-3.7	-21.6	-10.7	-1.5	-9.5	16.4	-16.6	-15.6	-10.4	-28.3	12.9	14.1	55.4	7.3	2.2
16	Nifty India Manufacturing TRI	Manufacturing										-0.8	-8.7	-4.6	67.2	3.5	-4.6	-4.1	2.1	7.7	2.8	2.4	-5.0	-12.9	-12.4	6.8	5.8	1.0	8.0	9.7	5.1
17	Nifty Commodities TRI	Commodities									-15.4	-2.8	47.7	-0.4	19.7	-12.0	-7.0	-12.6	-11.5	-20.7	-7.7	22.2	0.7	-11.5	-6.9	-5.2	18.2	4.4	3.7	-10.1	9.2
18	Nifty MNC TRI	MNC	13.7	22.1	28.8 -7	7.4 7.5	15.3	-20.5	-48.1	-23.7	13.4	-2.8	-36.0	14.2	2.3	-2.6	14.6	-3.3	4.2	4.6	8.3	-2.7	18.0	-1.9	-8.7	-2.5	-7.0	-0.4	-2.8	0.4	5.4

Outperformance Underperformance

## Phases of outperformance are inevitably followed by phases of underperformance



CN	Lada Nasa	Control O The												3 Yr CAG	R - Out	perforn	nance v	s Nifty	500 TF	RI (%)_										
S.No	Index Name	Sector & Themes	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025 YTD
1	Nifty Financial Services TRI	Financials										7.7	6.8	6.1	5.9	4.2	9.0	0.3	7.1	-0.9	3.6	-0.1	6.7	12.5	5.9	-4.2	-7.5	-7.2	-3.7	-2.6
2	Nifty Bank TRI	Bank						20.5	22.5	7.8	3.4	-2.3	5.8	5.3	9.1	0.8	8.4	-1.0	9.5	-1.8	4.3	-1.4	5.6	7.9	-0.6	-9.5	-6.8	-3.9	-1.7	-5.5
3	Nifty IT TRI	IT					-10.9	-29.0	-23.4	-23.1	1.3	-27.5	-16.2	-8.0	18.5	25.2	-1.5	8.9	-0.6	11.5	-8.7	-9.9	-1.3	3.4	22.4	22.6	7.3	-4.6	-9.5	-7.3
4	Nifty Auto TRI	Auto										-17.3	-13.1	2.4	24.9	32.4	13.5	8.6	11.4	7.1	7.3	0.9	-7.5	-15.9	-15.3	-11.9	-0.8	7.5	13.5	14.4
5	Nifty FMCG TRI	FMCG		6.0	1.2	-3.9	4.9	-19.2	-34.6	-20.8	-7.1	-11.7	7.9	3.1	17.9	10.9	26.0	22.5	2.0	-2.4	-5.4	-1.6	4.2	1.2	1.9	-10.3	-1.7	0.5	1.4	-5.6
6	Nifty Healthcare Index TRI	Healthcare											2.3	1.9	19.7	9.9	13.1	12.0	9.1	13.1	-0.6	-14.5	-19.2	-18.0	4.1	1.8	1.7	-7.5	4.0	6.9
7	Nifty Energy TRI	Energy							18.7	-0.9	-11.5	3.1	10.0	8.9	-1.9	-10.3	-8.8	-6.4	-15.9	-9.2	-3.0	7.2	8.7	4.6	0.5	0.6	3.5	7.9	2.0	-2.9
8	Nifty India Digital TRI	Digital/Tech											-6.5	-6.3	0.5	-3.0	-9.3	1.8	3.9	14.0	-4.0	-4.5	-12.8	-10.1	-0.6	13.0	3.0	-2.7	-3.9	4.6
9	Nifty Metal TRI	Metals										26.3	9.7	18.4	-2.1	3.6	-18.2	-18.9	-20.5	-25.9	-9.3	4.1	11.6	-8.6	-11.8	3.6	19.5	17.0	2.3	0.2
10	Nifty Consumer Durables TRI	Consumer Durables											-13.4	-8.5	-3.3	25.8	23.4	3.2	3.6	5.3	10.6	17.1	7.7	14.9	3.6	10.6	-0.3	-3.8	-2.1	-0.7
11	Nifty India Consumption TRI	Consumption												-4.0	4.1	2.0	11.5	10.8	1.7	3.1	-1.4	3.2	0.4	-0.2	-1.7	-5.6	-0.9	-1.5	3.1	3.2
12	Nifty Realty TRI	Realty												-30.5	-37.8	-32.0	-21.8	-21.8	-20.7	-27.8	-16.5	7.1	-1.3	8.7	-10.7	9.2	-3.9	15.8	14.5	11.8
13	Nifty Infrastructure TRI	Infrastructure										19.1	10.9	-4.8	-14.7	-22.9	-13.9	-10.5	-10.8	-9.8	-9.3	-5.6	-6.0	-5.5	-5.9	-1.1	1.8	7.2	5.3	5.8
14	Nifty India Defence TRI	Defence																								3.3	26.7	52.2	55.4	39.0
15	Nifty PSE TRI	PSU						42.6	29.1	-1.9	-17.9	-9.8	2.9	8.6	-3.3	-11.6	-13.8	-10.7	-11.7	-8.0	1.3	-3.1	-5.7	-14.3	-18.0	-10.6	-2.1	25.8	23.2	18.3
16	Nifty India Manufacturing TRI	Manufacturing											-5.5	5.1	7.5	10.9	-2.3	-2.5	1.8	3.9	4.0	0.5	-5.6	-10.8	-7.1	-0.8	4.3	4.6	6.0	7.5
17	Nifty Commodities TRI	Commodities										5.7	7.7	13.5	-0.7	-4.3	-10.2	-10.1	-14.7	-12.7	-1.8	4.5	2.7	-6.8	-8.1	0.7	5.0	8.3	-0.8	0.9
18	Nifty MNC TRI	MNC	21.4	-1.7	-4.6	-7.4	2.2	-11.2	-28.8	-18.5	-6.3	-8.3	0.5	1.8	9.3	6.8	4.7	6.8	2.0	5.9	3.3	6.8	2.9	0.7	-4.4	-6.2	-3.1	-3.2	-0.9	1.2

Outperformance Underperformance

### **Cost of Mis-timing is very high!**



#### **Maximum Underperformance vs Nifty 500 TRI**

(Jan-95 till Jun-25 on a rolling basis)

Sectors and Themes	Max 1 Yr u/p	Index vs Nifty 500 TRI	Max 3 Yr u/p	Index vs Nifty 500 TRI	Max 5 Yr u/p	Index vs Nifty 500 TRI
Nifty Auto TRI	-64%	Jan-07 to Jan-08 : 4% vs 68%	-118%	Jan-05 to Jan-08 : 119% vs 237%	-106%	Sep-16 to Sep-21 : 8% vs 113%
Nifty IT TRI	-91%	Jan-03 to Jan-04 : 27% vs 118%	-175%	Jan-05 to Jan-08 : 61% vs 236%	-551%	Jan-03 to Jan-08 : 143% vs 694%
Nifty Healthcare Index TRI	-54%	Jan-07 to Jan-08 : 14% vs 68%	-74%	Feb-16 to Feb-19 : -14% vs 60%	-105%	Feb-16 to Feb-21 : 25% vs 130%
Nifty FMCG TRI	-126%	Feb-99 to Feb-00 : 17% vs 143%	-180%	Oct-01 to Oct-04 : 14% vs 194%	-460%	Nov-02 to Nov-07 : 222% vs 682%
Nifty Realty TRI	-49%	Feb-13 to Feb-14 : -39% vs 10%	-113%	Oct-08 to Oct-11 : 2% vs 116%	-180%	Oct-08 to Oct-13 : -25% vs 152%
Nifty Bank TRI	-44%	Apr-05 to Apr-06 : 34% vs 78%	-109%	Apr-03 to Apr-06 : 258% vs 367%	-106%	May-03 to May-08 : 342% vs 448%
Nifty Metal TRI	-55%	Aug-14 to Aug-15 : -41% vs 14%	-101%	Aug-12 to Aug-15 : -28% vs 73%	-123%	Mar-10 to Mar-15 : -42% vs 81%
Nifty Consumer Durables TRI	-30%	Jul-08 to Jul-09 : -13% vs 17%	-57%	May-06 to May-09 : -32% vs 25%	-37%	Jul-05 to Jul-10 : 116% vs 148%
Nifty India Defence TRI	-31%	Apr-18 to Apr-19 : -25% vs 6%	-45%	Apr-18 to Apr-21 : -4% vs 41%	-	-
Nifty India Consumption TRI	-49%	Jan-09 to Jan-10 : 63% vs 112%	-40%	Apr-20 to Apr-23 : 70% vs 110%	-50%	Feb-16 to Feb-21 : 98% vs 130%
Nifty Infrastructure TR	-58%	Mar-09 to Mar-10 : 61% vs 119%	-97%	Mar-09 to Mar-12 : 26% vs 123%	-147%	Mar-09 to Mar-14 : 24% vs 171%
Nifty MNC TRI	-139%	Feb-99 to Feb-00 : 4% vs 143%	-160%	Oct-01 to Oct-04 : 34% vs 194%	-390%	Jan-03 to Jan-08 : 286% vs 676%
Nifty PSE TRI	-46%	Mar-09 to Mar-10 : 70% vs 116%	-103%	Jun-03 to Jun-06 : 138% vs 241%	-201%	May-03 to May-08 : 295% vs 496%
Nifty Commodities TRI	-29%	Aug-14 to Aug-15 : -15% vs 14%	-67%	Jan-12 to Jan-15 : 17% vs 84%	-98%	Mar-09 to Mar-14 : 69% vs 167%
Nifty Energy TRI	-61%	Mar-09 to Mar-10 : 57% vs 118%	-87%	Apr-03 to Apr-06 : 273% vs 360%	-119%	Mar-09 to Mar-14 : 52% vs 171%
Nifty Financial Services TRI	-30%	Jul-05 to Jul-06 : 6% vs 36%	-45%	Feb-21 to Feb-24 : 20% vs 65%	-84%	Jul-19 to Jul-24 : 90% vs 174%
Nifty India Manufacturing TRI	-17%	Jun-18 to Jun-19 : -13% vs 4%	-41%	Dec-16 to Dec-19 : 10% vs 51%	-47%	Jan-17 to Jan-22 : 81% vs 128%
Nifty India Digital TRI	-47%	Jan-07 to Jan-08 : 11% vs 58%	-54%	Apr-05 to Apr-08 : 109% vs 163%	-65%	Nov-05 to Nov-10 : 99% vs 164%

u/p - Underperformance



## **Thank You**



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INDIQUBE WAVE, 3<sup>rd</sup> Floor, New No 438/1 T.R. Sundaram Avenue, Anna Salai, Thousand Lights, Chennai - 600 006, Tamil Nadu.

Contact Number: 044-43443100 Email: contact@fundsindia.com

#### 5. Grievance and Escalation:

Level 1: For grievance redressal contact Customer Care Team Email: Contact@fundsindia.com Phone: (044) 43443100

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